

Business Engagement and Compliance

Public comment to begin for ADOT's Tentative Five-Year Construction Program

Proposed 2024-2028 focus: upgrading pavement, widening major corridors

The Arizona Department of Transportation is seeking the public's input on its latest program to improve and maintain the state's highway system during the next five years, a proposal that includes several major widening projects while also improving pavement conditions.

The public comment period has begun on ADOT's 2024-2028 Tentative Five-Year Transportation Facilities Construction Program, a \$7.7 billion program that will invest \$2.6 billion in pavement and bridge preservation projects across Arizona over five years, upgrading pavement in poor or fair condition.

Additionally, the program allocates \$669 million for projects that widen highways or improve interchanges. Those projects include:

- Widening Interstate 17 north of Phoenix from Anthem Way to Black Canyon City, plus adding flex lanes from Black Canyon City to Sunset Point. The five-year program contains \$83.6 million toward the ongoing project.
- Widening the Gila River bridges between Phoenix and Casa Grande. The program dedicates \$50 million toward the project in 2023 and is a key step toward ADOT's goal of widening I-10 to three lanes in each direction between Phoenix and Tucson.



NEWLY CERTIFIED DBE FIRMS:

- Avem Systems LLC
- BarUpon LLC
- Mahuya Industries LLC DBA Mahuya Industries
- Red Sail Homes LLC DBA Red Sail Auto
- Aeris Communication Services LLC



ADOT to Host Virtual Meeting About Long Range Transportation Plan



The big one-two:
how to simplify and clarify



Gilbert Asking for Pedestrian Bridge Grant



OSHA Backs Down on Arizona State Plan

- ▶ **EVENTS**
- ▶ **OPPORTUNITIES**
- ▶ **EXTERNAL LINKS**

Public comment to begin for ADOT's Tentative Five-Year Construction Program (Cont'd)

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- Constructing the first phase of the Interstate 40/US 93 West Kingman interchange. The program includes a total of \$160 million for construction in 2024 and 2025.

- Widening and improving US 93 between Wickenburg and I-40 in Kingman, including expanding three segments of the highway from two to four lanes. The US 93 improvements total \$263.9 million and include widening projects near Cane Springs in 2024, near Wickenburg in 2026 and another widening project near Big Jim Wash in 2027.

- Widening the last two-lane section of State Route 260 in the Lion Springs area. The program includes \$125 million

for construction in 2026 and would complete ADOT's goal of completing a four-lane divided highway along the entire SR 260 corridor.

Other program highlights include \$469 million for projects that improve highway safety, efficiency and functionality, such as smart technology or adding shoulders. ADOT's five-year program is developed by working closely with local governments and regional transportation planning organizations to prioritize projects that are ready to build or design.

Funding for the program is generated by users of transportation services, primarily through

gasoline and diesel fuel taxes and the vehicle license tax. Both the Maricopa and Pima county regions have independent revenue streams established through voter-approved sales tax increases that allow for more expansion projects to take place.

The I-17 and I-10 widening projects are able to advance through ADOT's partnership with the Maricopa Association of Governments, the regional planning agency that has committed some of the funds for those improvements.

The public comment period for the 2024-2028 Tentative Five-Year Transportation Facilities Construction Program

ends at 5 p.m. June 1. The State Transportation Board is expected to consider formal action on the program at its June 16 meeting.

The complete report is available at azdot.gov/tentative5year for review and comment. ADOT welcomes feedback via an online form that will be available at azdot.gov/tentative5year, by email at fiveyearconstruction-program@azdot.gov and by phone at 855.712.8530.

Public comments also may be made at an open public hearing of the State Transportation Board scheduled at 9 a.m. May 19. Meeting information can be found at <http://aztransportation-board.gov>.

ADOT to Host Virtual Meeting About Long Range Transportation Plan

Meetings to gather public input to be held March 9 and March 22

The Arizona Department of Transportation will host two virtual public meetings as part of the agency's efforts to gather input for the development of the next state Long Range Transportation Plan (LRTP).

When finalized this summer, the 2050 LRTP will include priorities and a vision for Arizona's transportation system over the next 25 years. ADOT has received public comments over the last two weeks during meetings held in Phoenix and Tucson.

ADOT will host a second virtual meeting — a telephone town hall about the LRTP — at 6 p.m. Wednesday, March 22. Meeting details are available at adot2050plan.com/get-involved.

In accordance with state and federal requirements, ADOT is responsible for updating the LRTP every five years to reflect changing transportation challenges and conditions. The plan is not project specific. It is a policy document that establishes broad goals, objectives and strategies as ADOT works with partners, including cities and regional planning agencies, to maintain and enhance the transportation system. The LRTP serves as a guide for future transportation decisions.

Public input will be used, along with information about anticipated future funding sources and system needs, to develop LRTP recommendations over the next few months. A draft version of the LRTP will be available for public review and additional comments

before it is presented for adoption by the State Transportation Board. That presentation to the board is anticipated in June. To learn more about the plan visit adot2050plan.com.



Helpful tips to make complicated things easy

The big one-two: how to simplify and clarify

Imagine stepping into an elevator in an office building. You are on your way to meet a very important person, and the purpose of your visit is to pitch your product or service. Their time is valuable, and you are excited, even nervous, for the opportunity to work with them. You step into the elevator and, lo and behold, that important person walks in, too. The game just changed. You now have about 30-60 seconds (the time to go from ground floor to their office on the 10th) to make an introduction and very briefly explain your background, experience, and purpose. What do you say?

Most business professionals know that they need an elevator pitch, but it is hard to condense what you do into a few sentences. Design and construction is complicated, and it seems like you need to explain a lot about your company's history, your technical background, your relevant project experience, and the latest technology or equipment that you have invested in to deliver excellence.

Your mind races because you have not practiced your pitch. In fact, you have not set aside time to craft one that you could use in a situation like this.

Here are the two critical questions to ask to develop a strong elevator pitch or conversation starter:

1. What do they need to know?

Instead of thinking about what you need to say, think about what they would need to know about you and your company to build awareness, respect, and

trust. Your job is not to impress them, but to help them understand how you can help them solve their problems and address their issues.

For example:

- If you have never met the person before, they do not know your name, your company, or what you do. Start simply with, "Hello, I am Joe Smith and I am president of Acme Engineering. We design the roads and highways for public agencies and private developers. I am looking forward to our meeting this morning."

- If you have worked with the person before, and you are seeing them for the first time in a while, then you could say, "Hi, Dave. It is nice to see you. I am looking forward to our meeting today and am excited to share some ideas about our new technology and equipment that you may not know we have acquired since we last worked together."

- Perhaps the person recognizes you and there is that moment of awkward silence when neither of you knows what to say. You want to acknowledge them, so you could say, "You know, most public agencies are struggling to keep project costs under control. I am Joe at Acme Engineering, and we have developed some excellent cost scenario exercises during these challenging times. I am looking forward to sharing insights with you in our meeting today."



Helpful tips to make complicated things easy

The big one-two: how to simplify and clarify (Cont'd)

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2. What do they need to do?

Think about the purpose of your pitch. Are you introducing yourself to someone you have not met or reconnecting with someone you have not seen in a while? Is there an awkward moment when neither of you knows what to say? Is your goal to build awareness for you and your company, or do you intend to have a follow up meeting with other team members in the future. Always know what you want the other person to do because of your discussion or meeting, however brief it may be.

For example:

If you are having the first meeting with someone, then let them know that you would like to learn more about their opportunities and challenges, and then you would like to introduce other team members who have special expertise. You could say, "Hello, I am Joe Smith, and I am president of Acme Engineering. We design the roads and highways for public agencies and private developers. Dave, our introductory meeting this morning has a two-fold purpose: to find out about your opportunities and challenges, and to acquaint you with our services. When we see a good fit, then I

would like to introduce you to other professionals on our team. How does that sound?"

- If you are reconnecting, then your purpose is to find out about upcoming opportunities and challenges, and to remind them of your experience and update them on areas of expertise that relates to their needs so you can prepare a strong proposal. You could say, "Dave, it is nice to see you. Today I would like to learn more about your upcoming projects and what are critical factors for success. Then I will do more research so our proposal addresses your issues and sets your project up for success."

Elevator pitches and conversation starters should not be robotic or uncomfortable. Always focus on your audience. While you may start with a succinct statement about your firm, always think about what you want the other person to know and do because of speaking with you. Before you have a meeting, think about your goals for the discussion, and be ready in case that VIP steps into the elevator.

You will feel confident when you have great words to say!•

Gilbert Asking for Pedestrian Bridge Grant

The Town of Gilbert applied for \$1.5 million in federal grants to pay for planning and designing a pedestrian bridge downtown along the Ash Street alignment.

The grant would come under the U.S. Department of Transportation's Rebuilding American Infrastructure with Sustainability and Equity grant program, which recently experienced an \$800 million expansion.

Officials say the bridge is needed to prevent illegal crossings over the Union Pacific Railroad line.

The selections will be announced June 28.

gilbert
arizona



Gilbert will need to provide \$350,000 to cover a 20% match requirement. The total project is expected to cost \$14 million.

Town officials plan to work with the Arizona Department of Transportation and Union

Pacific Railroad to design the stylized bridge.

The project start is expected in two-to-three years if approved. ([Source](#))

OSHA Backs Down on Arizona State Plan

By National Association of Home Builders

The **Occupational Safety and Health Administration** announced it will withdraw its proposal to reconsider and revoke the final approval of **Arizona's State Plan** for occupational safety and health, leaving the state's plan in place.

State plans are **OSHA**-approved workplace safety and health programs operated by individual states. There are currently 22 state plans covering private and public sector workers. State plans are monitored by OSHA and must be at least as effective as OSHA in protecting workers and preventing work-related injuries, illnesses and deaths.

In April 2022, OSHA announced that it would seek to revoke the state plan of Arizona due to what it said was a "nearly decade-long pattern of failures to adopt adequate maximum penalty levels, occupational safety and health standards, National Emphasis Programs and the COVID-19 Healthcare Emergency Temporary Standard."

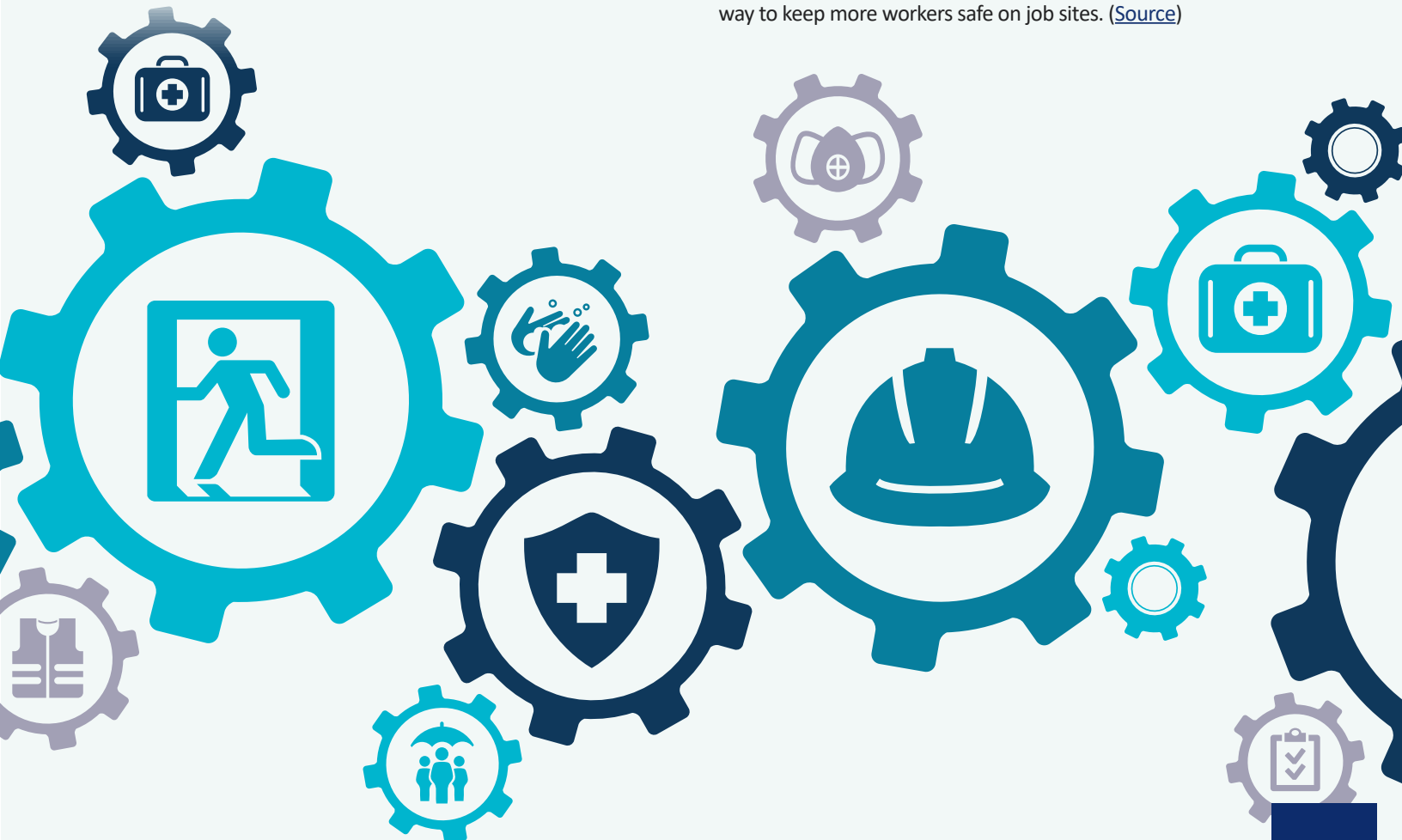
During a public comment period on the revocation action, many organizations like the **National Association of Home Builders** urged OSHA to withdraw its proposed action.

NAHB noted in comments, "OSHA's actions frustrate Congress' intent by preventing states that are operating their own plans from developing state-specific workable solutions to preserve employee safety and health."

Many commenters' primary concern was OSHA's use of the "at least as effective as OSHA" standard in evaluating the effectiveness of state plans. NAHB said, "OSHA has still not met its congressional mandate to develop standards based on measurable outcomes, including identifying what the phrase 'at least as effective as' actually means."

In its announcement, OSHA noted that Arizona had completed "significant actions" to address its concerns.

NAHB appreciates that OSHA listened to stakeholders' concerns and chose to leave the Arizona State Plan in place. The **OSH Act** allows, and even encourages, states to develop and assume full responsibility for operating their own workplace safety and health plans. As a result, state plans can be more effective at protecting workers as they often account for local and regional environments in their enforcement mechanisms. Having safety standards set and enforced at the state level is the best way to keep more workers safe on job sites. ([Source](#))



Business Engagement and Compliance

- ADOT/BECO
- Other Associations

****ATTENTION TO ALL FIRMS****

Need help preparing DBE affidavits?

Please see our tutorial video below:

["Preparing DBE Affidavits"](#)



2023 ADOT DBE & SMALL BUSINESS
TRANSPORTATION EXPO

[REGISTER HERE](#)

MARCH

- 17** NAIOP Arizona Developing Leaders Spring Training Game - Salt River Fields at Talking Stick
1 p.m.
Location: Salt River Fields at Talking Stick, 7555 N. Pima Road, Scottsdale
- 17** ABA Annual Golf Tournament
9 a.m.
Location: Talking Stick Resort
9998 Talking Stick Way, Scottsdale
- 23** Catch the BOMA Buzz - Principal Breakfast "Mixer"
3 -5 p.m.
Location: 3900 E. Camelback Road, Phoenix
- 23** Valley Partnership: 8th Annual Spring Training Event
1 -5 p.m.
Location: Sloan Park
2330 W. Rio Salado Pkwy., Mesa
- 24** ASHRAE: Annual Golf Tournament
6:30 a.m. - 5 p.m.
Location: 8000 S. Arizona Grand Pkwy., Phoenix
- 23** March Madness SMPS Leverage Your Beverage
4 -6 p.m.
Location: Uncle Bear's
7077 E. Bell road, Scottsdale
- 31** ASBA: Coffee at the Capitol
8 -10 a.m.
Location: Wesley Bolin Memorial Plaza at the Arizona State Capitol
1700 W. Washington, Phoenix

Featured Federal-Aid Projects

CURRENT OPEN SOLICITATIONS

Due Date	Project Valuation	DBE Goal	Solicitation / Project Number	Type	Project Owner and Description	Contact
3/24/23 11 a.m. MST	\$8.5 million	7.30%	387-A(204)T; F038201C	IFB	ADOT - Casa Grande I-10 to Coolidge Hwy (SR 387). The work consists of milling and replacing the existing asphaltic concrete, shoulder build-up, pavement marking and other related work.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov
4/14/23 11 a.m. MST	\$38.5 million	6.16%	040-A(383)T; F039201C	IFB	ADOT - Topock to Kingman Hwy (1-40) from Walnut Creek to Holy Moses Wash, Mohave County. The work consists of milling and replacement of asphaltic concrete pavement, shoulder build-up, pipes, replacing guardrail, Bridge repair, pavement markings and other related work.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov
5/12/23 11 a.m. MST	\$880,000	2.63%	999-A(555)T; F043201C	IFB	ADOT - Northwest Region State I-40 And I-17. The work consists of installation of wrong way signing, pavement marking, and other related work.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov

External Links:

[ADOT Current Advertisements](#)

[ADOT Advertised Alternative Delivery Projects](#)

[ADOT Engineering Advertisements](#)

[Bidding Opportunities Around the State](#)

[ADOT Public-Private Partnership Initiatives](#)

DBE SUPPORTIVE SERVICES PROGRAM

1801 W. Jefferson St., Suite 101, Phoenix AZ

602.712.7761

DBESupportiveServices@azdot.gov

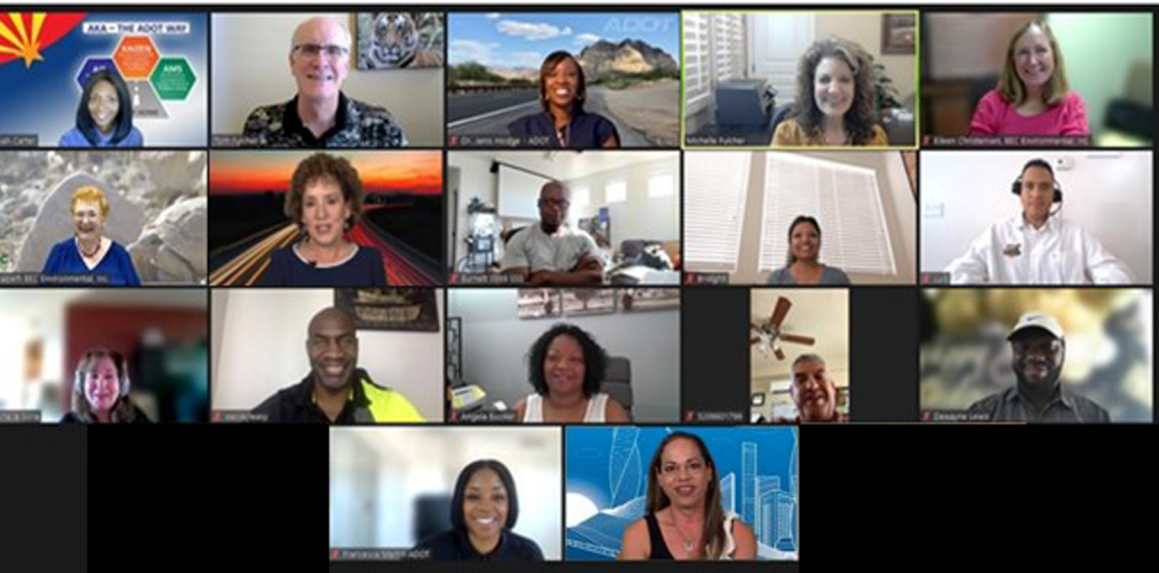


Business Engagement & Compliance

It's Your Turn

Grow Your Business

Whether you are brand new or looking to grow your business, the ADOT DBE Business Development Program has something for you!



Meet Our Graduates

<https://bit.ly/ADOTBDPGrads>

Watch Program Video to Discover More

<https://bit.ly/ADOT-DBESS-BDP>

LIMITED SPOTS REMAIN.
SIGN UP TODAY!

<https://bit.ly/ADOT-DBESS-BDP>

USDOT 2023 DBE Regulation Updates

*Effective As Of
March 1, 2023

B2Gnow has adjusted for all USDOT DBE Regulation Updates

ADOT & B2Gnow have reviewed the most recent DBE regulation update, impacting gross receipts, effective March 1, 2023. By March 31, 2023, changes will be made to all systems, updating the applicable areas within the Certification and Online Application modules. The regulation states the statutory gross receipts cap for certified DBEs specified in 49 CFR §26 is adjusted for inflation from \$28.48 million to \$30.40 million.

This is an annual update, based on the 2020 guidance the Department of Transportation issued on December 14, 2020 for the Department to make an annual inflationary adjustment to the Disadvantaged Business Enterprises (DBE) program's business size limit (business size standard/gross receipts cap) on small businesses participating in the DBE program under 49 CFR Part 26 and pursuant to the Infrastructure Investment and Jobs Act of 2021. The regulation does not apply to the Airport Concession DBE (ACDBE) program under 49 CFR part 23.

- Changes impacts certified DBEs gross receipts
- Statutory gross receipts cap for certified DBEs (49 CFR §26)
- Inflation adjustments from \$28.48 million to \$30.40 million
- Affects Certification and Online Applications modules Annual update doesn't apply to ACDBE (49 CFR §23)

**Questions, Comments or Concerns?
Contact**

DBECERTIFICATION@AZDOT.GOV



Modules Impacted



Certification



Online Application

System Refresh
March 31, 2023
All Applicable Areas

DBE Regulation States:

The statutory gross receipts cap for certified DBEs specified in 49 CFR §26 is adjusted for inflation from \$28.48 million to \$30.40 million.

I-17, ANTHEM WAY TI TO JCT. SR 69 (CORDES JUNCTION)



PROJECT OWNER

Arizona Department of Transportation

PROJECT NAME

I-17, Anthem Way TI to Jct. SR 69
(Cordes Junction)

Phoenix – Cordes Junction Highway

Public-Private Partnership
Design-Build-Operate-Maintain
Agreement

PROJECT NUMBER

17 MA 229 H6800 01C / NHPP-017-
A(228)S

DBE participation goal
established for this project:

10.16%
for Professional Services

10.88%
for Construction Work

OUR TEAM

The Kiewit-Fann Joint Venture (KFJV) is a strategic partnership between two trusted Arizona firms that have extensive experience working in rural environments, delivering highway projects. KFJV team members have an extensive history together on successful design-build and CMAR projects and have long-standing relationships with ADOT, local jurisdictions, and the community.

POTENTIAL SUBCONTRACT OPPORTUNITIES

KFJV is seeking diverse and local firms interested in pursuing multiple scopes of work on the I-17 Anthem Way project. The following scopes are open for solicitation:

- Aggregate Supplies (structural backfill, 3/4" drain rock)
- Bridge Deck Grooving
- Buy 3" PVC Underdrain
- Buy Epoxy Resin
- Buy Geocomposite Wall Drain & Pipe
- Buy Geogrid
- Buy Geotextile Fabric
- Buy Pipe Scuppers (deck drains)
- Buy PVC & CIP Wall Embeds
- Buy vehicle Arresting Barrier
- Core Holes for Bearing Pad Anchors
- Deck Drain Pipe & Appurtenances
- De-lead Existing Bridge Bearings
- Demo Embankment Curb
- Demo Guardrail & Barrier
- Demo ROW Fence (barbed wire and t-post)
- Flaggers
- Fully Operated & Maintained Equipment
- Install MSE Pedestrian Railing
- Install Rock Anchors
- Install Temp Detour Base Course
- Install Temp Detour Pavement
- Noise Wall
- Remove Ground Mounted Signs
- Routine Maintenance - Damaged Sign F&I
- Routine Maintenance - ITS Device Repairs
- Routine Maintenance - ROW Fence Repair (t-post & barbed wire)
- Security Services
- Shotcrete
- Small Tools & Supplies
- Sound Wall CMU
- Structural Paint Touch-up
- Temp Striping
- Traffic Control Labor
- Trucking
- Weld Bearing Replacements

Attachments: Wage Decision No. AZ20210008 Mod No. 0 - Dated 01/01/2021

TAKE THE FIRST STEPS

Head to <https://www.kiewit.com/business-with-us/opportunities/i-17-anthem-way-project/> to complete the Subcontractor Questionnaire and create an account with Building Connected, or for additional information and future event dates.

QUESTIONS? CONTACT US!

Contact us to learn about anticipated subcontract opportunities on the I-17 Anthem Way project at Flex.Outreach@kiewit.com and NAME at NAME@Kiewit.com.

KFJV is committed to meeting or exceeding stated project participation requirements upon award of ongoing and upcoming Arizona Department of Transportation projects; assisting interested DBEs in obtaining bonding, lines of credit or insurance; providing interested DBEs information related to the plans, specifications and requirements for work to be subcontracted or supplied by these DBEs; assisting interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services; sub-dividing bid items into economically feasible work units to DBEs every advantage to quoting the project.

KFJV is an Equal Opportunity Employer.