



DBE News & Events

March 7, 2019

Construction on New South Mountain Fwy Could Finish 3 Years Early

By Peter Samore, KTAR News

CHANDLER — Builders are excited for commuters and truckers because they'll have a brand new freeway ahead of schedule.

The construction company's CEO called it proof that projects can finish effectively.

"We're three years early, and \$100 million under the original plan," David Seaton of Fluor Corporation said.

He said the South Mountain Freeway could open in December for a total cost of \$1.7 billion, and he credits a strong private-public partnership.

The 22-mile stretch of highway will provide a new connection for motorists traveling between the East Valley and West Valley that bypasses downtown Phoenix.

"The federal government is not going to do a highway infrastructure bill like they did during the Eisenhower administration," he said.

"The private sector does have the wherewithal to do these types of programs."

The Arizona Department of Transportation also credited the private-public partnership to make nine separate projects on the freeway into one.

"We had three very large construction firms work together to build the South Mountain Freeway," ADOT Spokesman Dustin Krugel said.

He said Connect 202 Partners fine-tuned future right-of-ways, among other aspects.

"We'll have excess land that ADOT may be able to sell at the end of the project," Krugel said.

He said commuters complained of construction delays at first, but now they're excited the South Mountain Freeway could alleviate congestion on Interstate 10. •



Credit: KTAR News

Design, Planning to Commence for Raintree Dr. Extension

By Melissa Rosequist for [Scottsdale Independent](#)

A contract worth \$361,945 between Scottsdale and **Achen-Gardner Construction, LLC** for pre-construction phase services for the **Raintree Drive Extension** project from Scottsdale to Hayden roads has been approved.

On Feb. 19, the Scottsdale City Council approved on consent a resolution authorizing a Construction Manager at Risk contract for the project.

The Raintree Drive Extension will provide a direct connection between the State Route Loop 101 Freeway and Scottsdale Road, according to the city's website.

This extension will simplify the route from Hayden Road to Scottsdale Road and help to relieve some of the traffic congestion experienced on Frank Lloyd Wright Boulevard. In addition, roundabouts are planned at three intersections along the route.

Under this pre-construction phase services contract, the CMAR will review design documents for constructability, phasing and scheduling, coordinate with the utility companies and develop a guaranteed maximum price for the completion of these improvements, according to a city staff report.

Scottsdale Road to 76th Place will include a five-lane section with bike lanes, sidewalks and a meandering landscape buffer where feasible, with a painted and raised median. The segment from 76th Place to Hayden Road includes a three-lane section with bike lanes, sidewalks, landscape buffer where feasible, the city staff report states, and a raised and painted median.

The pre-construction services are expected to begin immediately following council's approval and be complete within six months.

Read more at [Scottsdale Independent](#).



Queen Creek’s Future Set on 5 Priorities

By Richard H. Dyer for Queen Creek Independent

Mayor Gail Barney and members of the **Queen Creek Town Council** presented the **2019 State of the Town Address** Feb. 20, sharing last year’s accomplishments and a look at the future under five strategic priorities: effective government, secure future, safe community, superior infrastructure and quality lifestyle.

Presentations made by the seven members of council included slides and videos displayed on a large screen behind the dais at the Queen Creek Community Chambers.

One video showed roadway improvements planned in the town’s transportation plan. It and other information on transportation to and from Queen Creek were the most important topics at the event, one resident said.

A video showed plans including:

- Widening Ellsworth Road to seven lanes from Queen Creek Road to Germann Road;
- How Riggs Road, which ends at Ellsworth, will continue east to Rittenhouse Road;

- Rittenhouse will be widened to five lanes from Ocotillo Road to Riggs;
- In cooperation with Pinal County, Meridian Road will be built from Combs Road to Germann Road;
- Power Road is being widened from Ocotillo Road to Chandler Heights Road; and
- State Route 24 will extend east from Ellsworth Road to Ironwood Road and, with the cooperation with the City of Mesa, will connect with

Ellsworth Road, Signal Butte Road and Meridian Road, providing multiple north- and south-bound access points to Queen Creek.

An 18-page document of the 2018 accomplishments by the town, by department, are at the town’s website, queencreek.org, under “government” then “State of the Town.” •



Credit: Richard H. Dyer, Independent Newsmedia

DBE News & Events

March 7, 2019

March

- 6

Business Banking 101
 Location: Tempe Public Library, 3500 S Rural Rd, Tempe
 Time: 6:00pm - 7:30pm
- 12

Luncheon: Developing Business Relationships
 Location: 1050 W. Washington St, #233, Tempe
 Time: 11:30am - 1:00pm
- 12

ASHE Meeting: Anti-Light Rail Initiative. Get the Facts
 Location: Hilton, 3838 E Van Buren St, Phoenix
 Time: 7:30am - 9:00am
- 14

WTS 2019 State of the Streets - The Town Edition
 Location: 4855 E Broadway Blvd, Tucson, AZ
 Time: 11:30am - 1:00pm
- 14

Tuning Up Your Employee Manual
 Location: Webinar
 Time: 9:00am - 10:00am
- 19

Kiewit Subcontractor Training
 Location: 212 E Alta Vista Rd, Phoenix, AZ
 Time: 3:00pm - 5:00pm
- 20

March Luncheon: Speaker David L Lawry
 Location: Phoenix Country Club, 2901 N 7th St, Phoenix
 Time: 11:30am - 1:00pm
- 21

Information Overload: Controlling The I In Bim
 Location: Webinar
 Time: 11:00am - 11:45am
- 26

A Public Works Perspective on Leadership
 Location: Multiple locations
 Time: 11:30am - 1:00pm
- 26

Basics of Doing Business w/ the Federal Government
 Location: Hera Hub, 2111 E Highland Ave, #240, Phoenix
 Time: 5:00pm - 8:00pm

April

- 3

Honoring Women in Construction - April Mixer
 Location: Barrio Brewing Co., 800 E 16th St. Tucson, AZ
 Time: 4:30pm - 6:30pm



2019 DBE Business Development Program Registration

[CLICK HERE](#)
 TO APPLY FOR THE PROGRAM TODAY

2019 ADOT DBE & Small Business Transportation EXPO

MARCH 14, 2019

[CLICK HERE](#)
 TO REGISTER



GREATER PHOENIX WORKSHOPS

[CLICK HERE](#)

to view March Events

WTS WOMEN BUSINESS OWNERS ROUNDTABLE

MAY 15, 2019
BOSTON, MA

[CLICK HERE](#)
 TO REGISTER

SAVE
THE
DATE

HOW TO DO BUSINESS IN THE CITY
APRIL 2, 2019 AT 6PM

BURTON BARR CENTRAL LIBRARY



2019 Private Development Summit
May 7, 2019 Doubletree by Hilton Tempe

[CLICK HERE](#)
 TO REGISTER

Project Opportunities

March 7, 2019

Links

- [ADOT Current Advertisements](#)
- [ADOT Engineering Advertisements](#)
- [ADOT Public-Private Partnership Initiatives](#)
- [ADOT Advertised Alternative Delivery Projects](#)
- [Bidding Opportunities Around the State](#)

Did you know?

ADOT is required to ensure that contractors and subcontractors performing work on federal aid construction contracts do not discriminate in employment and contracting. The specific Required Contract Provisions (FHWA-1273) are applicable to all contractors and subcontractors who hold Federal or Federal-aid contracts of \$10,000 or more.

Information: ADOT EEO External Contractor Compliance Program
www.azdot.gov/business/civil-rights/contractor-compliance-program-external-eeo

! ADOT Bid openings after January 1st, 2017 will require prime contractors to submit DBE affidavits within 5 calendar days from bid opening. This is two days less than the current requirement. For example, if bid opens on Friday, the DBE Affidavits will be due to BECO, from the prime contractor, by Wednesday before 4:00 PM. Therefore, this is reducing the time DBEs and prime contractors have to prepare, sign and submit the DBE Affidavits to BECO. DBEs are urged to consider this new time restriction when working with prime contractors to complete and sign the DBE Affidavits in order for them to be submitted to BECO by the 5th calendar day from bid opening.

Featured Federal-Aid Projects

General/Sub Contractors Opportunities						
Due Date	Project Valuation	DBE Goal	Solicitation/ Project Number	Type	Project Owner and Description	Contact
3/8/19 2pm	N/A	2.38%	2019-023; F025201L	RFQ	ADOT - Engineering Services for Environmental Assessment & Design Concept Report for I-10, SR 202L to SR 387.	Trista Ellis, Contract Manager, at tellis@azdot.gov .
3/8/19 11am MST	\$450K	3.15%	HSIP-999-A(539T; F019401C	IFB	ADOT - I-10 & I-40 Rural Safety Corridor Radar Speed Feedback Signs, Various Locations, Maricopa, Pinal & Mohave Counties. The work consists of installing 14 radar speed feedback signs, on a Type-A pole on a breakaway base & foundation.	Layth Al Obaidi, Engineering Specialist, at LAlobaidi@azdot.gov or John Halvarson, Construction Supervisor, at JHalvarson@azdot.gov .
3/22/19 11am MST	\$1.17M	4.38%	STP-040-A(230T; F018401C	IFB	ADOT - Reconstruct Static Scale, Topock Point of Entry, Topock-Kingman Hwy (I-40). The work consists of constructing a new static scale.	Brandon Campbell, Engineering Specialist, at BCampbell2@azdot.gov or Joshua Wentzlof, Construction Supervisor, at JWentzlof@azdot.gov .
3/22/19 11am MST	\$6M	5.17%	NHPP 040-E(224)T; H821401C	IFB	ADOT - Rest Area Rehabilitation, Meteor Crater & Painted Cliffs Rest Areas. The work consists of rehabilitation of existing site features, including renovations to the ramada, restroom & vending buildings, parking lot improvements, pavement marking, signage, site concrete, ADA compliance upgrades & rehabilitation of existing water & wastewater systems.	Brandon Campbell, Engineering Specialist, at BCampbell2@azdot.gov or Carl Ericksen, Construction Supervisor, at CEricksen@azdot.gov .

FREE to attend

**ADVANCING ARIZONA
THROUGH
TRANSPORTATION
2019 EXPO**



**ADOT DBE & SMALL BUSINESS
TRANSPORTATION EXPO**

3.14.19 • GLENDALE CIVIC CENTER



**ADOTDBEEXPO.COM
REGISTER HERE**



ADOT now accepting applications for its **6th** DBE Business Development Program class launching Q1-2019!

Whether you are brand new or still in the early stage of your business, the new ADOT DBE Business Development Program has something for you!

What does it include?

Expert Workshops

Workshop sessions will be at the core of the program. See other side for more information:

- Workshops delivered by subject matter experts in an interactive, hands-on format.
- First phase of workshops designed around business skills building and second phase of workshops around industry topics.
- A selection of workshops targeting specific tiers of businesses based on industry and business experience/history.

Peer Advisory Groups

Your classmates become your peer advisory group during and after the program.

Business Planning

During the last phase of the program, you will build your business model canvas or one page business plan along with a financial forecast.

Coaching & Mentoring

Each participant will be assigned a business coach to help build and complete your business plan.

Prime Interactions

Several workshops include opportunities to hear from Primes about how to build and manage relationships. You also will have the opportunity to meet with other Primes to get questions answered.

Special Materials

As a participant, you will be given a variety of materials ranging from books to software templates to leadership assessments and an online lead source directory.

Subject Matter Expert Assistance

Masters level participants will be provided six hours of consulting time with subject matter experts including marketing, sales management, legal and more.

Public Relations

Throughout the year, ADOT will publicize the program and highlight its participants throughout the state.

Sales Video

As a graduate, you will receive a professionally filmed and edited marketing video..

Alumni have reported in the first year after the program:

- 69 new ADOT projects
- 72 new projects with other government agencies
- 114 new private industry projects
- Total new projects valued at almost \$7M
- Hired new staff, obtained new loans and built bonding capacity

What graduates are saying about the program:

“The program gave me the tools to improve business practices and strengthen our business foundation”

“It will help you take your business to the next level”

“This is the way to improve your business all around”

View Testimonial

Contact DBE Supportive Services at 602-712-7761 today for more information, to enroll or to get on the list for our 6th class starting in Q1-2019.

<https://www.azdot.gov/business/business-engagement-and-compliance/supportive-services-program/dbe-business-development-program>

Program Workshop Topics

All of our workshops are focused on providing high-quality education and interaction with subject matter experts. You will receive lots of materials and useful tools to help grow your business and expert advice to get you started during each session. The sessions are also moderated by a leading Arizona business consultant there to help you with your questions. PaceSetters and Masters participants are welcome to attend any workshop in the New & Emerging track.

SUBJECT	TITLE	TYPE	DESCRIPTION
Business Planning	One Page Business Plan & Business Model Canvas	Workshops	Learn from a certified trainer the process and tools related to creating your One Page Business Plan or Business Model Canvas. Your trainer will review all the basic concepts and you will also receive a workbook and software. In addition, your trainer will help you dive a little deeper on your related sales forecast and market understanding. We spend five weeks building your plan and forecast with expert one-on-one help for you.
Capital	Lending	Panel Discussion	Meet area lenders and learn about the lending process. Also meet representatives from the SBDC who can guide you through the process.
Finance	Profit Management Principles	Workshop	A brief review of some basics followed by a discussion on how to turn your financial knowledge and tools into powerful strategic weapons for planning.
HR	HR Management Today	Workshop	New rules, new regulations, new, new, new! Hear from the Valley's leading authority on HR about the challenges and opportunities in building and managing your team the right way. This workshop includes a free take-home 90+ page guide loaded with tips and tools.
HR/Finance	Understanding Taxes	Workshop	Discuss changing state and federal tax laws with representatives from the ADOR and IRS. Also get great tax-savings tips from an author on the subject of tax savings and management.
Industry	Project Prospecting	Panel Discussion	Finding projects is critical to your success. Learn about web resources, free one-on-one help and receive a multi-page guide to dozens of lead sites.
Industry	Estimating/Preparing Your Proposal	Panel Discussion	Do you estimate or guess-timate your project bids? What should you include? How do you convey all you want to when preparing your estimate? Hear from Prime management responsible for reviewing bids and estimates. What are they looking for and how do they evaluate your submission?
Industry	Primes Relationships	Panel Discussion	You need what? Talk with our prime panel about the various paperwork associated with/expected when you work successfully on a project. Understand how to exceed your partner's expectations thereby building your relationship and reputation on the way to becoming a preferred partner.
Industry	Developing Relationships	Workshop	Hear directly from OSHA representatives and Primes about the importance of safety programs and OSHA compliance. Get your questions answered on this important topic.
Industry	Risk Management	Workshop	Hear from ADOT representatives and subject matter experts on the subject of risk management and insurance.
Law	Contract Law Basics for Non-attorneys	Workshop	Types of contracts with which you might work every year include: ADOT, sub-contractor, employee, vendors, rental or sales and more. Learn the basics on contracts from one of the Valley's leading small business attorneys.
Leadership	Leadership and building your Business	Workshop	Learn from the experience, trials and tribulations of a successful business leader. You will also benefit from completing an industry-proven leadership assessment tool.
Marketing	Building a Powerful Brand	Workshop	Target audience, problem statements, competition, unique selling propositions – what is your brand and how does your target audience perceive you? Learn from a Valley branding expert how to build the brand you want and to influence people's perception of you and your company.
Marketing	Digital Marketing	Workshop	Workshop with a local expert designed to help you evaluate your website design and digital marketing strategy. With this new knowledge you will be able turn your non-performing web activity into a sales development tool.
Marketing	A Video Starring You	Video	Attend a workshop on pitching your business via video followed by a free video pitch recorded for you by our professional videographer. ADOT will use it and you will get a copy for you to use!



SUBCONTRACTOR TRAINING

TOPIC: THE ESSENTIALS OF UNDERSTANDING SUBCONTRACTS



DATE AND TIME:

TUESDAY, MARCH 19, 2019
3:00 PM – 5:00 PM MST

LOCATION:

SOUTH MOUNTAIN COMMUNITY CENTER
SAGUARO ROOM
212 EAST ALTA VISTA ROAD
PHOENIX, AZ 85042

As the CMAR on the South Central Extension and Northwest Extension Phase 2 Light Rail projects, Kiewit invites the local small, minority, and women subcontracting community to participate in our subcontractor training. This hands-on workshop will define contract types and the risks associated as well as break down areas that can be negotiated.

Visit <https://www.eventbrite.com/e/subcontractor-training-march-2019-tickets-56067682949> to register!





Connecting with Connect 202

As construction continues on the South Mountain Freeway Project, Connect 202 Partners, LLC (C202P) remains committed to reaching the project's Disadvantaged Business Enterprise (DBE) goals. C202P has developed a DBE Spotlight Recognition Program and each quarter a DBE firm will be recognized for their outstanding contribution to the project.

C202P's 1st Quarter 2019 DBE Spotlight is awarded to Endo Steel, Inc. Endo Steel has multiple contracts on the project and for each contract Endo has been successful meeting the schedule demands and providing quality work. Endo's crews have responded quickly to urgent changes, upheld and many times exceeding our planned dates. For example, Endo's efficiency was most evident in the Salt River Segment where we have two half-mile bridges with 16 pier lines each. Endo has been reliable and on schedule tying all rebar cages needed to progress through the column and cap pours. In the I-10 Segment, work has been at night over the freeway and Endo proceeds to build straddle bents over the freeway in less than 10 days which has cut over a week off from the schedule and helps with the moving of traffic (MOT) cost and traffic disruptions. Endo Steel is an integral part of the team and a pleasure to work with. Congratulations!



Pictured Left to Right: Angela Komick (Contracts Manager, C202P), Melissa Abraham (DBE/OJT Compliance Manager, C202P), Gary Werlinger (President, Endo Steel), Ron Dukeshier (Construction Manager, C202P), Walter Fedrowitz (Deputy Project Director, C202P)

PROJECT DESCRIPTION

Project Owner:

Arizona Department of Transportation

Project Name:

SR 202L (South Mountain Freeway)

I-10 (Maricopa Freeway) –
I-10 (Papago Freeway)

Public Private Partnership (P3)

Design-Build-Maintain Contract

Project Number:

202 MA 054 H882701 C

Project Substantial Completion

Date:

November 2019

DBE Goals:

16.45% Professional Services,
10.93% Construction, 6.08% Capital
Asset Replacement Work

Committed DBE Percentages:

Professional Services = **16.76%**
Construction = **11.02%**
Over \$109 Million Dollars Awarded!

Follow us for up-to-date information on the project.



@SouthMountainFreeway



@Loop202SouthMountainFreeway

On-The-Job Training (OJT) Statistics:

- 192,026 OJT hours on the project
- 237 trainees enrolled into an approved training program
- 36 trainees completing 2,000 hours on the project
- 6 trainees completing 2,000 hours and achieving Journey-Level status