

Business Engagement and Compliance

Frye Road Bike Lanes Inch Closer in Chandler

Originally introduced in Chandler's 2020 Transportation Master Plan, a project that will implement 2.5 miles of protected bike lanes in Chandler continues to move forward.

In a [presentation](#) in June 2024 to the Chandler City Council Connectivity Subcommittee, Senior Transportation Planner Jason Crampton said the preliminary design, public outreach and design components of the project are complete.

According to a local news [report](#), Crampton explained that the grant-funded \$15 million project would also include the need for repaving the roadway.

Neither the article nor the presentation materials identified the sources for the grant funding. The materials showed, however, the project received a \$914,000 design grant and \$13.52 million in construction grants. According to the presentation, the construction contract is expected to be awarded this fall, with construction expected next year.

The project spans Frye Road from San Marcos Park to Homestead Park. The major goals are to create a separated pathway for cyclists and pedestrians that is protected from vehicle traffic, improve connection between the Paseo Trail and downtown Chandler, and improve bicycle connection to schools and parks along the route.

A variety of different barrier types will be put in place, depending on conditions on various segments of Frye Road. No traffic lanes will be eliminated, but various half lanes currently used for parking or for vehicles to pull out of the roadway will be reworked for the bike lanes. ([Source](#))



NEWLY CERTIFIED DBE FIRMS

- **Beth Rosen & Associates LLC**
- **Cardinal Industrial Development LLC**
- **Country Truckin' LLC**



Discipline Drives Longevity: Best Practices for Entrepreneurs



Pascua Yaqui Tribe to Create Worker Training Center



Materials Prices Down 0.3% in June 2024

- ▶ **EVENTS**
- ▶ **OPPORTUNITIES**
- ▶ **I-17 FLEX LANES OUTREACH**

Laying the Foundation for Success

Discipline Drives Longevity: Best Practices for Entrepreneurs

As a small business owner, you are no stranger to challenges, large and small. The demands are endless, from managing tight project schedules to ensuring quality control and maintaining client relationships. Amidst all these responsibilities, one trait stands out as a cornerstone of success: **discipline**.

Discipline is not just about adhering to schedules and budgets, but also about cultivating a mindset that permeates every aspect of your business. This foundation supports effective project management, quality assurance and client satisfaction. Let us investigate why discipline is crucial for your success and how you can harness it to elevate your business.

Project Management: Project timelines and budgets are often stringent in the design and construction industry. A disciplined approach ensures that projects stay on track, reducing the risk of costly delays and budget overruns. According to the Project Management Institute (PMI), organizations that value project management see significantly higher project success rates. For small businesses, where resources are limited, disciplined project management can mean the difference between profit and loss.

- **Action Item:** Implement project management software to track progress, deadlines and budgets. Schedule weekly project review meetings to ensure all team members are aligned and any potential issues are addressed promptly.

Quality Control: Quality control is vital in ensuring the safety and durability of the structures you design and build. A disciplined approach to regular quality checks and adherence to industry standards ensures that your projects meet or exceed client expectations. This enhances your reputation and reduces the risk of costly rework and liability issues.

- **Action Item:** Develop a standardized quality control checklist for each project phase. Conduct regular site inspections and hold quality assurance meetings with your team to review findings and implement improvements.

Client Relations: Maintaining strong client relationships is essential for repeat business and referrals. Discipline in client communication and service delivery helps build trust and reliability. Regular updates, prompt responses and consistent adherence to commitments show clients that you value their business and are committed to their satisfaction.

- **Action Item:** Establish a client communication protocol, including regular progress updates, milestone reviews and post-project follow-ups. Use a Client Relationship Management (CRM) system or a spreadsheet to keep track of client interactions and feedback to ensure personalized and consistent communication.

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Laying the Foundation for Success

Discipline Drives Longevity: Best Practices for Entrepreneurs (Cont'd)

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Financial Management: Effective financial management is crucial for the sustainability of any small business. According to a U.S. Bank study, poor cash flow management is a leading cause of business failure. Discipline in financial planning, diligent bookkeeping and strategic budgeting ensures that your business remains solvent and can weather financial challenges.

- **Action Item:** Create a detailed monthly budget and cash flow forecast. Review financial reports weekly to monitor spending and adjust as necessary. Consider hiring a bookkeeper or accountant to manage finances and ensure compliance with tax regulations.

Regulatory Compliance: The design and construction industry is heavily regulated with strict building codes, safety regulations and environmental laws. Discipline in regulatory compliance helps you avoid legal issues, fines and project delays. It also enhances your credibility and reputation in the industry.

- **Action Item:** Stay updated with industry regulations by subscribing to relevant industry publications and joining professional associations. Develop a compliance checklist and conduct quarterly audits to ensure all projects meet regulatory standards.

Continuous Learning and Improvement: The industry constantly evolves with new technologies, materials and methods. A disciplined approach to continuous learning and professional development ensures that you stay ahead of the curve and can offer innovative solutions to your clients.

- **Action Item:** Allocate a portion of your budget for professional development. Encourage your team to attend workshops, webinars and industry conferences. Set up a regular schedule for internal training sessions to share new knowledge and skills.

Employee Retention: Discipline is also crucial in managing your team. Clear expectations, consistent feedback and fair rules enforcement create a stable and productive work environment. A disciplined approach to leadership helps retain skilled employees, which is particularly important in an industry where experience and expertise are highly valued.

- **Action Item:** Develop clear expectations and performance metrics for each role. Conduct regular performance reviews and provide constructive feedback. Implement an employee recognition program to reward high performers and foster a positive work environment.

Discipline is not just a trait but a critical success factor for small business owners. By integrating discipline into every aspect of your business, from project management to financial planning, you can build a robust and resilient enterprise. Remember, the disciplined path is challenging and rewarding. Embrace discipline and watch your business thrive.



Pascua Yaqui Tribe to Create Worker Training Center

Using a \$4 million grant from the U.S. Economic Development Administration, the Pascua Yaqui Tribe plans to build a 3,200 SF worker training facility in downtown Tucson that will prepare tribal members and regional residents for work in the construction industry.

The grant will be used both to build the Pascua Yaqui Career Pivot Center and to acquire heavy equipment and simulators for apprentice training with the goal of creating approximately 135 new jobs. Students will be trained for jobs with Sonoran Pueblo Contracting, the tribe's construction company, and other area partners.

Design and engineering work is expected to begin in August. Completion is expected in late 2025 or early 2026.

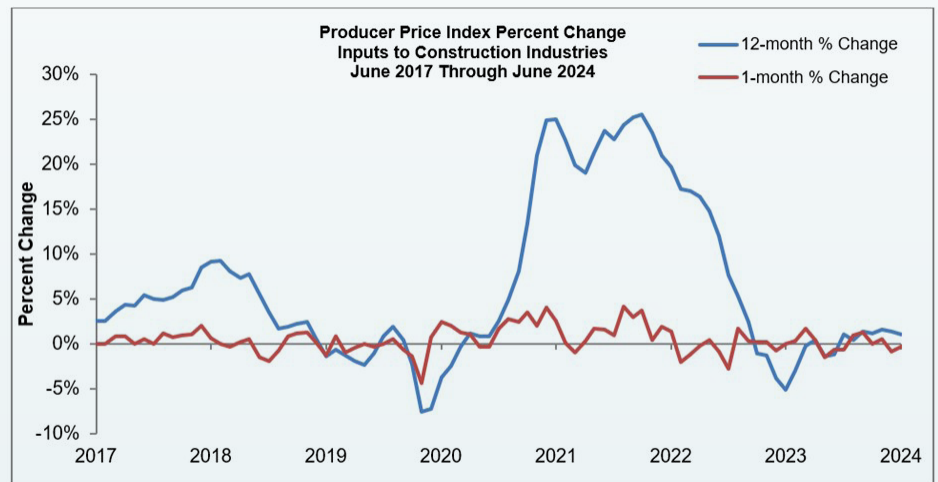
The Pascua Yaqui Tribe also has a partnership with the Tohono O'odham Nation Community College for training programs and the Workforce Training Academy for heavy equipment training. ([Source](#))



Materials Prices Down 0.3% in June 2024

Construction input prices fell 0.3% in June 2024 compared to the previous month, according to an Associated Builders and Contractors (ABC) analysis of U.S. Bureau of Labor Statistics Producer Price Index data. Nonresidential construction input prices declined 0.4% for the month.

Overall construction input prices are 1.1% higher than June 2023, while nonresidential construction input prices are 0.7% higher. Prices increased in two of three energy subcategories in June 2024. Natural gas prices were up 36.3%. The aggregate price of unprocessed energy materials was up 4.7%. Crude petroleum prices were down 0.2% for the month.



Source: U.S. Bureau of Labor Statistics

“Construction materials prices dipped in June 2024, perhaps a reflection of declining project starts in a number of construction segments and an associated dip in demand,” said ABC Chief Economist Anirban Basu. “For instance, input prices fell in the multifamily segment, where many contractors indicate substantial softening of demand for their services. The same was true of input prices in commercial construction segments.

“While ABC members continue to report stable backlog as measured by the [Construction Backlog Indicator](#) and steady confidence as measured by the [Construction Confidence Index](#), there remain reasons for concern,” said Basu. “While construction input prices fell last month according to today’s report, overall inflation as measured by the Producer Price Index is hotter than anticipated. The Federal Reserve is still looking for data indicating that 2% inflation will soon be re-established, so data like these may forestall much anticipated and desired interest rate cuts. That translates into higher interest rates for longer, which would be damaging to construction industry prospects.” ([Source](#))

Business Engagement and Compliance

 ADOT/BECO  Other Associations

****ATTENTION TO ALL FIRMS****

Need help preparing DBE affidavits?
Please see our tutorial video below:

["Preparing DBE Affidavits"](#)



AUGUST

- | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>1 ABA: GC Expo
10 a.m. - 12 p.m.
Location: Mesa Convention Center
263 N. Center St., Mesa</p> | <p>1 ACE: Crafting Employee-Centric Education and Training Programs
11 a.m. - 1 p.m.
Location: Small Giants
5555 E. Van Buren St., Ste. 115, Phoenix</p> |
| <p>7 Weitz Construction: Work with Weitz
9 - 11 a.m.
Location: TBD</p> | <p>8 SMPS: Psychological Safety
7:30 - 9 a.m.
Location: DPU Training Center
600 W. 24th St., Tempe</p> |
| <p>9 ABA: 2024 Women in Leadership Program
8 a.m. - 3:30 p.m.
Location: ABA Tempe Office
2552 W. Erie Dr., Ste. 106, Tempe</p> | <p>13 ASPE: Estimating Software vs Estimating with Excel
4 - 6 p.m.
Location: Aunt Chiladas Dreamy Draw Drive
7330 N. Dreamy Draw Dr., Phoenix</p> |
| <p>14 ACE: Strategic Planning for your Construction Company (Part 1)
11 a.m. - 1 p.m.
Location: Small Giants
5555 E. Van Buren St., Ste. 115, Phoenix</p> | |

Featured Federal-Aid Projects

CURRENT OPEN SOLICITATIONS

Due Date	Project Valuation	DBE Goal	Solicitation / Project Number	Type	Project Owner and Description	Contact
8/2/24 11:00 a.m. MST	\$1.18 million	7.24%	KNG-O-(212)T; T042101C	IFB	ADOT - Street Improvements, Andy Devine Ave and Var, Kingman. The work consists of removing the existing jog at the intersection of Andy Devine Avenue at 1st Street/museum entrance by closing the existing museum entrance and constructing a new concrete driveway aligning with 1st Street.	Iqbal Hossain, Deputy Director of the Multimodal Planning Division, at ihossain@azdot.gov .
8/2/24 11:00 a.m. MST	\$5 million	6.1%	060-D-(224)T; F045401C	IFB	ADOT - System Enhancement, Phoenix to Globe Highway (US 60) from Schulze Ranch to the Town of Miami. The work consists of drainage improvement, guardrail and guardrail end terminals replacement and other related work.	Iqbal Hossain, Deputy Director of the Multimodal Planning Division, at ihossain@azdot.gov .
8/2/24 11:00 a.m. MST	\$2.44 million	9.28%	999-A-(565)T; F059001C	IFB	ADOT - System Enhancement, Statewide. The work consists of barrier improvements, installation of temporary concrete barrier, guardrail, crash cushions, end terminals, paving asphaltic concrete pavement, and catch basin and pipe removal and replacement. The work also includes installation of luminaires, pavement marking, sign relocation, minor grading and other related work for Page, San Simon, Topock, Sanders and Yuma.	Iqbal Hossain, Deputy Director of the Multimodal Planning Division, at ihossain@azdot.gov .

External Links:

- [ADOT Current Advertisements](#)
- [ADOT Engineering Advertisements](#)
- [ADOT Public-Private Partnership Initiatives](#)
- [ADOT Advertised Alternative Delivery Projects](#)
- [Bidding Opportunities Around the State](#)

DBE SUPPORTIVE SERVICES PROGRAM

1801 W. Jefferson St., Ste. 101, Phoenix AZ
602.712.7761
DBESupportiveServices@azdot.gov

I-17, ANTHEM WAY TI TO JCT. SR 69 (CORDES JUNCTION)



PROJECT OWNER
Arizona Department of Transportation

PROJECT NAME
I-17, Anthem Way TI to Jct. SR 69
(Cordes Junction)
Phoenix – Cordes Junction Highway

Public-Private Partnership
Design-Build-Operate-Maintain
Agreement

PROJECT NUMBER
17 MA 229 H6800 01C / NHPP-017-
A(228)S

**DBE participation goal
established for this project:**

10.16%
for Professional Services

10.88%
for Construction Work

Also Known As The I-17 Improvement Project: Anthem Way to Sunset Point

OUR TEAM

The Kiewit-Fann Joint Venture (KFJV) is a strategic partnership between two trusted Arizona firms that have extensive experience working in rural environments, delivering highway projects. KFJV team members have an extensive history together on successful design-build and CMAR projects and have long-standing relationships with ADOT, local jurisdictions, and the community.

POTENTIAL SUBCONTRACT OPPORTUNITIES

KFJV is seeking diverse and local firms interested in pursuing multiple scopes of work on this project. The following scopes are open for solicitation:

- Handrail
- Flatwork
- Routine Maintenance - Damaged Sign F&I

Attachments: Wage Decision No. AZ20210008 Mod No. 0 - Dated 01/01/2021

TAKE THE FIRST STEPS

Head to <https://www.kiewit.com/business-with-us/opportunities/i-17-anthem-way-project/> to complete the Subcontractor Questionnaire and create an account with Building Connected, or for additional information and future event dates.

QUESTIONS? CONTACT US!

Contact us to learn about anticipated subcontract opportunities on this project at Flex.Outreach@kiewit.com.

KFJV is committed to meeting or exceeding stated project participation requirements upon award of ongoing and upcoming Arizona Department of Transportation projects; assisting interested DBEs in obtaining bonding, lines of credit or insurance; providing interested DBEs information related to the plans, specifications and requirements for work to be subcontracted or supplied by these DBEs; assisting interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services; sub-dividing bid items into economically feasible work units to DBEs every advantage to quoting the project.

KFJV is an Equal Opportunity Employer.