

Business Engagement and Compliance

Land Sale Advances Future State Park

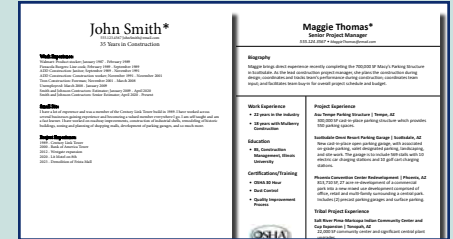
Trust for Public Land, in partnership with Arizona State Parks and Trails (ASPT), Yavapai County, Nature Conservancy and the town of Chino Valley, has announced the protection of 734 acres that is now owned by ASPT.

A new state park will not only connect folks to the outdoors but will protect Sullivan Lake at the start of the Verde River, enable the extension of the Peavine National Recreation Trail from Prescott to the river and preserve the history of great importance to Arizona.

Arizona State Parks and Trails plans to develop its newest park on the newly acquired land. Following a comprehensive planning process, ASPT will be able to offer additional outdoor recreation opportunities in north-central Arizona.

The property contains the same abandoned rail bed that will enable the extension of the Peavine National Recreation Trail, one of the few “rail to trail projects” in the state, from its start at Watson Lake and Granite Dells in nearby Prescott to the start of the Verde River, a distance of 25 miles. It will result in a trail available for a variety of non-motorized recreational uses including mountain biking, horseback riding and hiking.

Through a community-based master planning process coordinated by landscape architect Peter Bourgois hired by Trust for Public Land, more than 30 organizations from public agencies to colleges to nonprofit organizations, and the public at large described the importance of conserving this special place.



Just Like Good Eating Habits, Proven Resume Strategies Make for Healthy Proposals



Input Prices Up 1.4% in February



DBE Spotlight: Devine Management Consulting LLC

- ▶ EVENTS
- ▶ OPPORTUNITIES
- ▶ EXTERNAL LINKS



NEWLY CERTIFIED DBE FIRMS

- Southwest Hazard Control Inc.
- Energy Infrastructure Partners LLC
- AB Research LLC
- RC Concrete LLC
- Jordim International Inc.

Land Sale Advances Future State Park (Cont'd)

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Protection of this property will result in nearly all of the first 25 miles of the Verde River being in public ownership (from the property's Sullivan Lake to Arizona Game and Fish Department's Upper Verde Wildlife Management Area and land owned by Arizona State Land Department to the Prescott National Forest). This upper stretch of the Verde River is actively being proposed for Wild and Scenic River status, a congressional designation that would maintain the river's ecosystems and protect clean water supplies for future generations.

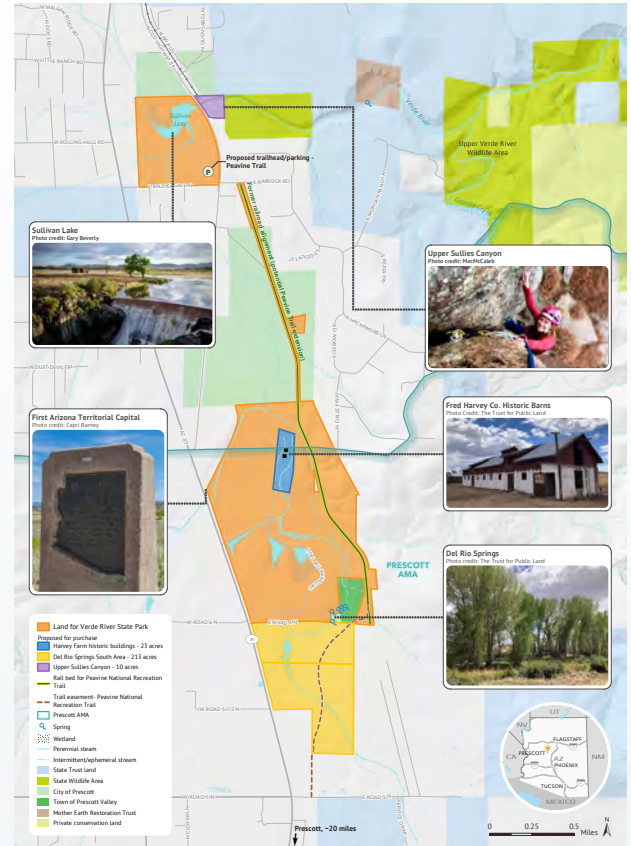
The land also includes a significant part of its namesake, Del Rio Springs.

A substantial portion of the funds to acquire the land, \$6 million, was provided by the Arizona legislature through a capital appropriation in the current year's state budget to create a new state park at the headwaters of the Verde River.

Yavapai County contributed \$1.5 million toward the purchase of the land with funds available to it through the federal American Rescue Plan Act of 2021.

Given the importance of protecting the Verde River, The Nature Conservancy provided a major grant that was critical to the success of this project. The Nina Mason Pulliam Charitable Trust also provided a grant to Trust for Public Land that was instrumental in project costs.

The sellers of the property, Bob O'Rear and Jim Brown of Del Rio Springs Loan Partners LLC, also made a major contribution to the project by selling the land at a significant discount from its appraised value. They were represented by Land Advisors Organization.



Verde River Headwaters State Park

TOWN OF CHINO VALLEY, ARIZONA

March 19, 2024. Copyright © Trust for Public Land and Trust for Public Land logo and trademark are registered marks of Trust for Public Land; information on this map is provided for purposes of discussion and visualization only. www.tpl.org



Resumes: Showcase Your Fantastic Team

Just Like Good Eating Habits, Proven Resume Strategies Make for Healthy Proposals

Eating healthy food is one of the best tips for living a long, full life. It fuels not only our physical well-being but also enhances our mental and emotional resilience, empowering us to tackle daily challenges with vigor. By incorporating a variety of nutritious foods into our diet, we pave the way for a journey filled with vitality, joy and longevity.

And so it goes when design and construction firms create strong resumes. In this issue, we are taking ideas from “Eat This, Not That,” a popular nutrition guide that helps people make healthier food choices. It is based on the idea of swapping less healthy food options with healthier alternatives.

Here are some ideas to help you swap out trite and unimaginative elements of your firm’s resumes for more compelling and interesting reading.

Write and design your resumes so they are like the perfectly healthy mix of protein, carbs, and fats. Do this and your proposal will be the healthiest option for your client’s discriminating selection palette.

Maggie Thomas*

Senior Project Manager

555.124.3567 • MaggieThomas@email.com

Biography

Maggie brings direct experience recently completing the 700,000 SF Macy’s Parking Structure in Scottsdale. As the lead construction project manager, she plans the construction during design; coordinates and tracks team’s performance during construction; coordinates team input; and facilitates team buy-in for overall project schedule and budget.

Work Experience

- 22 years in the industry
- 18 years with Mulberry Construction

Education

- BS, Construction Management, Illinois University

Certifications/Training

- OSHA 30 Hour
- Dust Control
- Quality Improvement Process



Project Experience

Asu Tempe Parking Structure | Tempe, AZ
300,000 SF cast-in-place parking structure which provides 550 parking spaces.

Scottsdale Omni Resort Parking Garage | Scottsdale, AZ
New cast-in-place open parking garage, with associated on-grade parking, valet designated parking, landscaping, and site work. The garage is to include 569 stalls with 10 electric car charging stations and 10 golf cart charging stations.

Phoenix Convention Center Redevelopment | Phoenix, AZ
813,710 SF, 27 acre re-development of a commercial park into a new mixed use development comprised of office, retail and multi-family surrounding a central park. Includes (2) precast parking garages and surface parking.

Tribal Project Experience

Salt River Pima-Maricopa Indian Community Center and Cup Expansion | Tonopah, AZ
22,000 SF community center and significant central plant upgrades.

**all projects listed above completed by Mulberry Construction*

DO THIS

- Keep relevant projects relevant. List projects that will be meaningful to the reader, even if it is a shorter list.
- Add enough information to the project listing to show what the person did on the project, such as role, areas of responsibility, specific contributions.
- Provide all types of credentials that build up the authority of the team member. Military veterans often have a list of courses that indicates they have been given special project management, leadership, or special training. These elements may also connect the reader to your team member on a different level.
- Include relevant experience that the individual had from a prior employer – and be sure to indicate that it was from another firm. Your team members bring valuable insights and lessons learned from their long employment history.
- Be creative. Be visually appealing. Be branded. Be outstanding. Answer “So what?” and show why this person is someone that is the perfect fit for this project.

**This is fictional information and used for example purposes only.*



Resumes: Showcase Your Fantastic Team (Cont'd)

Just Like Good Eating Habits, Proven Resume Strategies Make for Healthy Proposals

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DON'T DO THAT

- Do not show their entire list of projects that cross a wide spectrum of types just to impress the reader.
- Do not put the same project description that will be shown in the Project Experience section. That is wasting real estate.
- Do not omit special certifications and courses, even if they seem irrelevant to the requirements.
- Do not “accidentally” forget to mention the person worked on a project while with another firm and give the impression that your firm has the project experience. Clients know which companies did which projects, and this is misrepresenting facts.
- Do not be dull or ho-hum.

John Smith*

555.123.4567 JohnSmith@email.com

35 Years in Construction

Work Experience:

Walmart: Product stocker; January 1987 - February 1989
Fizacola Burgers: Line cook; February 1989 - September 1989
ADD Construction: Janitor; September 1989 - November 1991
ADD Construction: Construction worker; November 1991 - November 2001
Tron Construction: Foreman; November 2001 - March 2008
Unemployed: March 2008 - January 2009
Smith and Johnson Contractors: Estimator; January 2009 - April 2020
Smith and Johnson Contractors: Senior Estimator; April 2020 - Present

Small Bio:

I have a lot of experience and was a member of the Century Link Tower build in 1989. I have worked across several businesses gaining experience and becoming a valued member everywhere I go. I am self taught and am a fast learner. I have worked on roadway improvements, construction of industrial shells, remodeling of historic buildings, zoning and planning of shopping malls, development of parking garages, and so much more.

Project Experience:

1989 - Century Link Tower
2000 - Bank of America Tower
2012 - Westgate expansion
2020 - Lit Motel on 8th
2023 - Demolition of Feista Mall

**This is fictional information and used for example purposes only.*



Construction Input Prices Up 1.4% in February

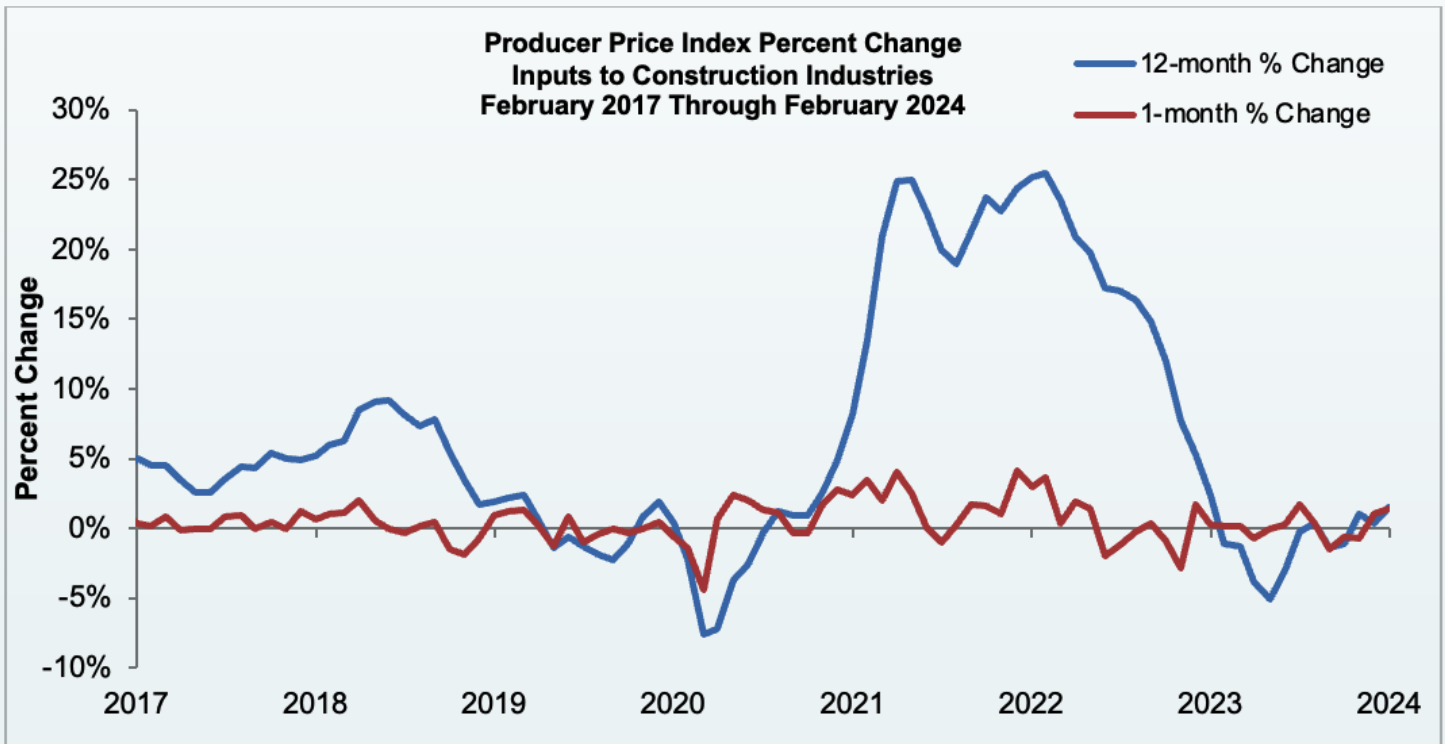
Construction input prices increased 1.4% in February compared to the previous month, according to an Associated Builders and Contractors (ABC) analysis of the U.S. Bureau of Labor Statistics' Producer Price Index data. Nonresidential construction input prices increased 1.3% for the month.

Overall construction input prices are 1.5% higher than a year ago, while nonresidential construction input prices are 1.8% higher. Prices increased in two of the three energy subcategories last month. Crude petroleum input prices were up 7.5%, while unprocessed energy materials were up 3.6%. Natural gas prices declined 7.2% in February.

"For the last several weeks, inflation data have been coming in hotter than anticipated," said ABC Chief Economist Anirban Basu. "This was also true for the February construction input price data, which indicated that upward price pressures are reemerging after a period of calm. Monthly inflation was apparent in several categories, including brick/tile, gypsum and steel mill products. With supply chains around the world rattled by military conflicts and other phenomena and workers' wages far higher than they once were, there is reason to believe that inflation will remain stubbornly high for months to come.

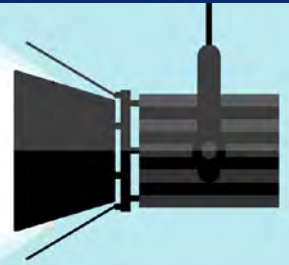
"For contractors, today's release is bad news for at least two reasons," said Basu. "First, higher input prices implicate lower demand for construction services all else equal. With project financing costs already elevated, project owners are less likely to move forward with construction work given already high and rising input costs.

"Second, recent inflation data render it more likely that interest rates will remain higher for longer. For weeks, the conventional wisdom has been that the Federal Reserve was poised to reduce interest rates. Today's inflation data, along with other releases, suggest that hopes for rapidly declining rates were somewhat premature." ([Source](#))



Source: U.S. Bureau of Labor Statistics

DBE SPOTLIGHT



Devine Management Consulting LLC
devinemanagementconsulting.com | (480) 331-9787

Certifications:
DBE/SBE/ACDBE/WBE/WOSB

COMPANY DESCRIPTION:

Devine Management Consulting LLC provides recruitment and human resources administrative support services in construction, education, healthcare, engineering, transportation, nonprofit, BIPOC, real estate, mortgage, cannabis and skilled trades. Services include managing the recruitment process on the front end or providing services a la carte:

- Direct placement.
- Candidate sourcing.
- Candidate screening.
- Scheduling interviews.
- Creating job postings.
- Creating job descriptions.
- Creating HR employee forms.
- Compensation analysis per market research.
- Employment verifications.



MEET THE OWNER:

Devin Shelton

CEO & Founder

Devin Shelton has over 20 years of experience and progressive growth in directing all aspects of recruiting, staffing and operations while demonstrating direct communication and building relationships. She possesses solid expertise in providing independent, hands-on leadership to facilitate strategic market analysis, talent management and account management initiatives.

PROJECT HIGHLIGHTS:

Fuse LLC

We were hired by Fuse LLC a non-profit agency to provide recruitment services for a 12-month project for the following roles: Land Development Project Manager, Land Trustee Specialist, Nature Conservationist, Disaster Emergency Planner, Environmental Emergency Planner, Energy Project Manager, Civil Engineers, Climate Energy Project Manager, Flood Emergency Response Coordinator and Environmental Engineer Project Manager. The positions were direct hire for a government contract in New Orleans, Boston, Atlanta and Jacksonville. The salary was a set amount, which made it difficult for Fuse LLC to fill the positions. We created a strategy to source experienced candidates with 15+ years of experience to interview for the positions for a state-funded program.

Fixer

Provided recruitment and human resources administrative support services for a year. We were responsible for vetting over 200 candidates to Fixer for maintenance technicians positions with a background in construction for new locations in Chicago, Dallas and Phoenix; as well as, manage their applicant tracking system. The project was staffed within a 9-month period, reducing time-to-fill by 30%, improving overall recruitment efficiency and increasing the number of qualified candidates by 80%. Devine is skilled in diversity and inclusion initiatives, negotiating job offers resulting in a 95% offer acceptance rate and a 98% retention rate after 6 months.

91 Place

We were hired to provide recruitment services for 91 Place's House Mentor positions. We were responsible for sourcing qualified candidates who were to become residents of two locations in Indianapolis. Both locations were 100% fully staffed within a 3-month time period of opening.

Business Engagement and Compliance

- ADOT/BECO
- Other Associations

****ATTENTION TO ALL FIRMS****

Need help preparing DBE affidavits?
Please see our tutorial video below:

["Preparing DBE Affidavits"](#)



APRIL

- 5** **ASBA: Lunch and Learn: Turning Research into Revenue**
11 a.m. - 1 p.m.
Location: 1951@SkySong
1475 N. Scottsdale Road, SkySong Building 1, Scottsdale
- 6** **ASPE: 11th Hour Bid Simulation**
8 a.m. - 12 p.m.
Location: NAU Engineering Building, Building #69
2112 S. Huffer Lane, Flagstaff
- 9** **ASPE: APDM Legislation Update with Jeffrey Kramer from CEI**
4 - 6 p.m.
Location: Aunt Chiladas Dreamy Draw Drive
7330 N. Dreamy Draw Dr., Phoenix
- 9** **ABA: Lunch and Learn: The Surety Claim Process, Claim Trends and Contractor Success Predictors**
11:30 a.m. - 1 p.m.
Location: ABA Office
2552 W. Erie Dr., Ste. 106, Tempe
- 11** **ABA: So. AZ Chairman's Installation Dinner Live Auction**
5:30 - 9 p.m.
Location: Hacienda Del Sol
5501 N. Hacienda Del Sol Road, Tucson
- 11** **AGC: Webinar: How A.I. Can Help Construction Firms Grow Strategically and Win Better Deals**
2 p.m.
Location: Virtual
- 12** **AZ Water Association: 2024 In-Person Workshop | Building Cybersecurity Capacity for Water & Wastewater Utilities**
9 a.m. - 4 p.m.
Location: Sheraton Tucson
5151 E. Grant Road, Tucson
- 12** **ASBA: Lunch and Learn Workshop - The Small Business' Guide to Harnessing Untapped Talent Resources**
12 - 1 p.m.
Location: Virtual

Featured Federal-Aid Projects

CURRENT OPEN SOLICITATIONS

Due Date	Project Valuation	DBE Goal	Solicitation / Project Number	Type	Project Owner and Description	Contact
4/5/24 11:00 a.m. MST	\$10 million	6.14%	095-B(217)T; F042701C	IFB	ADOT - Pavement Rehabilitation, Yuma to Quartzite Highway (US-95) from Aberdeen Road to Castle Dome Mine Road. The work consists of milling and replacing the existing asphaltic concrete, chip seal, removal and replacement of concrete tank crossing, Bridge deck mechanical milling and polyester polymer concrete overlay.	Iqbal Hossain, Deputy Director of the Multimodal Planning Division, at ihossain@azdot.gov .
4/12/24 11:00 a.m. MST	\$10.1 million	9.67%	191-B-NFA; F058001C	IFB	ADOT - Pavement Rehabilitation, Armory Road to US 70. The work consists of pavement rehabilitation, including milling the existing asphaltic concrete and replacing it with new asphaltic concrete and a fog coat, grading roadway for pavement, removing and reconstructing sidewalk ramps, pavement marking and other related work.	Iqbal Hossain, Deputy Director of the Multimodal Planning Division, at ihossain@azdot.gov .
4/19/24 11:00 a.m. MST	\$12.6 million	11.48%	069-A-(217)T; H873901C	IFB	ADOT - Widen Roadway, Cordes Junction to Prescott Highway from Prescott Lakes Parkway to Heather Heights. The work consists of widening, milling and paving the roadway; constructing curb and gutter, raised median, installing new pipe culverts and storm drains; removing and installing a traffic signal; box culvert extension, signing, striping and other related work.	Iqbal Hossain, Deputy Director of the Multimodal Planning Division, at ihossain@azdot.gov .

External Links:

- [ADOT Current Advertisements](#)
- [ADOT Engineering Advertisements](#)
- [ADOT Public-Private Partnership Initiatives](#)
- [ADOT Advertised Alternative Delivery Projects](#)
- [Bidding Opportunities Around the State](#)

DBE SUPPORTIVE SERVICES PROGRAM

1801 W. Jefferson St., Ste. 101, Phoenix AZ
602.712.7761
DBESupportiveServices@azdot.gov



ADOT DBE & SMALL BUSINESS TRANSPORTATION EXPO

Mesa Convention Center, Building C • Tuesday, May 7th • 7 a.m. - 12 p.m.

In-Person & Free to Attend • ADOTDBEEXPO.com

Who Should Attend?

- Certified DBEs, SBEs and SBCs.
- Small Businesses who want to work on Transportation Projects.
- Design and Engineering Firms.
- General Contractors involved in Transportation Projects.
- Trade Contractors and Service Providers on Transportation Projects.
- Non-Profits who Provide services to Small Businesses.
- Public Agencies.

Helping Your Small Business SOAR in 2024

The ADOT DBE & Small Business Transportation EXPO is one of the best events to connect with potential clients and find out about upcoming work. Attendees will hear about upcoming projects from transportation leaders including: ADOT, MCDOT, the city of Phoenix Public Transit and Street Transportation Departments, Valley Metro and Phoenix Sky Harbor International Airport.

Some of the Valley's largest engineering and construction firms will be hosting tables and meeting new potential subconsultants, subcontractors and service providers for their projects. Additionally, small businesses can find out about a host of assistance programs through nonprofits and Technical Procurement Assistance Centers.

Don't delay, register today!



I-17, ANTHEM WAY TI TO JCT. SR 69 (CORDES JUNCTION)



PROJECT OWNER

Arizona Department of Transportation

PROJECT NAME

I-17, Anthem Way TI to Jct. SR 69
(Cordes Junction)

Phoenix – Cordes Junction Highway

Public-Private Partnership
Design-Build-Operate-Maintain
Agreement

PROJECT NUMBER

17 MA 229 H6800 01C / NHPP-017-
A(228)S

DBE participation goal
established for this project:

10.16%
for Professional Services

10.88%
for Construction Work

OUR TEAM

The Kiewit-Fann Joint Venture (KFJV) is a strategic partnership between two trusted Arizona firms that have extensive experience working in rural environments, delivering highway projects. KFJV team members have an extensive history together on successful design-build and CMAR projects and have long-standing relationships with ADOT, local jurisdictions, and the community.

POTENTIAL SUBCONTRACT OPPORTUNITIES

KFJV is seeking diverse and local firms interested in pursuing multiple scopes of work on the I-17 Anthem Way project. The following scopes are open for solicitation:

- Buy PVC & CIP Wall Embeds
- Handrail
- Flatwork
- Slipform & CIP Concrete Barrier
- Remove Ground Mounted Signs
- Routine Maintenance - Damaged Sign F&I
- Weld Bearing Replacements

Attachments: Wage Decision No. AZ20210008 Mod No. 0 - Dated 01/01/2021

TAKE THE FIRST STEPS

Head to <https://www.kiewit.com/business-with-us/opportunities/i-17-anthem-way-project/> to complete the Subcontractor Questionnaire and create an account with Building Connected, or for additional information and future event dates.

QUESTIONS? CONTACT US!

Contact us to learn about anticipated subcontract opportunities on the I-17 Anthem Way project at Flex.Outreach@kiewit.com.

KFJV is committed to meeting or exceeding stated project participation requirements upon award of ongoing and upcoming Arizona Department of Transportation projects; assisting interested DBEs in obtaining bonding, lines of credit or insurance; providing interested DBEs information related to the plans, specifications and requirements for work to be subcontracted or supplied by these DBEs; assisting interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services; sub-dividing bid items into economically feasible work units to DBEs every advantage to quoting the project.

KFJV is an Equal Opportunity Employer.