

Business Engagement and Compliance

\$179 Million More Coming for Arizona Transit Projects

Having received \$176 million in public transit funding under the Infrastructure Investment and Jobs Act in 2022, Arizona is poised to receive another \$179 million this year.

The Phoenix-Mesa metro area is scheduled to receive \$102.1 million, while the Tucson area will get \$23.6 million.

Funds are allocated through Federal Transit Administration programs. Monies can be used to support transit programs, grants for buses and facilities, disabled- and senior-designated transit, and improving the condition of transit assets.

Arizona senators Kyrsten Sinema and Mark Kelly both expressed their enthusiasm for the funding. ([Source](#))



NEWLY CERTIFIED DBE FIRMS:

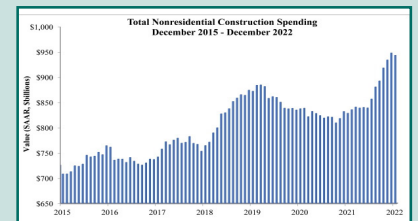
- BARUPON LLC
- MAHUYA INDUSTRIES LLC
DBA MAHUYA INDUSTRIES
- RED SAIL HOMES, LLC
DBA RED SAIL AUTO



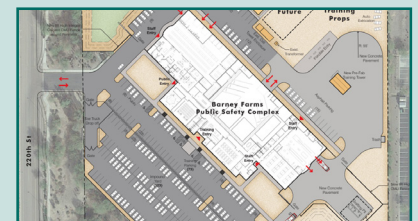
How to Make Association Memberships Valuable



8 Arizona Cities Split \$4.7 Million in Federal Road Grants



December Nonresidential Construction Spending Down 0.5%



Queen Creek Buys Public Safety Services Site

- ▶ EVENTS
- ▶ OPPORTUNITIES
- ▶ EXTERNAL LINKS

2023 Business Development Budget Line-Item Review

How to Make Association Memberships Valuable

Your time is precious. There are many demands for your most valuable business resource, and sometimes it seems that you are getting pulled in too many directions. Clients and employees need your attention for their care and feeding. You also spend a lot of your time focusing on accounts payable and receivable, regulatory compliance, equipment maintenance, and office upkeep.

Considering the value of your time, how should you invest your time in professional, industry, and community organizations? Will that time pay off with more opportunities and deeper relationships?

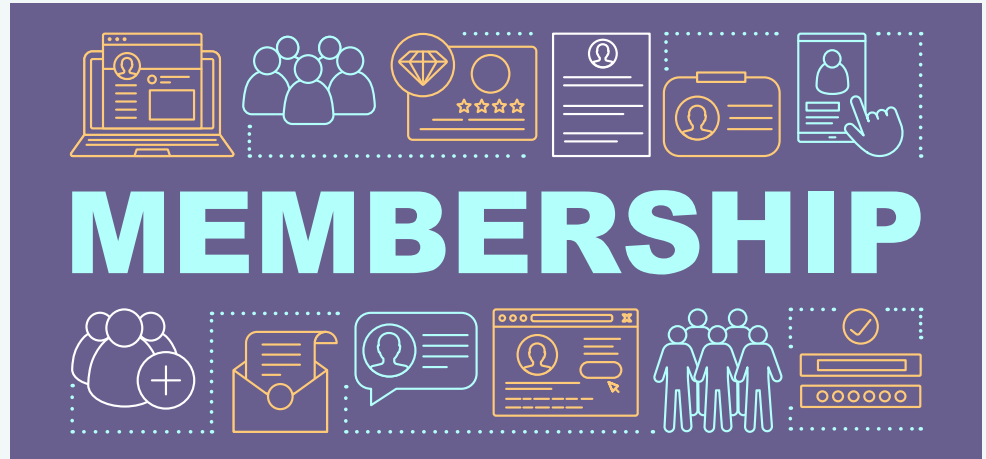
Association involvement is a wise business development investment to build awareness about your firm, expand your network, and leverage connections to help you win work and reach your goals.

Associations come in three major categories:

1. Professional, such as those related to your area of expertise (American Institute of Architects, American Council of Engineering Companies, Arizona Builders Alliance, etc.)
2. Industry (American Public Works Association, Women in Transportation, American Water Works Association, Design Build Institute of America, Arizona Association of Economic Development, Urban Land Institute, etc.); or
3. Community (Chambers of Commerce, Big Brothers Big Sisters, etc.)

Here are some suggestions to help you determine the right association strategy for you and your team:

1. Research Options. You should evaluate every association membership's value based on the dues, program costs, conferences, publications, and opportunities to help you generate revenue. Notice which of your employees are involved in the organizations, and make sure you have the right people assigned for the right reasons. Track previous costs



and take a hard look at the investments you make in time and money. Be sure to list associations where you do not have memberships or activity, so you have the full landscape of possibilities.

2. Effective association involvement does not win a participation ribbon. Just joining any of the types of association listed above is a waste of time and money. If you never go to an event, either in-person or virtual, then you are not getting the full value for your membership dollar. Use a "no excuses" approach to association involvement: if you or your employees do not have enough time to be involved, then strike it off your list.
3. Test drive organizations before deciding to invest. Attend a few programs or events before you decide to invest in an organization. Not all will match your goals based on their cost, members, program focus, or schedule. When you are testing out the organization, look for teaming partners and competitors. Are you missed because you are not actively involved, and how can you increase your impact when you jump in as a volunteer and/or leader?
4. Get Involved. Now that you have made the commitment, look at the committees and find out where someone from your firm can have an impact that helps your firm build awareness and develop valuable relationships. Programs,

membership and special event committees are great places to start, especially when you align with clients and prospects who are serving on those committees. Working alongside a client can pay off in an improved relationship and insight. Allow your team members time to be active, and do not expect them to do it all on their own time. Your business is benefitting from their volunteer work.

5. Know When It's Time to Move On. Develop an engagement plan for each organization, which includes responsible employees, committee involvement, leadership, and targeted outcomes, such as improved relationships with specific clients and partners, programs that feature your area of expertise, and events where your firm is a featured sponsor. Be alert to the time when your team has climbed through all the levels of the organization, and it is time to let them step aside so someone else on your team can become more involved.

Most firms cannot be heavily involved in every organization, whether professional, industry, or community. Update your organization strategy as a part of your annual business planning so you can plan and budget the right resources to help you reach your goals.

Active involvement in the right organizations is a wise investment in your precious resources of time and money. •

8 Arizona Cities Split \$4.7 Million in Federal Road Grants

Eight Arizona cities and development areas will split \$4.7 million in federal awards under the new Safe Streets and Roads for All Grant Program. The U.S. Department of Transportation recently announced \$800 million for 510 projects across the nation.

The grants are intended to help communities fund implementing projects and strategies to reduce transportation-related injuries and deaths.

Arizona's winners were:

- City of Glendale,
- City of Mesa,
- City of Phoenix,
- City of Scottsdale,
- City of Tolleson,
- MetroPlan (Flagstaff Metropolitan Planning Organization),
- Pima County, and
- Town of Prescott Valley.

Additional funding announcements totaling as much as \$1.1 billion are expected in April. ([Source](#))



December Nonresidential Construction Spending Down 0.5%

By Associated Builders and Contractors

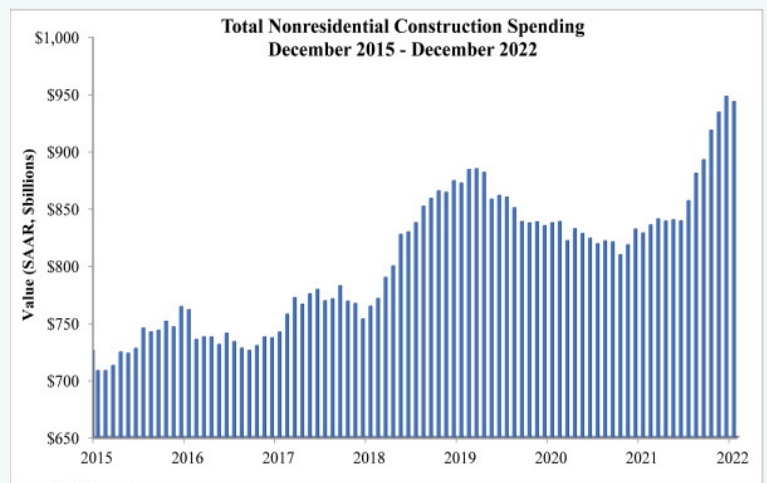
National nonresidential construction spending decreased by 0.5% in December, according to an Associated Builders and Contractors analysis of data published by the U.S. Census Bureau. On a seasonally adjusted annualized basis, nonresidential spending totaled \$943.5B for the month.

Spending fell on a monthly basis in 10 of the 16 nonresidential subcategories. Private nonresidential spending was down 0.5%, while public nonresidential construction spending was down 0.4% in December.

“Nonresidential construction spending fell in December, ending a streak of six straight

monthly increases,” said ABC Chief Economist Anirban Basu. “Despite the decline, nonresidential spending is up 13.8% year over year, an increase outpacing both overall inflation (6.4%) and materials prices inflation (+7.6%). More than half of the increase in nonresidential construction over the past year is due to heightened activity in two segments: manufacturing, as megaprojects begin across the nation, and commercial, a category that includes warehouse- and distribution-related construction.

“While contractors remain reasonably confident, according to ABC’s Construction Confidence



Source: U.S. Census Bureau

Index, there is reason for caution,” said Basu. “Worker shortages remain a challenge for contractors, and elevated interest rates have increased borrowing costs, making certain

projects unfeasible at the margins while also driving the economy toward a potential recession this year.” ([Source](#))

Queen Creek Buys Public Safety Services Site

By Town of Queen Creek

The Town of Queen Creek recently purchased the Barney Family Sports Complex to be used for a future public safety facility.

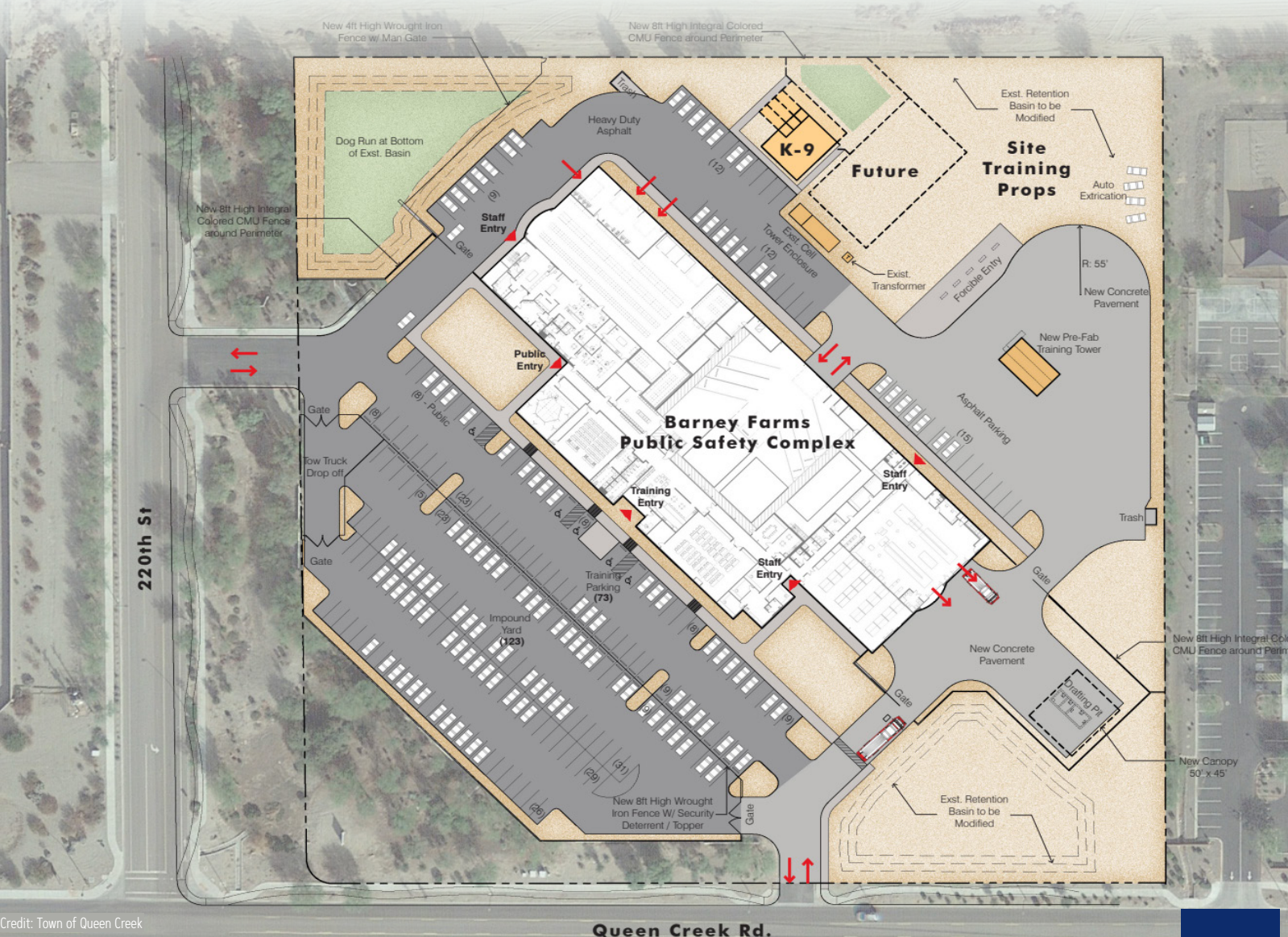
The nearly 65KSF facility is located at 22050 E. Queen Creek Road on 10 acres. Current operations may continue at the facility through the summer of 2023.

The facility will be renovated to meet the specific needs of the departments and the build-out condition of the community, meeting the growing public safety needs. The public safety complex will primarily include evidence storage, fire apparatus maintenance and all of the public safety equipment inventory storage needs. The Queen Creek Police Department currently has an agreement with the Town of Gilbert for evidence storage, which was intended to be limited while QCPD identified a long-term solution. Additional functions

include property storage and a skills center, both needs identified in the Town's Fire and Medical Master Plan.

The Barney Family was evaluating selling the facility and had previously approached the Town about the potential purchase. As the Town evaluated options for the public safety complex, the Barney family was contacted to see if the opportunity was still available and would work with the needs of the Town.

The location of the facility is ideal as it is located adjacent to the Town's Field Operations Facility and Frontier Family Park. The purchase of the Barney Family Sports Complex is anticipated to cost up to 25% less than the cost to acquire the land and build a new facility. News reports list the purchase price as slightly more than \$11.1 million. ([Source](#))



Credit: Town of Queen Creek

Business Engagement and Compliance



****ATTENTION TO ALL FIRMS****
Need help preparing DBE affidavits?
Please see our tutorial video below:
["Preparing DBE Affidavits"](#)



FEBRUARY

- 21** **NSPE E-Week Celebration: Awards Luncheon**
11 a.m. - 1 p.m.
Location: 532 W. McDowell Road, Phoenix
- 21** **APWA Celebrating the Future: Engineers Week**
11 a.m. - 1 p.m.
Location: 532 W. McDowell Road, Phoenix
- 22** **NAIOP Developing Leaders Event: Building Your Book of Business in CRE**
8 a.m. - 9:30 a.m.
Location: 2398 E. Camelback Road, Suite 180, Phoenix
- 23** **BISNOW: Phoenix Multifamily**
1 p.m.
Location: X Phoenix
200 W. Monroe St., Phoenix
- 23** **AIA Phoenix Metro Associates + AIA10 Mixer**
4:30 p.m. - 6:30 p.m.
Location: The Churchill
901 N. 1st St., Phoenix
- 23** **CCIM: Ward Center Course Commercial Real Estate Receivership**
9 a.m. - 12:30 p.m.
Location: 2325 E. Camelback Road
Phoenix
- 21** **ACEC Arizona / City of Phoenix Feb. 2023 Liaison**
8 a.m. - 9 a.m.
Location: *Online Only*
- 24** **AZCREW: Professional Development**
8 a.m. - 10 a.m.
Location: 2398 E. Camelback Road
Phoenix
- 24** **Valley Partnership February Friday Morning Breakfast**
7:30 a.m. - 9 a.m.
Location: 2901 N. 7th St., Phoenix
- 28** **ACEC: Business Development & Marketing Forum (2-Day Course)**
Time Varies by Day
Location: Hilton Scottsdale Resort & Villas, 6333 N. Scottsdale Road, Scottsdale

Featured Federal-Aid Projects

CURRENT OPEN SOLICITATIONS

Due Date	Project Valuation	DBE Goal	Solicitation / Project Number	Type	Project Owner and Description	Contact
4/7/23 11 a.m. MT	\$15 million	5.22%	008-B-(214)T; F038801C	IFB	ADOT - (I-8) MP 135-Pinal County Line, Maricopa County. The work consists of pavement and minor bridge rehabilitation including milling and repaving of mainline, shoulders, crossroads, ramps, bridge decks, and slabs; removing and replacing cattle guards, guard rails, spillways and removing bridge railing and replacing with concrete barrier.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov
5/12/23 11 a.m. MST	\$880,000	2.63%	999-A(555)T; F043201C	IFB	ADOT - Northwest Region State I-40 And I-17. The work consists of installation of wrong way signing, pavement marking, and other related work.	Contact: Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov

External Links:

[ADOT Current Advertisements](#)

[ADOT Advertised Alternative Delivery Projects](#)

[ADOT Engineering Advertisements](#)

[Bidding Opportunities Around the State](#)

[ADOT Public-Private Partnership Initiatives](#)

DBE SUPPORTIVE SERVICES PROGRAM

1801 W. Jefferson St., Suite 101, Phoenix AZ

602.712.7761

DBESupportiveServices@azdot.gov

I-17, ANTHEM WAY TI TO JCT. SR 69 (CORDES JUNCTION)



PROJECT OWNER

Arizona Department of Transportation

PROJECT NAME

I-17, Anthem Way TI to Jct. SR 69
(Cordes Junction)

Phoenix – Cordes Junction Highway

Public-Private Partnership
Design-Build-Operate-Maintain
Agreement

PROJECT NUMBER

17 MA 229 H6800 01C / NHPP-017-
A(228)S

DBE participation goal
established for this project:

10.16%
for Professional Services

10.88%
for Construction Work

OUR TEAM

The Kiewit-Fann Joint Venture (KFJV) is a strategic partnership between two trusted Arizona firms that have extensive experience working in rural environments, delivering highway projects. KFJV team members have an extensive history together on successful design-build and CMAR projects and have long-standing relationships with ADOT, local jurisdictions, and the community.

POTENTIAL SUBCONTRACT OPPORTUNITIES

KFJV is seeking diverse and local firms interested in pursuing multiple scopes of work on the I-17 Anthem Way project. The following scopes are open for solicitation:

- Aggregate Supplies (structural backfill, 3/4" drain rock)
- Bridge Deck Grooving
- Buy 3" PVC Underdrain
- Buy Epoxy Resin
- Buy Geocomposite Wall Drain & Pipe
- Buy Geogrid
- Buy Geotextile Fabric
- Buy Pipe Scuppers (deck drains)
- Buy PVC & CIP Wall Embeds
- Buy vehicle Arresting Barrier
- Core Holes for Bearing Pad Anchors
- Deck Drain Pipe & Appurtenances
- De-lead Existing Bridge Bearings
- Demo Embankment Curb
- Demo Guardrail & Barrier
- Demo ROW Fence (barbed wire and t-post)
- Flaggers
- Fully Operated & Maintained Equipment
- Install MSE Pedestrian Railing
- Install Rock Anchors
- Install Temp Detour Base Course
- Install Temp Detour Pavement
- Noise Wall
- Remove Ground Mounted Signs
- Routine Maintenance - Damaged Sign F&I
- Routine Maintenance - ITS Device Repairs
- Routine Maintenance - ROW Fence Repair (t-post & barbed wire)
- Security Services
- Shotcrete
- Small Tools & Supplies
- Sound Wall CMU
- Structural Paint Touch-up
- Temp Striping
- Traffic Control Labor
- Trucking
- Weld Bearing Replacements

Attachments: Wage Decision No. AZ20210008 Mod No. 0 - Dated 01/01/2021

TAKE THE FIRST STEPS

Head to <https://www.kiewit.com/business-with-us/opportunities/i-17-anthem-way-project/> to complete the Subcontractor Questionnaire and create an account with Building Connected, or for additional information and future event dates.

QUESTIONS? CONTACT US!

Contact us to learn about anticipated subcontract opportunities on the I-17 Anthem Way project at Flex.Outreach@kiewit.com and NAME at NAME@Kiewit.com.

KFJV is committed to meeting or exceeding stated project participation requirements upon award of ongoing and upcoming Arizona Department of Transportation projects; assisting interested DBEs in obtaining bonding, lines of credit or insurance; providing interested DBEs information related to the plans, specifications and requirements for work to be subcontracted or supplied by these DBEs; assisting interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services; sub-dividing bid items into economically feasible work units to DBEs every advantage to quoting the project.

KFJV is an Equal Opportunity Employer.