



DBE News & Events

February 6, 2019

Lane Reduction Proposed in Newly Approved Apache Junction Transportation Plan

Source: Apache Junction/Gold Canyon Independent

A transportation plan for adding sidewalks, bicycle lanes and equestrian paths has been approved by members of the Apache Junction City Council with some reservations.

The council voted unanimously Jan. 15 to approve the plan, but two council members said when voting that they were concerned with a proposal to reduce the number of lanes on Superstition Boulevard from two to one in each direction.

“Well, I’m going to say overall I’m all for it and I’m going to say yes, but with the exception of the Superstition roadway. If I can do a half-negative and half-positive,” Vice Mayor Chip Wilson said when voting.

“Same as Chip. Yes, leave Superstition at five lanes,” Mayor Jeff Serdy said when voting.

City Attorney Joel Stern said it is a 7-0 vote in favor.

“I think the comments that were made during the vote I think are just considered comments because it wasn’t part of the motion, it wasn’t part of a motion to amend. So I would say it would pass,” he said.

Dean Chambers of J2, the consultant who prepared the plan, said Superstition Boulevard traffic counts from May were used, showing 6,000 vehicles a day. He proposed striping be used to show the single lane in each direction.

“In the winter time, Superstition gets a lot more traffic than what happens in the May time frame,” Vice Mayor Wilson said during the meeting.

“I have received a lot of complaints from people who have problems getting out of the post office because of the traffic — during the wintertime only. During summertime, if you wait three cars it’s unusual. But during the wintertime, it’s a lot more heavier traffic so I’m very concerned about the idea of decreasing that down to basically two lanes with a center turn,” he said.

A recommendation to approve the active transportation plan was made in a 12-1 vote Jan. 8 at a joint meeting of the Apache Junction Parks and Recreation Commission and Apache Junction Planning and Zoning Commission. The dissenting vote was cast by Parks Commissioner Luciano Buzzin, who said during discussion that bike lanes should be 6 feet wide to accommodate three-wheel bikes and the speed limit on Apache Trail should be lowered to 25 mph. He also asked that bike lanes be added to Baseline Road in the first five years of the plan instead of a proposed five-10 years.

The plan creates the framework for the city to become more bicycling, walking and horseback riding friendly for both recreational users and for those who rely on modes of transportation other than the automobile. When completed, it would add 52 miles of sidewalk retro fit, 143 miles of bike lanes, 11 miles of multi-use and back-country trails (unpaved), 14 trailheads and 160 miles of multi-use paved pathways.



Credit:Google Maps

DBE News & Events

February 6, 2019

Design Completed for American Indian Veterans Memorial in Phoenix

Source: Arizona Contractor & Community

SPS+ Architects recently completed conceptual design for the American Indian Veterans Memorial. The Memorial, a unique interpretive landscape design, is proposed to be located at Steele Indian School Park in Central Phoenix. The site is west of the water pond and north of the historic Indian School buildings.

Steele Indian School Park is located within the central core of downtown Phoenix. Nestled in a diverse neighborhood, the park serves as a place for recreation and public activities. Its purpose, as originally planned, has been to provide an open, green space within the cultural and historic context

of place. This is a place that has untouched beginnings yet lasting memories to many. It is here the Memorial will co-exist with its surroundings, bridging history with the timelessness of urban renewal, and where indigenous tribes continue to offer a sacred voice.

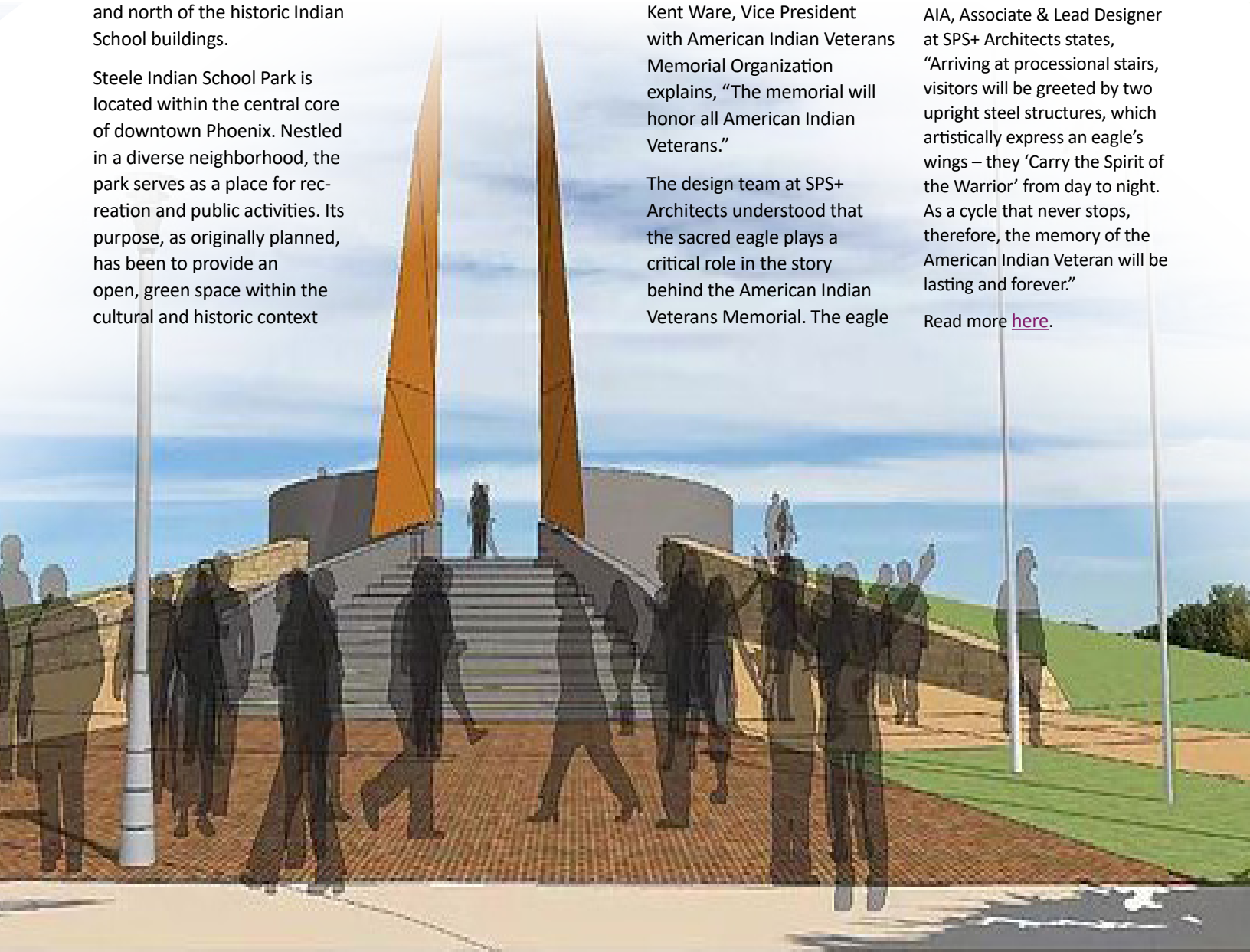
The Memorial's design not only captures the essence and spirit of the project itself but blends many conversations, from City of Phoenix representatives, Tribal veterans family members, and many Tribal Nations who have supported this journey for two decades. Kent Ware, Vice President with American Indian Veterans Memorial Organization explains, "The memorial will honor all American Indian Veterans."

The design team at SPS+ Architects understood that the sacred eagle plays a critical role in the story behind the American Indian Veterans Memorial. The eagle

symbolizes freedom, spirituality, mystery, and journey – and therefore becomes a leading concept associated with reflection and remembrance.

The Memorial will integrate into the landscape seamlessly with its well-considered design. Richard K Begay Jr., AIA, Associate & Lead Designer at SPS+ Architects states, "Arriving at processional stairs, visitors will be greeted by two upright steel structures, which artistically express an eagle's wings – they 'Carry the Spirit of the Warrior' from day to night. As a cycle that never stops, therefore, the memory of the American Indian Veteran will be lasting and forever."

Read more [here](#).



DBE News & Events

February 6, 2019

CCC Construction Tech Management Students Learn On Real-World Project

Source: AZ Daily Sun

Architectural plans. Permits. Total lumber board feet. Drywall. Labor costs. Upgrading to 240-volt electrical systems. Everything needed must be thought of and accounted for.

Estimating the cost of a construction project is a good exercise for students in Coconino Community College's Construction Technology Management program – particularly if the project pertains to something in the real world.

That's exactly what the students got to experience recently, and their work helped CCC secure a grant for nearly \$1 million from the Del E. Webb Foundation.

The students, enrolled in the CTM 288 Construction Supervision class last semester,

helped CCC estimate a budget for a major upgrade of the CTM facility and the cost of equipment to strengthen and create in-demand CTM programs at the Fourth Street campus.

"I think it's important for students to have the practical hands-on experience along with the classroom experience to fully understand what we are trying to teach them," said Ken Myers, CTM faculty. "The more they experience real-life scenarios, the better prepared they will be when they enter the workforce."

Dr. David Cain, CTM faculty who led CTM 288 class, said the students' estimate was checked by a local contractor, and the two estimates were virtually identical.

"It was fun," Cain said. "It was a good experience, and we even put the students' names on the proposal."

CTM 288 student William Gonzales said he appreciated the fact that the Del E. Webb project was the most realistic project he has accomplished to date in any of his core classes.

The students met with local contractors, learned their estimating process and went from there, using computer software, to help build a budget for the Del E. Webb project.

"It's amazing for our later, or future careers, or whatever we want to pursue," Gonzales said.

Gonzales works as a maintenance technician at the Village at Aspen Place. He said his career opportunities opened up to him after completing CCC's Certified Apartment Maintenance Technician program. He continues to attend class to improve his skills and is working toward an associate degree in Construction Technology.

"The company I work for now wants to see a lot of professional growth," Gonzales said. "It's nice to see a company appreciate that."

The total project budget is \$1,058,500, with \$997,500 coming from the Del E. Webb Foundation, and \$60,950 coming from CCC.

Read more [here](#).



DBE News & Events

February 6, 2019

February

- 7

Transportation Scorecard: Kini Knudson
 Location: Phoenix Country Club
 Time: 11:30am - 1:00pm
- 7

Smart Cities & Your Small Business
 Location: 2355 W Pinnacle Peak Rd, Phoenix, AZ
 Time: 8:30am - 12:15pm
- 8

YSWCA 17th Annual Members Only Dinner
 Location: 4330 W Riverside Dr, Yuma AZ 85364
 Time: 6:00pm
- 8

4th Annual Clay Sporting Competition
 Location: 7800 W Old Ajo Highway, Tucson, AZ
 Time: 7:30am - 12:00pm
- 12

PTAC Presents: Laying the Groundwork
 Location: 108 N 40th St, Phoenix, AZ 85034
 Time: 1:00pm - 3:00pm
- 13

ADOR Business Tax Workshop (Phoenix Office)
 Location: 800 W. Washington Ave. 1st Fl, Main Lobby
 Time: 9:00am - 12:00pm
- 15

AICCAZ Networking Luncheon (Save the Date)
 Location: TBA
 Time: 11:30am - 1:00pm
- 21

WTS - Phoenix Mayorial Debate
 Location: 215 N 7th St, Phoenix, AZ
 Time: 5:00pm
- 26

Constructing Quality Asphalt Pavements Course
 Location: 1130 N 22nd Ave, Phoenix, AZ 85009
 Time: 7:30am-5:00pm



ADOT/BECA



Other Associations



BUSINESS DEVELOPMENT PROGRAM

2019 DBE Business Development Program Registration

CLICK HERE
TO APPLY FOR THE PROGRAM TODAY

FRIDAY FORUMS

“Building & Managing Your Website”

FEB. 15 - Getting Started

Understand the various decisions and strategies that go in to launching your website

FEB. 22 - Design & User Experience

What should be on your website? What are current trends and best practices in design?

MAR. 1 - Optimizing, Measuring & Protecting

Your Website How do you get the most out of your website?

Learn what you need to do to keep your site up to date and protected.

All Friday Forum workshops are 9am – 11am and start on time.

Visit [the website](#) and “Select Events” today!

FRIDAY FORUMS

2019 ADOT DBE & Small Business Transportation EXPO MARCH 14, 2019



ADVANCING ARIZONA THROUGH TRANSPORTATION

ADOT DBE & SMALL BUSINESS TRANSPORTATION EXPO

CLICK HERE
to Register



SAVE THE DATE

CIVIL RIGHTS SYMPOSIUM TRAINING

MARCH 5-8, 2019



CIVIL RIGHTS TRAINING SYMPOSIUM | AUSTIN 2019

REGISTER TODAY!

Global Dreams - Building Your Business Through Export

February 7, 14, 21, 27

9:00am - 12:00pm

REGISTER TODAY!

Workshop



Project Opportunities

February 6, 2019

Links

- [ADOT Current Advertisements](#)
- [ADOT Engineering Advertisements](#)
- [ADOT Public-Private Partnership Initiatives](#)
- [ADOT Advertised Alternative Delivery Projects](#)
- [Bidding Opportunities Around the State](#)

Did you know?

DBEs Must Perform a CUF for Credit Toward Project Goals

To credit a DBE subcontractor towards a project's DBE goal, the DBE must perform a Commercially Useful Function (CUF) on the project. A DBE performs a CUF when it is responsible for execution of their work and carries out its responsibilities by actually performing, managing, and supervising their work. ADOT uses a variety of tools to maintain the integrity of the DBE program and to ensure that DBE firms are not limited to the role of an extra participant or used as a pass-through on a project by the prime contractor.

[Click Here](#) for DBE Contract Compliance References

! ADOT Bid openings after January 1st, 2017 will require prime contractors to submit DBE affidavits within 5 calendar days from bid opening. This is two days less than the current requirement. For example, if bid opens on Friday, the DBE Affidavits will be due to BECO, from the prime contractor, by Wednesday before 4:00 PM. Therefore, this is reducing the time DBEs and prime contractors have to prepare, sign and submit the DBE Affidavits to BECO. DBEs are urged to consider this new time restriction when working with prime contractors to complete and sign the DBE Affidavits in order for them to be submitted to BECO by the 5th calendar day from bid opening.

Featured Federal-Aid Projects

General/Sub Contractors Opportunities						
Due Date	Project Valuation	DBE Goal	Solicitation/ Project Number	Type	Project Owner and Description	Contact
2/8/19 11am MST	\$4M	11.9%	NHPP-010-E(224T; F003301C	IFB	ADOT - Bridge Deck Replacement, Vail RD TI UP & Mountain View TI UP, Tucson-Benson Hwy (I-10) . The work consists of replacing the bridge deck & reconstructing guardrail, including replacing the existing pavement markings & embankment curb, & installing new spillways.	Contact: Ghalib Mahdi, Engineering Specialist, at GMahdi@azdot.gov or Max Infante, Construction Supervisor, at MInfante.Consultant@azdot.gov
2/15/19 11am MST	\$2.5M	10.36%	NHPP-S40-A(201T; H894401C	IFB	ADOT - Bridge Deck Replacement, West Winslow Spur RR OP #1829 (SR 40S) . The work consists of replacing the bridge deck, replacing guard rail, placing asphaltic concrete & pavement marking.	Contact: Brandon Campbell, Engineering Specialist, at Bcampbell2@azdot.gov or Tom Goodman, Construction Supervisor, at TGoodman@azdot.gov
2/15/19 11am MST	\$5M	7.98%	NHPP-040-D(233T; H873501C	IFB	ADOT - Bridge Replacement, Meteor City TI OP, EB #20175 & WB #20176, Flagstaff-Holbrook Hwy (I-40) . The work consists of removing 2 existing bridges & constructing 2 geosynthetic reinforced soil-integrated bridge system bridges, removing the existing pavement & replacing it with asphaltic concrete pavement & constructing guardrail.	Contact: David Do, Engineering Specialist, at DDo@azdot.gov or Tom Goodman, Construction Supervisor, at TGoodman@azdot.gov
2/15/19 11am MST	\$6M	5.97%	NHPP-040-C(223T; F010601C	IFB	ADOT - Bridge Replacement & Rehabilitation, Bellemont TI Underpass EB & WB, Ashfork-Flagstaff Hwy (I-40) . The work consists of replacing superstructures of the existing 3-span continuous steel beam bridges in EB & WB direction, including reconstruction of approach roadway, widening of on-ramps, replacing guardrail & pavement markings.	Contact: Ghalib Mahdi, Engineering Specialist, at GMahdi@azdot.gov or TC Fish, Construction Supervisor, at TFish.Consultant@azdot.gov

ADVANCING ARIZONA
THROUGH
TRANSPORTATION
2019 EXPO



**ADOT DBE & SMALL BUSINESS
TRANSPORTATION EXPO**

3.14.19 • GLENDALE CIVIC CENTER

ADOTDBEEXPO.COM
REGISTER HERE



ADOT now accepting applications for its **6th DBE Business Development Program class launching Q1-2019!**

Whether you are brand new or still in the early stage of your business, the new ADOT DBE Business Development Program has something for you!

What does it include?

Expert Workshops

Workshop sessions will be at the core of the program. See other side for more information:

- Workshops delivered by subject matter experts in an interactive, hands-on format.
- First phase of workshops designed around business skills building and second phase of workshops around industry topics.
- A selection of workshops targeting specific tiers of businesses based on industry and business experience/history.

Peer Advisory Groups

Your classmates become your peer advisory group during and after the program.

Business Planning

During the last phase of the program, you will build your business model canvas or one page business plan along with a financial forecast.

Coaching & Mentoring

Each participant will be assigned a business coach to help build and complete your business plan.

Prime Interactions

Several workshops include opportunities to hear from Primes about how to build and manage relationships. You also will have the opportunity to meet with other Primes to get questions answered.

Special Materials

As a participant, you will be given a variety of materials ranging from books to software templates to leadership assessments and an online lead source directory.

Subject Matter Expert Assistance

Masters level participants will be provided six hours of consulting time with subject matter experts including marketing, sales management, legal and more.

Public Relations

Throughout the year, ADOT will publicize the program and highlight its participants throughout the state.

Sales Video

As a graduate, you will receive a professionally filmed and edited marketing video..

Alumni have reported in the first year after the program:

- 69 new ADOT projects
- 72 new projects with other government agencies
- 114 new private industry projects
- Total new projects valued at almost \$7M
- Hired new staff, obtained new loans and built bonding capacity

What graduates are saying about the program:

“The program gave me the tools to improve business practices and strengthen our business foundation”

“It will help you take your business to the next level”

“This is the way to improve your business all around”

View Testimonial

Contact DBE Supportive Services at 602-712-7761 today for more information, to enroll or to get on the list for our 6th class starting in Q1-2019.

<https://www.azdot.gov/business/business-engagement-and-compliance/supportive-services-program/dbe-business-development-program>

Program Workshop Topics

All of our workshops are focused on providing high-quality education and interaction with subject matter experts. You will receive lots of materials and useful tools to help grow your business and expert advice to get you started during each session. The sessions are also moderated by a leading Arizona business consultant there to help you with your questions. PaceSetters and Masters participants are welcome to attend any workshop in the New & Emerging track.

SUBJECT	TITLE	TYPE	DESCRIPTION
Business Planning	One Page Business Plan & Business Model Canvas	Workshops	Learn from a certified trainer the process and tools related to creating your One Page Business Plan or Business Model Canvas. Your trainer will review all the basic concepts and you will also receive a workbook and software. In addition, your trainer will help you dive a little deeper on your related sales forecast and market understanding. We spend five weeks building your plan and forecast with expert one-on-one help for you.
Capital	Lending	Panel Discussion	Meet area lenders and learn about the lending process. Also meet representatives from the SBDC who can guide you through the process.
Finance	Profit Management Principles	Workshop	A brief review of some basics followed by a discussion on how to turn your financial knowledge and tools into powerful strategic weapons for planning.
HR	HR Management Today	Workshop	New rules, new regulations, new, new, new! Hear from the Valley's leading authority on HR about the challenges and opportunities in building and managing your team the right way. This workshop includes a free take-home 90+ page guide loaded with tips and tools.
HR/Finance	Understanding Taxes	Workshop	Discuss changing state and federal tax laws with representatives from the ADOR and IRS. Also get great tax-savings tips from an author on the subject of tax savings and management.
Industry	Project Prospecting	Panel Discussion	Finding projects is critical to your success. Learn about web resources, free one-on-one help and receive a multi-page guide to dozens of lead sites.
Industry	Estimating/Preparing Your Proposal	Panel Discussion	Do you estimate or guess-timate your project bids? What should you include? How do you convey all you want to when preparing your estimate? Hear from Prime management responsible for reviewing bids and estimates. What are they looking for and how do they evaluate your submission?
Industry	Primes Relationships	Panel Discussion	You need what? Talk with our prime panel about the various paperwork associated with/expected when you work successfully on a project. Understand how to exceed your partner's expectations thereby building your relationship and reputation on the way to becoming a preferred partner.
Industry	Developing Relationships	Workshop	Hear directly from OSHA representatives and Primes about the importance of safety programs and OSHA compliance. Get your questions answered on this important topic.
Industry	Risk Management	Workshop	Hear from ADOT representatives and subject matter experts on the subject of risk management and insurance.
Law	Contract Law Basics for Non-attorneys	Workshop	Types of contracts with which you might work every year include: ADOT, sub-contractor, employee, vendors, rental or sales and more. Learn the basics on contracts from one of the Valley's leading small business attorneys.
Leadership	Leadership and building your Business	Workshop	Learn from the experience, trials and tribulations of a successful business leader. You will also benefit from completing an industry-proven leadership assessment tool.
Marketing	Building a Powerful Brand	Workshop	Target audience, problem statements, competition, unique selling propositions – what is your brand and how does your target audience perceive you? Learn from a Valley branding expert how to build the brand you want and to influence people's perception of you and your company.
Marketing	Digital Marketing	Workshop	Workshop with a local expert designed to help you evaluate your website design and digital marketing strategy. With this new knowledge you will be able turn your non-performing web activity into a sales development tool.
Marketing	A Video Starring You	Video	Attend a workshop on pitching your business via video followed by a free video pitch recorded for you by our professional videographer. ADOT will use it and you will get a copy for you to use!



Connecting with Connect 202

As construction continues on the South Mountain Freeway Project, Connect 202 Partners, LLC (C202P) remains committed to reaching the project's Disadvantaged Business Enterprise (DBE) goals. C202P has developed a DBE Spotlight Recognition Program and each quarter a DBE firm will be recognized for their outstanding contribution to the project.

C202P's 1st Quarter 2019 DBE Spotlight is awarded to Endo Steel, Inc. Endo Steel has multiple contracts on the project and for each contract Endo has been successful meeting the schedule demands and providing quality work. Endo's crews have responded quickly to urgent changes, upheld and many times exceeding our planned dates. For example, Endo's efficiency was most evident in the Salt River Segment where we have two half-mile bridges with 16 pier lines each. Endo has been reliable and on schedule tying all rebar cages needed to progress through the column and cap pours. In the I-10 Segment, work has been at night over the freeway and Endo proceeds to build straddle bents over the freeway in less than 10 days which has cut over a week off from the schedule and helps with the moving of traffic (MOT) cost and traffic disruptions. Endo Steel is an integral part of the team and a pleasure to work with. Congratulations!



Pictured Left to Right: Angela Komick (Contracts Manager, C202P), Melissa Abraham (DBE/OJT Compliance Manager, C202P), Gary Werlinger (President, Endo Steel), Ron Dukeshier (Construction Manager, C202P), Walter Fedrowitz (Deputy Project Director, C202P)

PROJECT DESCRIPTION

Project Owner:

Arizona Department of Transportation

Project Name:

SR 202L (South Mountain Freeway)

I-10 (Maricopa Freeway) –
I-10 (Papago Freeway)

Public Private Partnership (P3)

Design-Build-Maintain Contract

Project Number:

202 MA 054 H882701 C

Project Substantial Completion

Date:

November 2019

DBE Goals:

16.45% Professional Services,
10.93% Construction, 6.08% Capital
Asset Replacement Work

Committed DBE Percentages:

Professional Services = **16.76%**
Construction = **11.02%**
Over \$109 Million Dollars Awarded!

Follow us for up-to-date information on the project.



@SouthMountainFreeway



@Loop202SouthMountainFreeway

On-The-Job Training (OJT) Statistics:

- 192,026 OJT hours on the project
- 237 trainees enrolled into an approved training program
- 36 trainees completing 2,000 hours on the project
- 6 trainees completing 2,000 hours and achieving Journey-Level status



Don't Miss our February Friday Forums

Building and Managing Your Website

(in-person and online attendance options)

February 15 – Getting Started

Where to start? What is your goal for the web? Understand the various decisions and strategies that go in to launching your website. What are the technical considerations? Where will you host your site? What do you need to do to protect it? What tools are available to build your site? What about mobile? When to do it yourself and when to hire a pro.

February 22 – Design and User Experience

What should be on your website? What are current trends and best practices in design? How will your site integrate with your social media efforts? How do you select your content? What's the role of photos and videos on your site? Do you need to know how to code to create an attractive and functional website

March 1 – Optimizing, Measuring and Protecting Your Website

How do you get the most out of your website? How do you know if your website is working? Learn what you need to do to keep your site up to date and protected. What are best practices to maintain your website over time?

Speaker

Jasmine Holmes



President/Founder of 910 West and part of The Idea Gardener team. With over 15 years of graphic design and marketing experience, Jasmine Holmes is an award-winning marketing professional who loves small business. She brings a unique combination of web design, digital marketing strategy and branding knowledge to help small business owners.

Business Coaches and ADOT staff ready to help you!

The ADOT DBE and Small Business Conference featured a wide variety of expertise and resources (including Jasmine). You can set free, one-on-one meetings with those experts and coaches at the ADOT Small Business Resource Center.

[Click here to Attend a Friday Forum or Make an Appointment](#)

WANTED

YOUR PRESENCE AT THE
YUMA SOUTHWEST CONTRACTORS ASSOCIATION
17TH ANNUAL MEMBERS' DINNER

FEBRUARY 8, 2019

BRITAIN'S FARM CHUCKWAGON & STEAKHOUSE
4330 W RIVERSIDE DR.
YUMA, ARIZONA 85364

NADA DE LATA CATERING | OPEN BAR | QUALITY EVENTZ DJ
VINTAGE PHOTO BOOTH | CARNIVAL GAMES | WASHOOS

SPONSORSHIPS

“The Duke” John Wayne: \$700

Reserved Seating for 8, Booth Sponsor, Slideshow Recognition, and rotational banner-size ad in Bid Bulletin.

Limited 9 available

The Clint Eastwood: \$500

Reserved seating for 8, Slideshow Recognition, program recognition, and rotational banner-size ad in Bid Bulletin.

Cowboy/Cowgirl: \$40

Individual Seat.

Portrait Sponsor: \$1,000

All the benefits of Clint Eastwood Sponsorship, special recognition during the event, and rotational banner Ad on our YSWCA Website.

Saloon Sponsor: \$1,000

All the benefits of Clint Eastwood Sponsorship, special recognition during the event, and rotational banner Ad on our YSWCA Website.

Ragtime Sponsor: \$1,000

All the benefits of Clint Eastwood Sponsorship, special recognition during the event, and rotational banner Ad on our YSWCA Website.



PLEASE RSVP BY FEBRUARY 1ST

CONTACT: Maria Duran | plans@yswca.com | 928.539.9035

The Phoenix MBDA Business Center presents

Smart Cities & Your Small Business

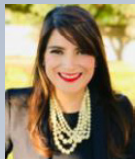
Smart Cities Demystified for Small Businesses



MINORITY BUSINESS DEVELOPMENT AGENCY
BUSINESS CENTER
U.S. DEPARTMENT OF COMMERCE

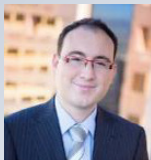
PHOENIX

SPEAKERS



Toni Morales Broberg
AT&T

Stephane Frija,
Greater Phoenix
Economic Council



Jeff Jenq
Maricopa
Association of
Governments

James Smith
City of
Chandler



Ian Linsen
City of Mesa

Derek Konofalski
City of Gilbert



Murali Guntu,
Volteo

(More to come)



SMART CITY

BUILDING TOMORROW'S CITIES

What Every Small Businesses Should Know as Smart Cities Develop

The objective of the Seminar is to inform small businesses about the imminent impact of smart city initiatives and the challenges and opportunities it presents for every business. At the seminar, attendees will learn about emerging business opportunities, procurement challenges and how to strengthen or expand. Get ahead of the game, know how Smart Cities will impact your business, and how your business can thrive in the new smart region.

Who Should Attend: Any business that wants to learn about the limitless potential of Smart Cities, and business opportunity for enterprises.

LEARN – CONNECT - PROSPER

Program

- 8:30 am: Registration
- 9:00 am: Welcome
- 9:10 am: Introduction to Smart Cities
- 9:30 am: Smart Region Initiative – what it means for your company
- 10:15 am: Break
- 10:30 am: Local City initiatives
- 11:15 am: Opportunities for Your Business and how to get plugged in
- 12:15 pm: Closing

When: Thursday, February 7, 2019; 8:30 am – 12:15 pm

Where: OneAZ Credit Union Corporate Building, RC Robertson Auditorium,
2355 W Pinnacle Peak Road, Phoenix AZ 85027

Cost: Paid Phoenix MBDA Members: Free; Non-members: \$20

REGISTRATION: www.phoenixmbdacenter.com

Contact Alika Kumar at alika@phoenixmbdacenter.com; 602-294-6087

Sponsor



Let's bank together.



4th Annual Clay Sporting Competition



February 8, 2019

Registration: 7:30AM - 8:30AM

Competition: 9AM - Noon

Tucson Trap & Skeet Club
7800 West Old Ajo Highway
Tucson, AZ 85735

Come spend a morning networking and shooting at the AMCA's Fourth Annual Clay Sporting Competition. Trophies, awards, and competition with other contractors, associate members, and industry specialists.

DIAMOND SPONSOR \$2,600
Signage Trophy Banner
Station Signage - All
Registration Signage
Social Media Promotion
Includes Team of 5

GOLD SPONSOR \$1,800
Signage Trophy Banner
Station Signage - All
Registration Signage
Social Media Promotion
Includes Team of 5

SILVER SPONSOR \$1,300
Signage Trophy Banner
Registration Signage
Social Media Promotion
Includes Team of 5

BRONZE SPONSOR \$600
Registration Signage
Social Media Promotion
Includes a Single Shooter

BREAKFAST SPONSOR \$1,200
Signage in Breakfast Venue
Signage on Every Table
Social Media Promotion

LUNCH SPONSOR \$2,000
Signage Trophy Banner
Registration Signage
Social Media Promotion
Includes Team of 5

INDIVIDUAL SHOOTER \$175 **TEAM OF SHOOTERS (5 SHOOTERS)** \$800

STATION SPONSOR \$250
Includes: Signage on a single shooting station and premium signage in "Raffle Alley"

Continental Breakfast and Lunch included for all Participants

REGISTER AT:
amcaaz.com/contents/event/4th-annual-southern-arizona-day-sporting-tournament/

Mandatory Safety Briefing 8AM - 8:30AM

All paid registrations will include shotgun rental (if needed), safety training, shells, and unlimited water/Gatorade.

If you are bringing your own shotgun, IT MUST BE A 12-Gauge NOT a 20-Gauge shotgun.



Constructing Quality Asphalt Pavements A 1 day course

Locations:

- **February 26 – Phoenix, AZ**
- **February 28 – San Diego, CA**

Constructing high quality asphalt pavements is the goal of our industry. You can learn to produce high quality pavements by learning the basic principles of hot-mix asphalt pavement construction and the inspector's responsibilities at the various stages in the construction process. You will develop a general understanding of hot-mix materials, production, placement and compaction operations. Extra attention will be given to mix placement and compaction.

Recent comments from student reviews.

"My boss told me I would benefit greatly from this course. He was right."

"I recommend this course to all involved with asphalt design, construction and inspection."

"Very effective and informative training."

Asphalt Institute
(859)288-4964

For more information or registration go to www.asphaltinstitute.org and click on "Training" on "Seminars" and on "Constructing Quality Asphalt Pavements".

(includes a copy of AI's MS-22 Construction manual, and a 7.5 Hrs. PDH Credits Certificate.)