



DBE Supportive Services Program

DBE News & Events

April 25, 2018

ADOT Receives \$7M in Federal Relief for Summer 2017 Flood Damage

The Federal Highway Administration is providing \$7M in emergency relief funds to help cover the Arizona Department of Transportation's cost of repairing two state highways damaged by flooding last summer.

A long stretch of State Route 88 northeast of Apache Junction experienced structural erosion following an intense monsoon storm last July. The highway remained open while ADOT made emergency repairs, and now much of that stretch is part of a previously planned safety-improvement project.

On Mount Graham in southeastern Arizona, runoff from areas scarred by the Frye Fire, which started in early June, damaged the upper reaches of State Route 366, also known as Swift Trail. Because of damage to the roadway and concerns about flash flooding from burned areas, the highest reaches of the highway remained closed until mid-September.

Governor Doug Ducey issued an emergency declaration for both highways.

The Federal Highway Administration's Emergency Relief Program reimburses state and local jurisdictions for the repair or reconstruction of highways,

roads and bridges damaged by catastrophic events.

The \$7M reimbursement allows ADOT to put money spent on these emergency repairs toward other highway projects.

The emergency funds cover the cost of initial repairs to both highways, emergency repairs to SR 88 and preliminary design work to address longer-term issues from flooding along SR 366. ADOT will seek an additional \$4M in emergency relief funds for permanent restoration on SR 366. •

Mesa to Sink \$10M into Elliot Road Expansion for Tech Corridor

By Lily Altavena for The Arizona Republic

Mesa will sink \$10M into improvements along Elliot Road from Ellsworth to Signal Butte roads to alter the stretch into a "technology corridor."

The changes will expand Elliot from a single-lane road to a three-way stretch in both directions. The area, once just another vast stretch of Arizona desert, is now home to some of the fastest growing residential communities in metro Phoenix, including Eastmark, and a \$2B Apple "command center."

The City Council voted on a \$10M contract April 16 with Nesbitt Contracting Company, approving street widening, storm-water harvesting areas, new street lights, landscaping, a new traffic signal and other aesthetic improvements.

The major infrastructure investment comes as leaders hope the once-deserted stretch of desert will turn into a hub for technology companies.

But whether the \$10M in improvements is worth the taxpayer investment remains to be seen. The area is expected to see an influx of data centers over the next few years.

William Jabjiniak, Mesa's economic development director, said the push to develop the stretch of Elliot Road into a tech corridor is "all about the jobs." However, it's unclear how many jobs the area will host, as nearly all of the data centers are still in early phases.

Transforming Elliot Road into a Three-Lane Road

The \$10M in taxpayer dollars will go to installing three lanes in each direction on Elliot, a median and bike lanes. The road will also get new streetlights to match neighboring Eastmark's streetlights, a traffic signal at Crismon Road and signs to advertise the "tech corridor."

Thompson says the roadway improvements will help neighboring communities such as Eastmark, which need the expanded infrastructure to keep up with the pace of development.

"I'm hopeful that we'll end up with an employment corridor to go along with that," he said.

The \$10M came out of money originally set aside to improve Pecos Road and about \$1.8M from Maricopa County, Thompson said. Mesa recently annexed the roadway from the county for its technology corridor plan.

And if the \$10M gamble pays off, the economic benefits could have an effect beyond Mesa, as people from across metro Phoenix gather around job centers.

Read more at [The Arizona Republic](http://TheArizonaRepublic.com)

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April 25, 2018

Economists: Arizona's Fortunes are Growing

By Ryan Randazzo and Richard Ruelas for The Arizona Republic

Economists broadly agree that Arizona's economy is growing and likely will pick up steam.

Economists outside Arizona who track its economy see strong potential for growth here.

Moody's Analytics estimates personal-income growth in Arizona to average 6 percent this calendar year, which covers half the state's fiscal 2018 and the first half of fiscal 2019.

The governor's plan relies on state revenue growth, which is closely tied to personal income growth, of greater than 4 percent for the next three years.

The state government forecast is reasonable," said Jesse Rogers, an economist with Moody's Analytics in Pennsylvania, regarding Ducey's plan.

Rogers said whether the state needs to spend that increased revenue is a matter of policy, but that it should increase in the next two years. The threat of a recession is low in that time, he said, but the eventuality of a recession is something for which Arizona is ill prepared.

"I think Arizona is a bit of a Cinderella story," Rogers said. "But that script should be interpreted with caution. The economy will be stronger in 2018 and 2019, but Arizona is among the most cyclical in the U.S."

The state has diversified its economy somewhat since the Great Recession by adding financial services and manufacturing jobs to the base that is heavy on service-industry and tourism-related jobs, he said.

But Arizona is more susceptible to economic downturns than most states.

Moody's analyzed the resiliency of state budgets last year, and found Arizona's was among the bottom third of states with regard to having enough cash on hand to weather a recession, which would both reduce revenue and increase costs for social service programs.

The current economic expansion began in June 2009 and is a little more than a year away from setting a record for the longest, besting the 10-year expansion in the 1990s.

With that record looming, economists frequently receive questions about whether the nation is due for a contraction.

The common refrain is that "expansions don't die of old age," Rogers said, but issues such as lending and borrowing costs likely will be the cause of an eventual stall in growth.

"Two years out, it is more likely than not we are going to see some type of correction," Rogers said.

Arizona Economists Also See Growth

The governor's office earlier this week asked Dr. Dennis Hoffman, director of the Seidman Institute at the W.P. Carey School of Business at Arizona State University, to share his economic forecast with reporters to validate their revised economic forecast.

Hoffman predicts state revenue to grow between 5 and 6 percent in the next few years. While not all economists focus on state revenues, they do track personal income growth, which closely correlates with state revenue.

Hoffman said a recent revision to federal data that showed stronger job growth toward the end of 2017 has validated the forecast that Arizona's economy is poised to pick up speed.

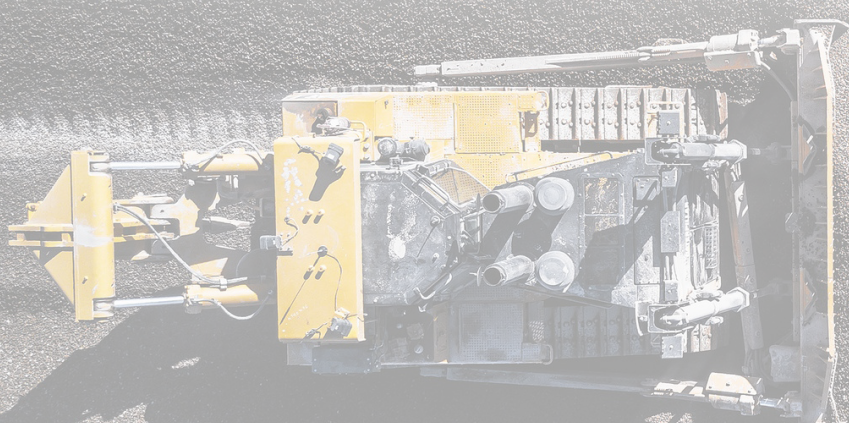
George Hammond, Economic and Business Research Center Director at the Eller College of Management at the University of Arizona, largely agreed with Hoffman's forecast.

"The national economy looks solid," Hammond said. "I think we are going to continue to see good income and output growth nationally, this year and most likely next year as well."

Like Rogers and Hoffman, he sees no imminent threat of recession.

"At this point I don't see much out there that is going that could end the expansion this year or even next year," Hammond said, adding that such a downturn is inevitable at some point.

Read more at [The Arizona Republic](#).



Business & Industry Events

April 25, 2018

April

26 Lunch & Learn: Procurement: DBE and SBC Support
Location: ADOT BECO 1801 West Jefferson Street
Time: 11:30am - 1:00pm

May

1-3 National Small Business Week-Virtual Conference
Location: Virtual conference
Time: 9:30am -3:30pm

2 How to Market Your Company on the Internet
Location: 1365 North Scottsdale Road, Suite 135
Time: 7:30am - 9:30am

3 Tribal Perspectives on Cultural Resources & NEPA
Location: Phoenix Country Club, 2901 N 7th St. Phoenix
Time: 11:30am - 1:00pm

8 ASA Cross-Generational Communication Skills
Location: 1050 W Washington St. Suite 233, Tempe
Time: 11:30am - 1:00pm

8 ABA Legal Roundtable: Labor Issues
Location: 222 N. 44th St., Phoenix
Time: 7:30am - 9:30am

9 Blockchain & Digital Currencies Seminar - Legal Issues
Location: One Arizona Center, 400 E. Van Buren, Phx
Time: 4:00pm - 6:00pm

May

13 Running a Business Out of Your Home
Location: 2808 N. 46th St., Phoenix
Time: 2:00pm - 3:00pm

15 Certified Business Developer Training Program
Location: 2501 East Camelback Road, #50
Time: 11:30am - 5:00pm

16 Measuring Success on Social Media
Location: 2808 N. 46th St., Phoenix
Time: 6:00pm - 7:30pm

22 To Go. Not To Go. That is the Question
Location: 2501 East Camelback Road, #50
Time: 3:30pm - 6:00pm

23 Finance In Construction Seminar
Location: 1707 E Highland Ave, Phoenix
Time: 7:30am - 3:00pm

24 Estimating and Bidding: Tips for Success
Location: ADOT BECO 1801 West Jefferson Street
Time: 11:30am - 1:00pm



ADOT TASK FORCE MEETINGS COMING UP...

Date	Time	Meeting	Location	Link
July 31, 2018	9 -11:00 a.m.	Joint Construction and Professional Services Task Forces	206 South 17th Avenue Phoenix, AZ 85007	https://2018jointdbetf0731.eventbrite.com
Sept. 18, 2018	9 -11:00 a.m.	Professional Services Task Force	ADOT BECO 1801 W. Jefferson Ste. 101, Phoenix	https://2018pstf0918.eventbrite.com
Oct. 23, 2018	1:30 -3 p.m.	DBE Construction Task Force	ADOT BECO 1801 W. Jefferson Ste. 101, Phoenix	https://2018dbetf1023.eventbrite.com

Project Opportunities

April 25, 2018

Links

- [ADOT Current Advertisements](#)
- [ADOT Engineering Advertisements](#)
- [ADOT Public-Private Partnership Initiatives](#)
- [ADOT Advertised Alternative Delivery Projects](#)
- [Bidding Opportunities Around the State](#)

Did you know?

ADOT entered the fourth quarter of its fiscal year on April 1st. This is the most active quarter's for projects to be advertised, with many of last quarters projects still left to let. Don't miss these upcoming opportunities:

- [Current Advertisements](#)
- [Future Projects](#)

! ADOT Bid openings after January 1st, 2017 will require prime contractors to submit DBE affidavits within 5 calendar days from bid opening. This is two days less than the current requirement. For example, if bid opens on Friday, the DBE Affidavits will be due to BECO, from the prime contractor, by Wednesday before 4:00 PM. Therefore, this is reducing the time DBEs and prime contractors have to prepare, sign and submit the DBE Affidavits to BECO. DBEs are urged to consider this new time restriction when working with prime contractors to complete and sign the DBE Affidavits in order for them to be submitted to BECO by the 5th calendar day from bid opening.

Featured Federal-Aid Projects

General/Sub Contractors Opportunities						
Due Date	Project Valuation	DBE Goal	Solicitation/ Project Number	Type	Project Owner and Description	Contact
5/11/18 4pm	\$500K- \$1M	9.05%	181882; SP01; U-2008-006; SL62401C	IFB	City of Tucson - El Paso & Southwestern Greenway - Simpson to 22nd St. A pre-bid conference will be held on 4/27/18 11am in the Public Works Building, 4th Floor North Large Conference Room 201 N. Stone Ave., Tucson AZ 85701.	Gary Wittwer at (520) 837-6618 or Dan.Longanecker@tucsonaz.gov or (520) 837-4125
5/14/18 4:30pm		2.67%	3-06-0006-049-2018	IFB	Mohave County Airport Authority, Inc. - Taxiway A Pavement Preservation Project, Laughlin/ Bullhead International Airport. The work includes surface preparation, pavement marking removal, crack cleaning & sealing and application of asphalt surface treatment & new markings	Jeremy Keating, Airport Director, at jkeating@flyifp.com
5/24/18 2pm		11.5%	649; 3-04-0078-040-2018; 2018-015-IFB	IFB	Phoenix-Mesa Gateway Airport - Taxiway C Extension Phase 3, Phoenix-Mesa Gateway Airport. The work consists of construction of approx. 54,620 SY of pavement, site grading, earthwork, drainage, crushed aggregate base course, cement treated base, asphalt concrete, pavement marking and communications relocation.	Marian Whilden, Procurement Coordinator, at mwhilden@gatewayairport.com
5/25/18 11am	\$1.8M	5.12%	NHPP-060-A(212)T; F007901C	IFB	ADOT - Pavement Rehabilitation, Los Altos Dr to Kerkes St, Quartzsite-Wickenburg Highway (US 60). The work consists of removing & replacing asphaltic concrete, Portland cement concrete pavement, concrete sidewalk & sidewalk ramps, driveways, striping & signing.	Jedidiah Young, Engineering Specialist, at Jyoung2@azdot.gov or Robert LaJeunesse, Construction Supervisor, at RLaJeunesse@azdot.gov



Business Engagement and Compliance

Location: 1801 W. Jefferson Street, Suite 101, Phoenix, AZ 85007

LUNCH & LEARN



SAVE THE DATE!!! ADOT BECO Supportive Services' Learning Series

Bring a lunch and join your colleagues to improve the bottom line of your business.

JANUARY 25, 2018	Future Technology for Bidding: Intro to SmartBid Software <i>Presented by: Karla Purtell, Subcontracts Manager, Kiewit Infrastructure West Co.</i>
FEBRUARY 22, 2018	Managing Contract Compliance <i>Presented by: Cedric Johnson, JD Contract Compliance Manager Arizona Department of Transportation (ADOT) Engineering Consultants Section</i>
MARCH 29, 2018	Access to Capital <i>Panelists: Teresa Miranda – Prestamos CDFI, LLC, Ralph Gonzales – Capital Active Funding AZ Inc., Martin Montes de Oca – Accion, Craig Norton- Small Business Administration (SBA)</i>
APRIL 26, 2018	Procurement: DBE and SBC Support <i>Presented by: Christine Fruitman, CPPO, CPPB Deputy Chief Procurement Officer, ADOT Procurement Group</i>
MAY 24, 2018	Estimating and Bidding <i>Presented by: Jose Diaz, Project Manager, Hensel Phelps</i>
JUNE 21, 2018	Bonding: Basics for Financial Understanding <i>Presented by: Patrick Hedges, Partner, Constructors Bonding, Inc.</i>

For questions, call or email DBE Supportive Services 602-712-7761 or DBESupportiveServices@azdot.gov

LUNCH & LEARN



Location: 1801 W. Jefferson Street, Suite 101, Phoenix, AZ 85007

ADOT BECO is the place for DBEs and SBCs to gain important business and technical assistance to help you compete effectively for work on federal-aid contracts and other opportunities. These easy to attend luncheon meetings give you a quick way to improve your knowledge and skills to help your business succeed. Attend in-person or via webinar.

Visit ADOT BECO's New Business Resource Center – created for you!

THURSDAY APRIL 26, 2018

11:30 am - 1:00 pm

Procurement: DBE and SBC Support

Presented by: Christine Fruitman, CPPO, CPPB

Deputy Chief Procurement Officer, ADOT Procurement Group

Questions to be answered:

- What is Procurement's role?
- How can Procurement advise DBEs and SBCs to find opportunities? Where can it point them in the right direction?
- Is there a way to find which primes are on contract for what projects?
- Is there a way to find out when RFPs are coming out?
- Is there a way to find out when contracts are expiring?

**BRING A LUNCH AND JOIN YOUR FELLOW ENTREPRENEURS
TO IMPROVE THE BOTTOM LINE OF YOUR BUSINESS.**

Click here to register:

<http://lunch-and-learn-procurement.eventbrite.com?s=83309917>

For questions, call or email DBE Supportive Services 602 712 7761 or DBESupportiveServices@azdot.gov

LUNCH & LEARN



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THURSDAY MAY 24, 2018

11:30 am - 1:00 pm

Estimating and Bidding: Tips for Success

Presented by: Jose Diaz, Project Manager, Hensel Phelps

- Understanding the Market
- Understanding your Costs
- Understanding the Project Scope
- Finding your Competitive Edge
- Meeting the General Contractor

**BRING A LUNCH AND JOIN YOUR FELLOW ENTREPRENEURS
TO IMPROVE THE BOTTOM LINE OF YOUR BUSINESS.**

Click here to register:

<http://lunch-and-learn-estimating-and-bidding.eventbrite.com?s=83310023>



SR 202 South Mountain Freeway Contract Opportunities

Bid Package:

Drainage – Cast in Place Catch Basins

Anticipated Bid Issue Date:

April 17, 2018

Anticipated Bid Due Date:

May 1, 2018

Package Work Schedule:

May 2018 – September 2019

If your firm provides these services, email bids@c202p.com to be added to our bidder's list for this package. Enter *Drainage – Cast in Place Catch Basins Bid Package* in the subject line.

Scope of work includes:

Supply all Labor, Equipment and Materials for installation for Cast in Place Catch Basins. Frames and grates are to be included with each Catch Basin. This package is subject to Buy America.

PROJECT DESCRIPTION

Project Owner:

Arizona Department of Transportation

Project Name:

SR 202L (South Mountain Freeway)

I-10 (Maricopa Freeway) –
I-10 (Papago Freeway)

Public Private Partnership (P3)

Design-Build-Maintain Contract

Project Number:

202 MA 054 H882701 C

Project Substantial Completion Date:

November 2019

DBE Goals:

16.45% Professional Services, 10.93%
Construction, 6.08% Capital Asset
Replacement Work