

# How Do We Know We are Winning? Measuring Success

Delivery Metrics

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# ADOT Delivery Goals

- Problem Identified
  - 2014 ADOT delivered 84% of the projects (State and Local) in the last 6 months of the fiscal year. 63% was in the 4th Quarter
  - Created tremendous stress and effort for staff and consultant community
  - Too many project being out on the street affects quality of the bids

# ADOT Delivery Goals

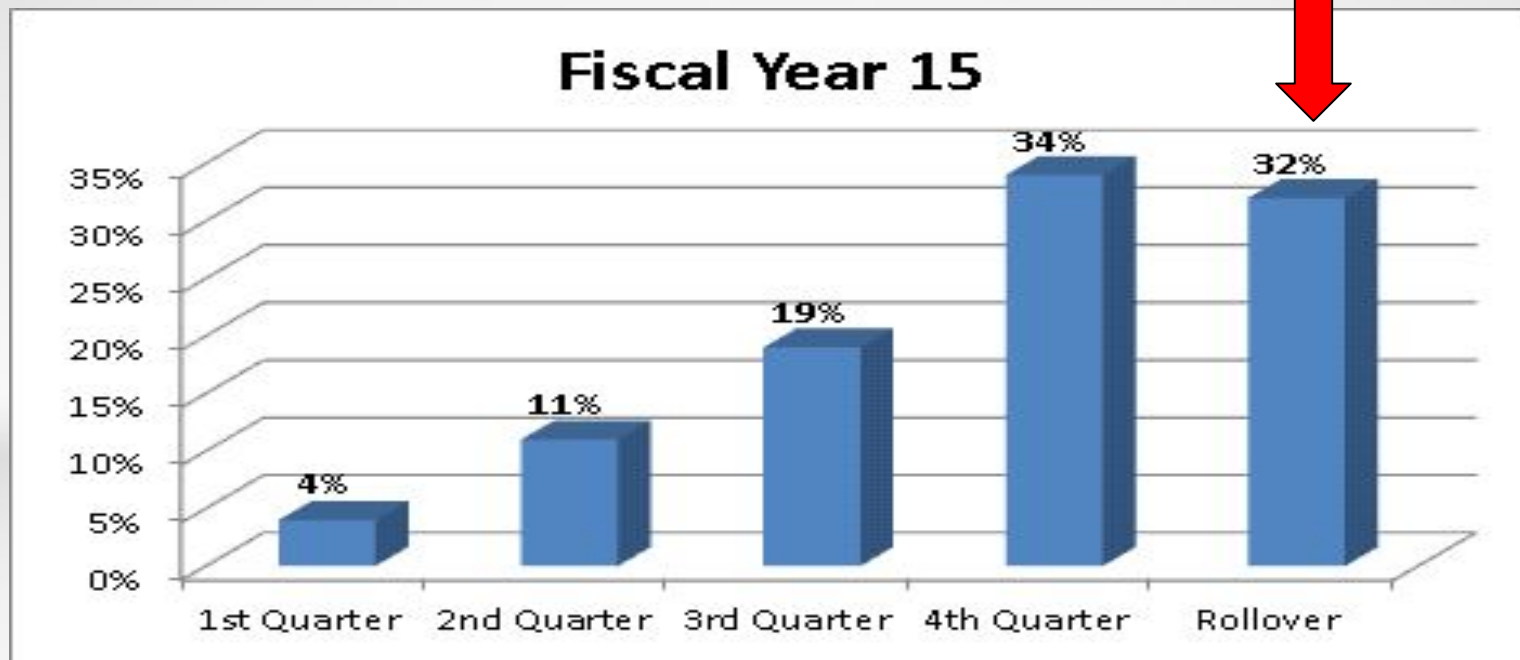
## 20-30-30-20

- Goal was implemented in 2015
- Even out the delivery of State and Local projects administered by ADOT

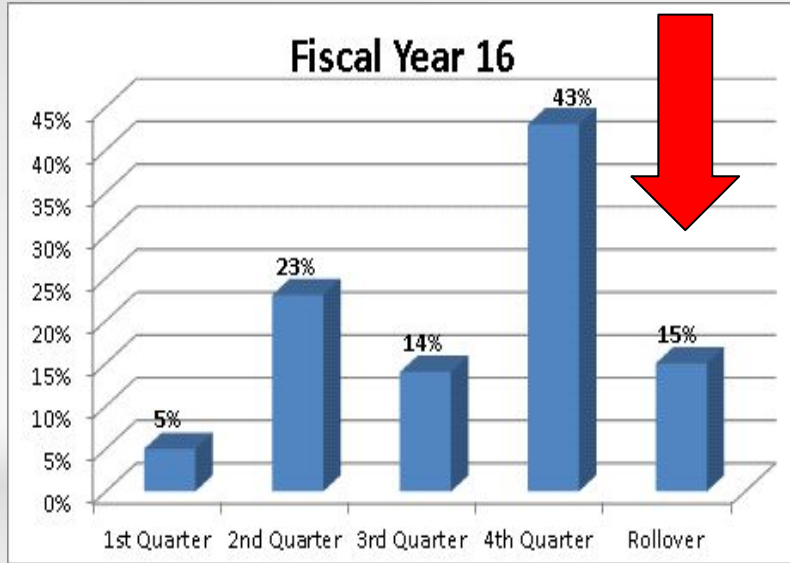
### Challenge:

- **Delivery of projects that take 6-18 months for development is like a freight train - can not make a sharp turn - it is a slow curve to change directions**

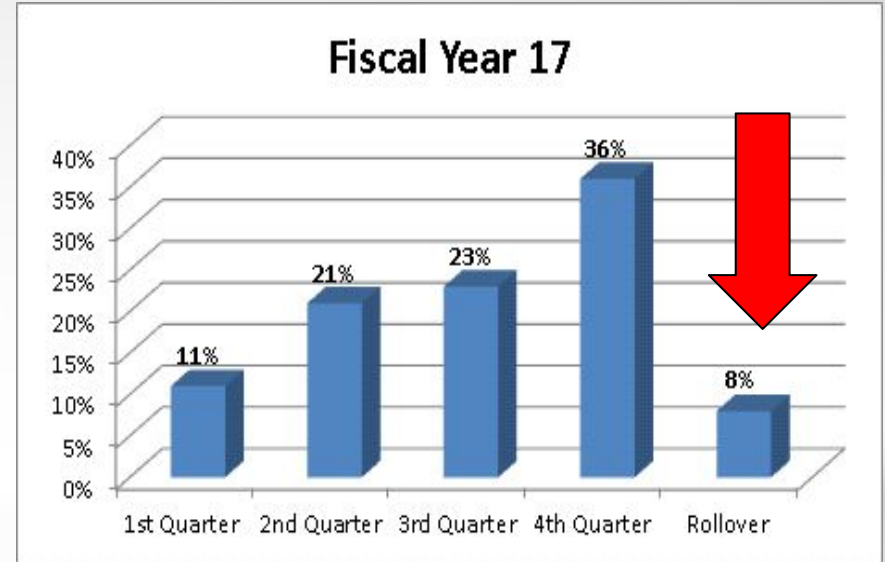
# Where We Started - Year 1



## Year 2 (FY 16)

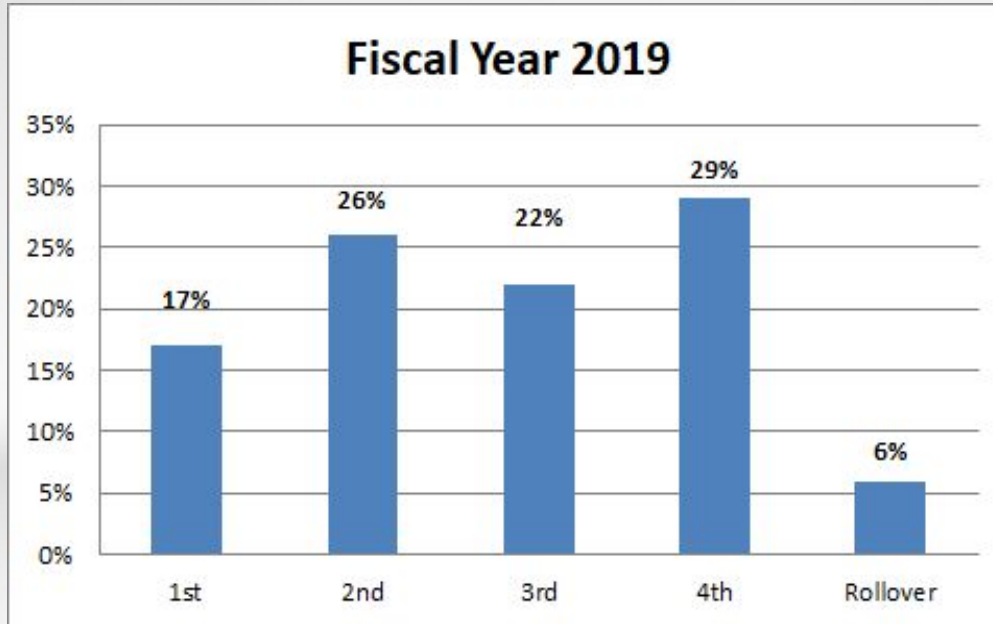


## Year 3 (FY17)

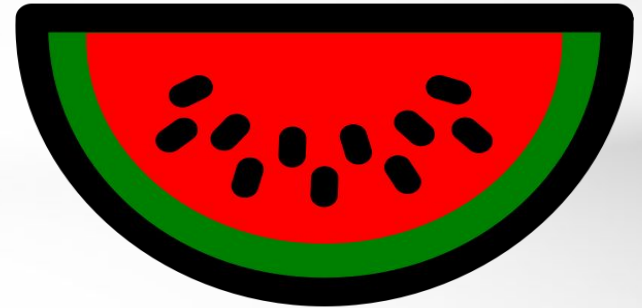


We started to show improvement with our “5th” Quarter

# 5th Year Progress

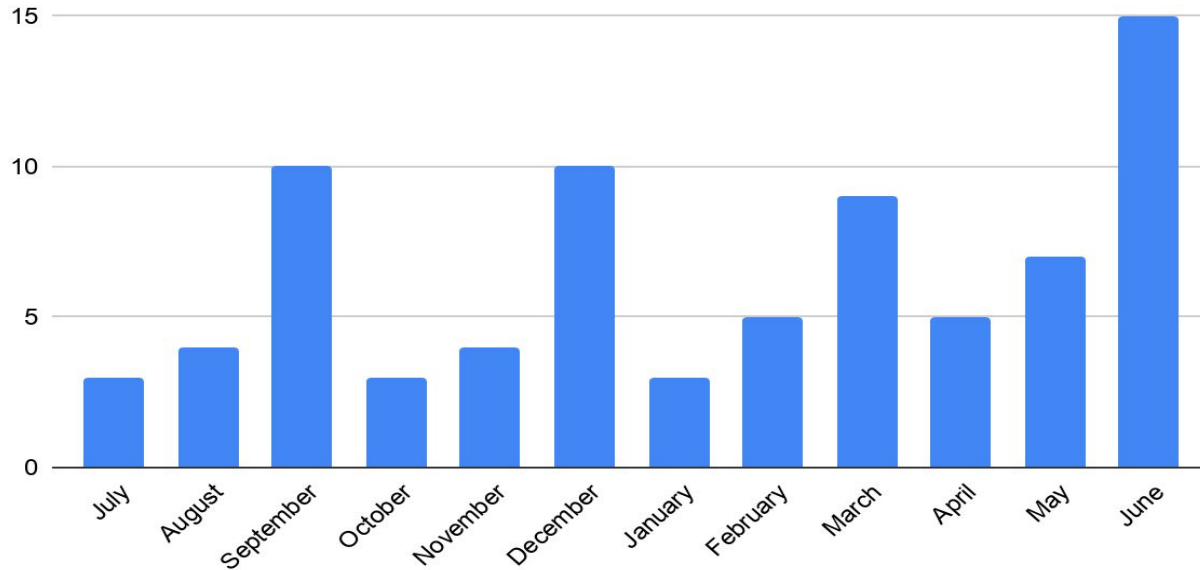


- Flattened out Delivery
- Success?
- Actually the result was a Watermelon



# Quarterly Hockey Sticks

Typical Monthly Delivery



# Next Metric...

## Monthly Delivery

**Advertise 80% of Projects Baselined in the Month Committed**

Have we been successful?

Not Totally

Why?

Tracking **LAG** measures and not **LEAD** Measures



# Countermeasures:

- Meet weekly to discuss project deliverables and any barriers to delivery
- Track federal authorizations from request to advertisement
- Track on-time Stage 3 Deliverables - Lead Measure
- Track project initiation to NTP - Lead Measure

# Federal Considerations

## In-Active Projects

**\*\***Will be discussed in depth in Module 2

### **Possible Countermeasures:**

- In-Active Project Reports
- Percentage of Each Agencies In-Active funding
- Track from authorization to advertisement
- Track from authorization to receipt of AZ2PRX

# **New Metric...**

25 - 35 - 25 - 15

**Goal:**

**Deliver 60% of the projects in the first 6 months of the year.**

# How Does Your Agency Measure Success?