

## Business Engagement and Compliance

### City Council Hears Update on Globe-area Wastewater Plant

The Globe City Council received an update on the Tri-City Regional Sanitary District's (TRSD) plans for a wastewater treatment plant proposed for an eight-acre site west of US 188.

An application for a use permit has been submitted to Gila County and the site will also require rezoning.

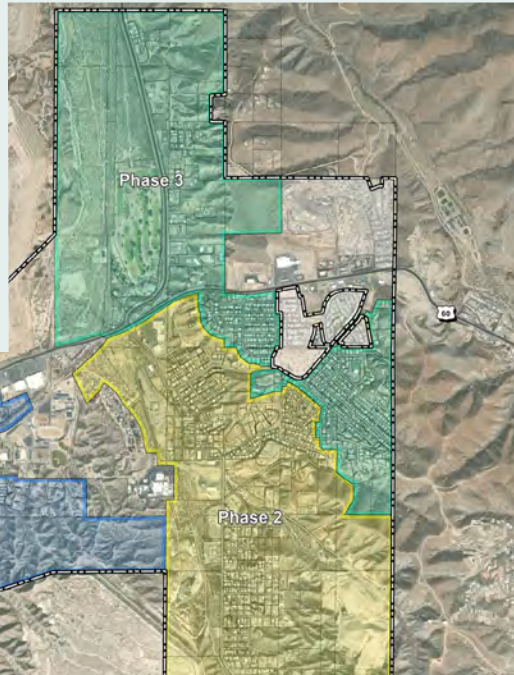
Plans call for two above-ground tanks where all treatment will take place. The facility will produce A+-grade effluent, which will possibly then be sold to mining operations.

TRSD Board President Robert Jacques said the system will help make new housing construction feasible because the plant will handle up to 350,000 gallons per day, which will eventually be expandable to 500,000 gallons or more. He said that when the system comes online it will expand the ability to construct new houses on lots that are currently undeveloped because they are too small for on-site systems.

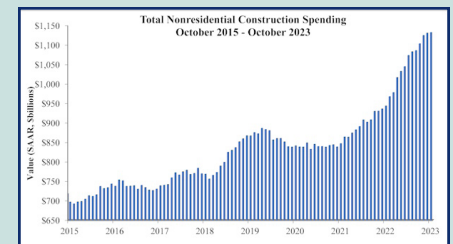
The site, which was donated, is north of Tri-City's Designate Management Area, which will have to be expanded to include the property.

Bids for the project are expected to be advertised in the first quarter of 2024, with construction on the collection portion beginning in the second quarter of 2024.

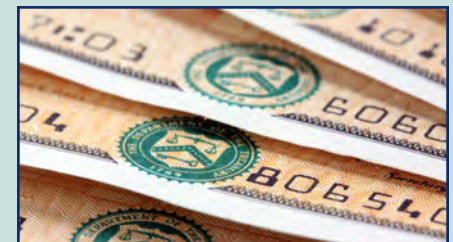
Project representatives said the collection portion could be in operation by fall 2026. All of Globe and Claypool are included in Phase One. ([Source](#))



### Navigating 2024: Heart-to-Heart Planning for Entrepreneurs



### Nonresidential Construction Up 20% Over Last Year



### Eloy Considering 2024 Bond Request



## NEWLY CERTIFIED DBE FIRMS

- PADCOM Design & Construction Management Services LLC
- TRAN PRODUCTS LLC
- Cerrudo Services Inc.
- Gunner Contracting
- SR Management Inc.
- Transland Engineering Group LLC
- **Widefield Technology Inc.**

- ▶ **EVENTS**
- ▶ **OPPORTUNITIES**
- ▶ **EXTERNAL LINKS**

## Insights for Busy Entrepreneurs

### Navigating 2024: Heart-to-Heart Planning for Entrepreneurs

As you wind down this year's rollercoaster, it is time to don your strategic thinking hats and look ahead to 2024. What worked, what did not and where can you sprinkle a bit of magic to make your businesses shine even brighter next year?

In this issue, we explore three key questions that could shape your journey: What has been a hit and you should keep rocking? What is a bit of a dud and needs to hit the brakes? What are you missing out on that could be a game-changer?

#### Keep Rocking

##### 1. **Tech, Our Sidekick**

Do you know that feeling when a tool clicks? If you have found your groove with project management, Building Information Management, Adobe, Canva, Office or any other nifty tech, keep riding that wave. (Yes, apps count, too!) It is not just about efficiency; it is like having a trusty sidekick that makes your work life smoother. Do not forget to share the tech love with your team – a little training goes a long way.

##### 2. **Client Love**

A happy client is like finding a treasure chest. Keep the love flowing – stellar customer service, honest communication and going the extra mile. These happy campers not only stick around but can become your biggest cheerleaders. Consider setting up regular coffee chats or feedback sessions. After all, it is about crafting dreams (and success!) together.

##### 3. **Team Growth Spurts**

Your team is your superhero squad. Keep nurturing their skills. Whether it is a new technique, a fresh industry trend or just a boost in morale, investing in your team pays dividends. Plus, a happy and skilled crew makes an unbreakable dream team.

#### Hit the Brakes

##### 1. **Overcommitting Woes**

Hands up if you have ever bitten off more than you can chew. It is time to stop the overcommitting madness. Before saying yes to the next big thing, take a deep breath, assess your team's superhero stamina and ensure you spread yourself evenly. Quality over quantity, always.

##### 2. **Green Ignorance**

Sustainability is not just a buzzword but a love letter to our planet. If you have been ghosting the green movement, it is time to change that. Stop ignoring the environmental impact of your projects and start weaving sustainability into your designs. Not only does it feel good, but it is also a winning point for clients looking for partners who share the planet's love.

##### 3. **Marketing Mojo**

Marketing often takes a back seat in the hustle—it is time to change that narrative. Stop neglecting your online persona, social media and branding efforts. A striking website and some social media swagger can do wonders for your street cred. Tell your story – the wins, the challenges and what makes you different in a sea of sameness.

#### Sprinkle Some Magic

##### 1. **Mix Up the Money**

One revenue stream feels like putting all your eggs in one basket. Shake things up a bit. Consider diversifying into new services or markets. Consider adding a splash of color to your palette – unexpected but refreshing.

##### 2. **Safety First, Second, and Always**

Your people are the heartbeat of your business. Start obsessing over safety. Implementing and shouting about strict safety protocols is not just about ticking boxes; it is about caring for your crew. Regular safety huddles, some equipment TLC and creating a safety culture is a no-brainer.

##### 3. **Data Party**

Data is the cool kid on the block; it is time to invite it to your party. It is never too late if you are not already besties with data analytics. Dive into project performance, track those KPIs (Key Performance Indicators), and let the numbers guide your decisions. It is like having a crystal ball, but, you know, more fabulous.

In the grand design of things, strategic planning is your secret sauce. Reflect on what makes your heart sing, kick out what has overstayed its welcome and bring in fresh energy. It is time to start planning for a 2024 filled with dreams built and visions realized. *Cheers to you, dreamers and builders!*

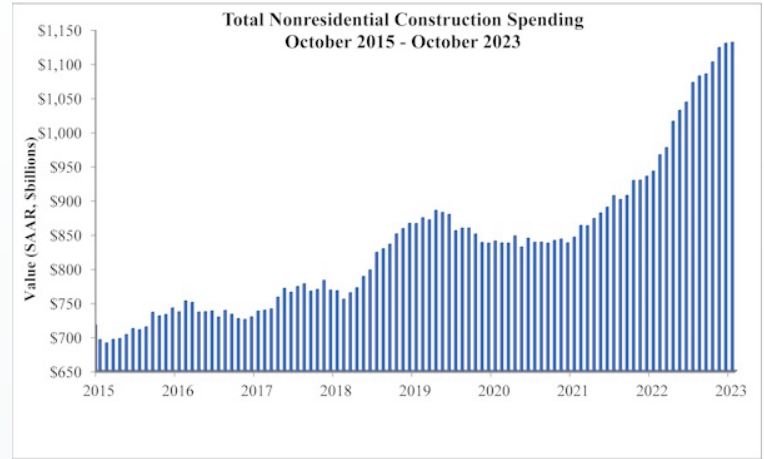
### Nonresidential Construction Up 20% Over Last Year

National nonresidential construction spending increased 0.1% in October, according to an Associated Builders and Contractors analysis of data published by the U.S. Census Bureau. On a seasonally adjusted annualized basis, nonresidential spending totaled \$1.1 trillion.

Spending was up on a monthly basis in eight of the 16 nonresidential subcategories. Private nonresidential spending increased 0.1% in October, while public nonresidential construction spending was up 0.2%.

“Nonresidential construction spending increased for the 17th consecutive month in October and is now up an even 20% over the past year,” said ABC Chief Economist Anirban Basu. “As has been the case, more than 45% of that year-over-year increase is due to surging construction activity in the manufacturing sector, though infrastructure-related categories like highway and street and sewage and waste disposal have also outperformed.

“Spending in the commercial category, which includes construction of distribution and warehouse space, fell sharply in October,” said Basu. “This is likely due to a severe slowdown in the freight industry and slowing warehouse-related construction rather than a sudden decline in retail-related construction. Despite weakness in the commercial category and other headwinds like high interest rates and labor shortages, contractors remain optimistic about their sales over the next six months, according to [ABC’s Construction Confidence Index](#).” (Source)



Source: U.S. Census Bureau

### Eloy Considering 2024 Bond Request

The Eloy City Council heard a presentation recently on the possibility of presenting voters with a General Obligation bond request to fund municipal improvement projects.

Nick Dodd of investment banking firm Raymond James presented City Council with information about a potential request.

Over the past 10 years, Eloy’s growth rate has averaged 4.15%. City Manager David Malewitz explained the city needs additional revenue if it plans to implement large projects like water, wastewater and parks to accommodate the growth.

A \$43-million bond request — one of the options discussed — would raise property taxes on a \$250,000 home by \$459 per year.

In discussing the possible request, Councilmembers recommended beginning public education and feedback efforts to muster support and determine what types of projects residents want to see.

Should the city decide to pursue a bond in the November 2024 election, the decision must be finalized by May. (Source)



### Business Engagement and Compliance

- ADOT/BECO
- Other Associations

**\*\*ATTENTION TO ALL FIRMS\*\***

Need help preparing DBE affidavits?  
Please see our tutorial video below:

["Preparing DBE Affidavits"](#)



## DECEMBER

11-12

### GlobeSt: Healthcare Conference

11 a.m. - 7:30 p.m.  
7:30 a.m. - 3:45 p.m.

Location: Andaz Scottsdale Resort

6114 N. Scottsdale Road, Scottsdale

12

### LAO: Phoenix Land and Housing Forecast 2023

3 - 7 p.m.

Location: Arizona Biltmore

2400 E. Missouri Ave., Phoenix

12

### BISNOW: Phoenix Office & Mixed-use Summit

8 - 11 a.m.

Location: Kimpton Hotel Palomar  
Phoenix

Two E. Jefferson St., Phoenix

12

### PMI: Tucson Annual Chapter Meeting and Holiday Party

5:30 - 8 p.m.

Location: Brother John's BBQ

1801 N. Stone Ave., Tucson

12

### AAED: A Storybook Holiday Luncheon

11:30 a.m. - 1 p.m.

Location: Events at Fabric

132 E. Sixth St., Tempe

13

### ASBA: Speed Networking

3 - 4:30 p.m.

Location: Paradise Village Office  
Park

11811 N. Tatum Blvd., Ste. P-120,  
Phoenix

13

### AGC: Owner Reception & Member Holiday Open House

4:30 - 6:30 p.m.

Location: AGC Office

1825 W. Adams St., Phoenix



## Featured Federal-Aid Projects

### CURRENT OPEN SOLICITATIONS

Due Date	Project Valuation	DBE Goal	Solicitation / Project Number	Type	Project Owner and Description	Contact
12/08/23 11:00 a.m. MST	\$2.7 million	7.29%	079-A(213)T; F051801C	<a href="#">IFB</a>	ADOT - <b>System Preservation, Oracle Junction to Florence Highway (SR 79) from Fannin-McFarland Aqueduct to Jason Lopez Circle, Pinal County.</b> The work consists of milling the existing friction course and replacing it with a bonded wearing course.	Iqbal Hossain, Group Manager of Contracts and Specifications, at <a href="mailto:ihossain@azdot.gov">ihossain@azdot.gov</a> .
12/08/23 11:00 a.m. MST	\$11.6 million	8.58%	017-B(237)T; F036201C	<a href="#">IFB</a>	ADOT - <b>Bridge Replacement, Airport Road TI Up from Cordes Junction to Flagstaff Hwy (I-17).</b> The work consists of replacing the Airport Road TI UP Bridge including the reconstruction of the approach roadway on JW Powell Blvd within the interchange to match the new bridge section, shoulder widening on JW Powell Blvd east of the interchange, modifications to a roundabout, shoulder restoration on I-17, installation of guardrail, pavement marking, signing, seeding, and other related work.	Iqbal Hossain, Group Manager of Contracts and Specifications, at <a href="mailto:ihossain@azdot.gov">ihossain@azdot.gov</a> .
12/15/23 11:00 a.m. MST	\$9.9 million	4.59%	089-C(207)T; F051701C	<a href="#">IFB</a>	ADOT - <b>Pavement Preservation, Flagstaff to Cameron Highway from Timberline to Deadman Flat Road.</b> The work consists of milling the existing friction course and replacing it with a bonded wearing course, spot repair, pothole repairs, pavement marking, and other related work.	Iqbal Hossain, Group Manager of Contracts and Specifications, at <a href="mailto:ihossain@azdot.gov">ihossain@azdot.gov</a> .

### External Links:

- [ADOT Current Advertisements](#)
- [ADOT Engineering Advertisements](#)
- [ADOT Public-Private Partnership Initiatives](#)
- [ADOT Advertised Alternative Delivery Projects](#)
- [Bidding Opportunities Around the State](#)

### DBE SUPPORTIVE SERVICES PROGRAM

1801 W. Jefferson St., Ste. 101, Phoenix AZ

602.712.7761

[DBESupportiveServices@azdot.gov](mailto:DBESupportiveServices@azdot.gov)

# I-17, ANTHEM WAY TI TO JCT. SR 69 (CORDES JUNCTION)



## PROJECT OWNER

Arizona Department of Transportation

## PROJECT NAME

I-17, Anthem Way TI to Jct. SR 69  
(Cordes Junction)

Phoenix – Cordes Junction Highway

Public-Private Partnership  
Design-Build-Operate-Maintain  
Agreement

## PROJECT NUMBER

17 MA 229 H6800 01C / NHPP-017-  
A(228)S

DBE participation goal  
established for this project:

10.16%  
for Professional Services

10.88%  
for Construction Work

## OUR TEAM

The Kiewit-Fann Joint Venture (KFJV) is a strategic partnership between two trusted Arizona firms that have extensive experience working in rural environments, delivering highway projects. KFJV team members have an extensive history together on successful design-build and CMAR projects and have long-standing relationships with ADOT, local jurisdictions, and the community.

## POTENTIAL SUBCONTRACT OPPORTUNITIES

KFJV is seeking diverse and local firms interested in pursuing multiple scopes of work on the I-17 Anthem Way project. The following scopes are open for solicitation:

- Buy PVC & CIP Wall Embeds
- De-lead Existing Bridge Bearings
- Handrail
- Bridge Deck Grooving
- Nursery Stock Trees
- Rock Bolt Walls
- Install Rock Anchors/Shotcrete
- Remove Ground Mounted Signs
- Routine Maintenance - Damaged Sign F&I
- Weld Bearing Replacements
- Slipform & CIP Concrete Barrier
- Flatwork

**Attachments:** Wage Decision No. AZ20210008 Mod No. 0 - Dated 01/01/2021

## TAKE THE FIRST STEPS

Head to <https://www.kiewit.com/business-with-us/opportunities/i-17-anthem-way-project/> to complete the Subcontractor Questionnaire and create an account with Building Connected, or for additional information and future event dates.

## QUESTIONS? CONTACT US!

Contact us to learn about anticipated subcontract opportunities on the I-17 Anthem Way project at [Flex.Outreach@kiewit.com](mailto:Flex.Outreach@kiewit.com).

KFJV is committed to meeting or exceeding stated project participation requirements upon award of ongoing and upcoming Arizona Department of Transportation projects; assisting interested DBEs in obtaining bonding, lines of credit or insurance; providing interested DBEs information related to the plans, specifications and requirements for work to be subcontracted or supplied by these DBEs; assisting interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services; sub-dividing bid items into economically feasible work units to DBEs every advantage to quoting the project.

*KFJV is an Equal Opportunity Employer.*