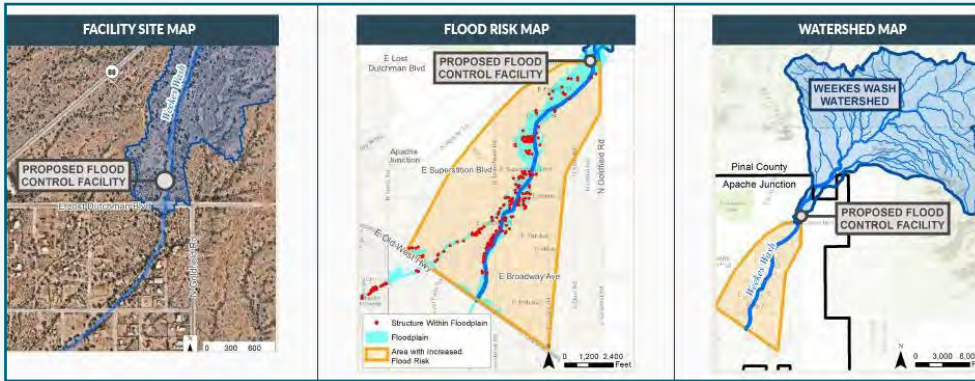


Business Engagement and Compliance

Massive Flood Control Project in Apache Junction Boosted by \$44 Million in Federal Funds



The Weekes Wash Multi-Use Detention Facility received an infusion of federal funds recently as part of an announcement. A total of \$49 million will be invested in Arizona flood control projects from the bipartisan infrastructure law led by Sen. Kyrsten Sinema and shaped by Sen. Mark Kelly, \$44.43 million of that is being directed to the city of Apache Junction and the Pinal County Flood Control District for this project.

The federal funding will cover approximately half the nearly \$100-million project.

The full scope of the project has not yet been defined but is easily the largest capital project to come to the city. According to Ted Wolff, public works director for the city of Apache Junction: “the project can impound about 1,400 acre-feet of water and involves about 1.4 million cubic yards of

earth movement and structural concrete for both an unregulated outlet structure and an emergency spillway.”

The facility will collect floodwater, sediment and storm debris during a 100-year storm event, align with the flow path of Weekes Wash and its historical outfall by reducing the peak discharge of water and sediment, and recharge the groundwater naturally using the impounded stormwater. The facility will also use nature-based solutions, including permitted surface recharge, to enhance water resource resilience and reduce reliance on the Colorado River.

Many More Hoops to Clear Before Construction Could Begin

Significant coordination between government entities and obtaining the needed funds will need to occur before the



ADOT Releases Final Long Transportation Plan



What Does Earning a Client's Trust Really Mean?



Valley Metro Seeking Feedback on Proposed Light Rail Route



ADOT Awarded Grant to Boost Work Zone Safety

- ▶ **EVENTS**
- ▶ **OPPORTUNITIES**
- ▶ **EXTERNAL LINKS**



ADOT Honored for Support of Minority-and Women-Owned Firms

Agency Inducted into Arizona Million Dollar Circle of Excellence

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Massive Flood Control Project in Apache Junction Boosted by \$44 Million in Federal Funds Cont'd

project can come to fruition. While the federal funds will supply about half the projected budget, the remaining funding sources are not yet secured. This capital expenditure is larger than the entire annual budget of the city of Apache Junction.

Wolff also stated that 'In addition to funding the budget shortfall, land needs to be acquired from the Arizona State Land Department and the Bureau of Reclamation lands administered through the Salt River Project.'

Black & Veatch, as a consultant to Dibble Engineering, who is working through an on-call contract with Pinal County is providing initial scoping, budget and scheduling to the city via an intergovernmental agreement.

The earliest construction would happen is 2026 and would take roughly two years to complete.

City of Buckeye Also Will Receive Federal Funds for Flood Control

The city of Buckeye will also receive \$4.57 million to launch the Storm Water Flooding Mitigation Improvement Project – reducing and eliminating flooding problems, protecting structures and streets from floodwater, improving groundwater and much more. (Source)

ADOT Releases Final Long Range Transportation Plan

ADOT has released the Final 2050 [Long Range Transportation Plan](#) that provides a blueprint and vision for the state's transportation system over the next 25 years.

The plan, which is not project-specific, sets transportation investment priorities for ADOT and partner agencies based on anticipated future revenues and costs for improvements.

ADOT will present the final plan for consideration and action at the State Transportation Board's Oct. 20 meeting in Yuma.

A broad cross-section of Arizonans, nearly 10,000 in all, took surveys, attended public meetings and shared comments through the public

involvement process. Their input made it clear that ADOT's top priority should be fixing roads and preserving and maintaining existing infrastructure, along with prioritizing highway projects that address growth and improve highways in rural areas.

The final plan includes a projection of \$69 billion in transportation revenues, including state, federal and regional funds, between 2026 and 2050. It includes funding from the new federal Infrastructure Investment and Jobs Act. It also points to anticipated transportation needs totaling \$231 billion over that same 25-year period.

The plan, which is updated every five years with input from the public, is available for review at [ADOT2050plan.com](#).



What Does Earning a Client's Trust Really Mean?

4 Strategies to EARN Your Clients Trust

Winning projects in the design and construction industry is a long process that involves many proposal and interview factors, selection panelists and an evaluation scorecard that turns subjective into objective information.

You must have relevant experience, certifications and licensure if required, and understand the challenges that your clients face. You develop a persuasive proposal that meets all the requirements and then you may give an interview to confirm your team is the one they want the most to do the work.

Winning work is all about relationships, reputation and referrals. So, what makes a client decide to work with one firm over another, especially when most firms look alike and have the same skills and expertise?

Trust. Clients select us because they trust we have the people who can deliver the project without a lot of micro-managing, and that our team's solutions will solve the problem at hand, meet requirements and regulations, and meet their goals for budget, schedule and quality.

Online resources give the following definitions for trust:

1. Assured reliance on the character, ability, strength, or truth of someone or something.
2. One in which confidence is placed.
3. Firm belief in the reliability, truth, ability, or strength of someone or something.

Dependence on something future or contingent: HOPE.

Trust is not an instant reaction when someone meets you. Trust takes time to develop, especially when there are significant financial risks at play. Trust is earned, not assumed.

Here are some helpful reminders about EARNING trust:

Engage Actively: This is crucial and involves regular communication and interaction. Respond promptly to client emails and calls, and actively listen to their concerns, needs and feedback. Show genuine interest in their business and challenges. Find excuses to be "in the neighborhood" and have a drop-in meeting. Set up a video call and share a cup of coffee. SIT (Stay In Touch) often!

Add Value: Continuously seek ways to add value to your client's business. This might involve providing them with insights, recommendations or solutions that go beyond the scope of your initial agreement. Share case studies and relevant content that will help them overcome obstacles. Regularly demonstrate your expertise and commitment. Become obsessed with your clients' success!

Relationship Building: Building strong client relationships goes beyond the transactional aspects of business. Invest time and effort in getting to know your clients on a personal level when appropriate. Remember important details about their lives and preferences. This personal touch can strengthen the bond and trust between you and your client. Be curious, not creepy.

Nurture Trust: Trust is the foundation of any successful client relationship. Be honest, transparent and reliable in your dealings. Deliver on your promises consistently and address any issues or concerns promptly and professionally. Trust is earned over time and can be fragile, so nurture it carefully.

To earn trust in client relationships, actively engage with prompt communication and value addition. Build strong relationships, get to know clients personally when appropriate and maintain honesty and reliability. Nurture trust by consistently delivering on promises and addressing concerns professionally.



Valley Metro is Seeking Feedback on Proposed Maryvale Light Rail Route

Valley Metro and the city of Phoenix have initiated a community engagement effort to gather valuable input from residents regarding a proposed light rail route for the Maryvale area of west Phoenix. This transit project, known as the West Phoenix High-Capacity Transit Alternatives Analysis, aims to enhance high-capacity transit options in an area with significant transit demand.

The recommended light rail route plan would run westward from Central Avenue along Indian School Road, proceed southward on 75th Avenue, and then continue westward along Thomas Road. This proposed route has the potential to significantly improve connectivity and accessibility for residents in this part of Phoenix.

Funding for the project faces uncertainty due to legislative decisions related to the regional transportation tax proposal known as Proposition 400E. While some lawmakers opposed allocating funds for light-rail extensions, local leaders are committed to advancing the project.

To ensure that the project aligns with the needs and preferences of the community, Valley Metro has established an open public comment period which extends until Oct. 6, 2023.

This community engagement effort underscores the commitment of Valley Metro and the city of Phoenix to involve residents in shaping the future of transportation in the Maryvale area. [\(Source\)](#)



ADOT Awarded Grant to Boost Work Zone Safety with Innovative Technologies

The Arizona Department of Transportation and the Maricopa County Department of Transportation have received a \$970,000 grant from the U.S. Department of Transportation. This grant, known as the Accelerated Innovation Deployment (AID) Demonstration Grant, aims to improve safety in construction and maintenance work zones.

ADOT and MCDOT plan to use the funds to introduce advanced technology in freeway and arterial road systems to enhance safety for both workers and drivers.

Greg Byres, ADOT state engineer and deputy director for transportation, emphasized the importance of safety and how technology can aid in achieving this goal.

ADOT intends to provide real-time information to drivers, ensuring safer navigation through work zones. ADOT and MCDOT will deploy innovative smart technology to enhance safety and traffic management. Examples of this technology include intelligent cones for data transmission, emergency light alerts, impact alert barricades and smart arrow boards for real-time traffic information. These measures will be activated based on traffic flow to warn drivers when necessary.

The proposed technology is new to Arizona and can collect real-time data from work zone devices, integrating it into transportation systems to inform travelers of potential delays. These safety measures will be implemented in key projects starting in 2023, including bridge replacement, pavement rehabilitation, intersection improvements and maintenance projects. [\(Source\)](#)

Business Engagement and Compliance

- ADOT/BECO
- Other Associations

****ATTENTION TO ALL FIRMS****
Need help preparing DBE affidavits?
Please see our tutorial video below:
["Preparing DBE Affidavits"](#)



OCTOBER

- 3 - 4** **ADOT: ADOT Small Business Conference**
11 a.m. - 5 p.m.
Location: Casino Del Sol Conference Center
5655 W. Valencia Road, Tucson, United States
- 4** **ACEC: ACEC AZ/ADOT Monthly Liaison**
8 - 9 a.m.
Location: American Council of Engineering Companies of Arizona
532 W. McDowell Road, Phoenix
- 4** **I2SL PHX: I2SL Phoenix Chapter - UA Grand Challenges Tour**
3 - 6:30 p.m.
Location: University of Arizona Grand Challenges Research Building
Cherry Avenue between East University Boulevard and East Fourth Street, Tucson
- 5** **USGBC: Arizona Fall Summit - 2023**
10:30 a.m. - 4 p.m.
Location: ASU SkySong - Synergy Rooms (Building 3)
1365 N. Scottsdale Road, Scottsdale
- 6** **AMCA: Supervisor Development Series - Project Controls**
9 a.m. - 1 p.m.
Location: Hensel Phelps
3125 E. Wood St., #100, Phoenix
- 6** **AIA: 2023 AIA Arizona State Conference**
7 a.m. - 6:30 p.m.
Location: Clayton House
3719 N. 75th St., Scottsdale
- 10** **AZ FORWARD: Statewide Sustainability Summit: Thrive in 2035**
Location: SRP Pera Club
1 E. Continental Dr., Tempe



Featured Federal-Aid Projects

CURRENT OPEN SOLICITATIONS

Due Date	Project Valuation	DBE Goal	Solicitation / Project Number	Type	Project Owner and Description	Contact
10/20/23 11:00 a.m. MST	\$1.71 million	6.22%	GLB-0(209)T; T028101C	IFB	ADOT - System Preservation and Bridge Replacement, Pinal Creek Bridge, Globe. The work consists of replacing the existing five-span, reinforced concrete slab bridge with a four-span cast-in-place reinforced concrete closed frame structure.	Iqbal Hossain, Group Manager of Contracts and Specifications, at ihossain@azdot.gov .
10/20/23 11:00 a.m. MST	\$1.12 million	9.58%	MMO-0(223)T; T027201C	IFB	ADOT - Northern Avenue from Stockton Hill Road to Castle Rock Road, Mohave County REBID. The work consists of concrete sidewalks and driveways, replacing pavement markings, installing a new traffic signal video detection camera, and other related work.	Iqbal Hossain, Group Manager of Contracts and Specifications, at ihossain@azdot.gov .
11/17/23 11:00 a.m. MST	\$12.1 million	3.62%	085-A(207)T; F050701C	IFB	ADOT - Pavement Preservation, Gila Bend to Range Road on Lukeville Highway (SR 85). The work consists of milling the existing chip seal course and replacing it with a hot applied chip seal coat and micro-surfacing.	Iqbal Hossain, Group Manager of Contracts and Specifications, at ihossain@azdot.gov .
11/17/23 11:00 a.m. MST	\$110 million	6.73%	010-C(224)S; F027001C	IFB	ADOT - Capacity Additions and Bridge Replacement, I-10 Gila River Bridge Replacement, Pinal County, Gila River Indian Community. The work consists of removing and replacing existing thirteen span prestressed concrete girders (EB and WB) bridges with new thirteen span prestressed concrete UBT 50 girder (EB and WB) bridges.	Iqbal Hossain, Group Manager of Contracts and Specifications, at ihossain@azdot.gov .

External Links:

- [ADOT Current Advertisements](#)
- [ADOT Engineering Advertisements](#)
- [ADOT Public-Private Partnership Initiatives](#)
- [ADOT Advertised Alternative Delivery Projects](#)
- [Bidding Opportunities Around the State](#)

DBE SUPPORTIVE SERVICES PROGRAM

1801 W. Jefferson St., Ste. 101, Phoenix AZ
602.712.7761
DBESupportiveServices@azdot.gov

I-17, ANTHEM WAY TI TO JCT. SR 69 (CORDES JUNCTION)



PROJECT OWNER

Arizona Department of Transportation

PROJECT NAME

I-17, Anthem Way TI to Jct. SR 69
(Cordes Junction)

Phoenix – Cordes Junction Highway

Public-Private Partnership
Design-Build-Operate-Maintain
Agreement

PROJECT NUMBER

17 MA 229 H6800 01C / NHPP-017-
A(228)S

DBE participation goal
established for this project:

10.16%
for Professional Services

10.88%
for Construction Work

OUR TEAM

The Kiewit-Fann Joint Venture (KFJV) is a strategic partnership between two trusted Arizona firms that have extensive experience working in rural environments, delivering highway projects. KFJV team members have an extensive history together on successful design-build and CMAR projects and have long-standing relationships with ADOT, local jurisdictions, and the community.

POTENTIAL SUBCONTRACT OPPORTUNITIES

KFJV is seeking diverse and local firms interested in pursuing multiple scopes of work on the I-17 Anthem Way project. The following scopes are open for solicitation:

- Buy PVC & CIP Wall Embeds
- De-lead Existing Bridge Bearings
- Handrail
- Bridge Deck Grooving
- Nursery Stock Trees
- Rock Bolt Walls
- Install Rock Anchors/Shotcrete
- Remove Ground Mounted Signs
- Routine Maintenance - Damaged Sign F&I
- Weld Bearing Replacements
- Slipform & CIP Concrete Barrier
- Flatwork

Attachments: Wage Decision No. AZ20210008 Mod No. 0 - Dated 01/01/2021

TAKE THE FIRST STEPS

Head to <https://www.kiewit.com/business-with-us/opportunities/i-17-anthem-way-project/> to complete the Subcontractor Questionnaire and create an account with Building Connected, or for additional information and future event dates.

QUESTIONS? CONTACT US!

Contact us to learn about anticipated subcontract opportunities on the I-17 Anthem Way project at Flex.Outreach@kiewit.com.

KFJV is committed to meeting or exceeding stated project participation requirements upon award of ongoing and upcoming Arizona Department of Transportation projects; assisting interested DBEs in obtaining bonding, lines of credit or insurance; providing interested DBEs information related to the plans, specifications and requirements for work to be subcontracted or supplied by these DBEs; assisting interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services; sub-dividing bid items into economically feasible work units to DBEs every advantage to quoting the project.

KFJV is an Equal Opportunity Employer.

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TUCSON, ARIZONA

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PERSON!

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- Educational Opportunities on New Technologies
- Special Guest Keynote Speaker
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- ADOT BECO Open House and DBE Goals Update
- Fun with Friends and Colleagues Post-Conference

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