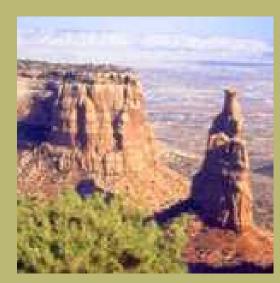
Creating the IDEAL BYWAY EXPERIENCE









Lakes to Locks Passage, Inc., 2018

THE "IDEAL" BYWAY EXPERIENCE

is unique to each byway, it is a combination of:



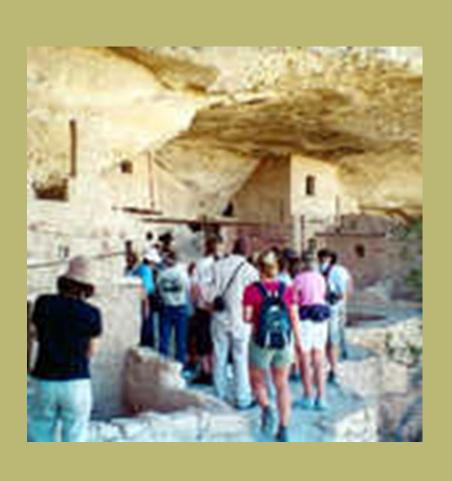
- what one sees and does
- the byway story
- the interactions with people along the byway
- the visitor's expectations, interests and characteristics.

THE BYWAY EXPERIENCE IS IMPORTANT FOR THE BYWAY COMMUNITY:



- Byways frame a sense of place
- Stimulate pride in place
- Invigorate
 preservation,
 economic
 development, and
 tourism efforts.

THE BYWAY EXPERIENCE IS IMPORTANT FOR THE BYWAY VISITOR:



- Encounter natural wonders
- Play outdoors
- Explore ancient sites
- Trace history
- Connect with distinctive cultures
- Enjoy the view
- And more...

A BYWAY EXPERIENCE IS IMPORTANT FOR ALL BYWAYS

- People share their experiences and memories
- The experience on one byway influences a visitor's expectation when visiting another.
- Byway leaders have a responsibility to the byway collection via their particular byway.



Creating and delivering the byway experience is the foundation to realizing these results!

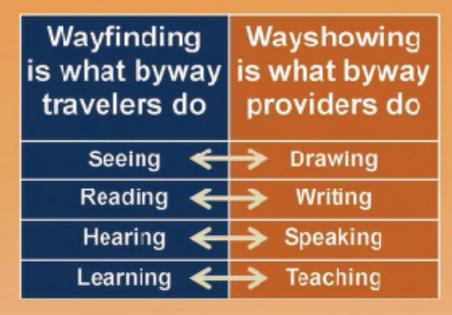
THE "IDEAL" EXPERIENCE BUILDING BLOCKS

WAYSHOWING helps travelers find their way along a byway with maps, brochures, itineraries, websites, directional and interpretive signage.

WAYFINDING is what visitors do. They want to be confident they are where they want to be, and they have had a pleasant and enjoyable experience getting there.

Wayfinding. Wayshowing. Who does what?

Wayfinding is the mental process, performed by byway travelers, that turns a traveler's goal into decisions, actions, and behaviors.
Wayfinding is continuous problem solving under uncertainty.



Wayshowing is the communication of information, intentionally undertaken by byway providers, to aid travelers in setting desired goals, making decisions, and taking appropriate actions.

Learn more: Wayshowing for Byways, A Reference Manual; America's Byways Resource Center; 2011 – http://www.fs.usda.gov/Internet/FSE_DOCUMENTS/stelprdb5 310034.pdf

Byway travelers seek UNIQUE, AUTHENTIC and DISTINCTIVE experiences

People go to places with an identity – the place will evoke emotions

- Creole Nature Trail
- Historic Route 66
- Trail of the Ancients

But HOW to deliver UNIQUE, AUTHENTIC and DISTINCTIVE experiences?

TODAY'S TRAVEL CONSUMERS CRAVE AUTHENTICITY:



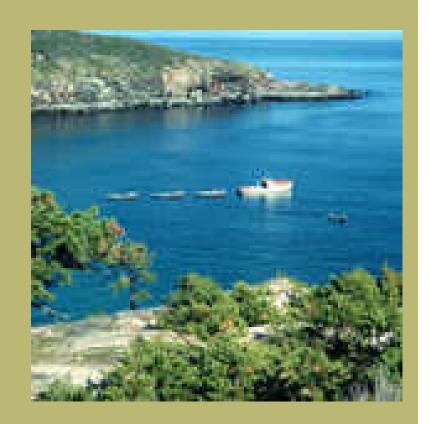
- Natural
- Original
- Exceptional
- Referential
- Influential
- Ordinary



Learn more: James Gilmore and Joseph Pine, *Authenticity* (Harvard Business School Press, 2007)

BYWAY EXPERIENCES: NEED TO BE UNIQUE & DISTINCTIVE

- Byways are roads with stories to tell and adventures to discover—all with experiences to share.
- Byways find the <u>backstory</u> to create experiences.



RENDERING MEMORABLE EXPERIENCES

- People who live here tell the stories, spoken with passion.
- The stories render authenticity in a meaningful, lively and engaging way.
- The critical element is to strike an emotional chord, so the visitor will remember the experience and share it with others.



LAKES TO LOCKS PASSAGE APPROACH:



- Identify Thematic Connections The Four Lives of Lakes to Locks Passage and fourteen storylines
- Establish Delivery System Gateway Communities, Waypoint Communities & Heritage Centers



- Develop Interpretive Scenario that identifies what is unique and distinctive
- Deliver the Experience to strike an emotional chord

Goal: EXPERIENCES BECOME THE REASON FOR THE TRIP



VISITOR INFORMATION and INTERPRETATION STRATEGY

- Provides a theme for interpretation to unify the region as a whole;
- storylines provide a coordinated approach to interpreting the region's history;
- a way for each community to embrace and guide its own theme and story;
- a structure for the delivery of visitor information and services that would unify the region;
- a framework for unified signage design standards for interpretive signs; and
- a network of multi-modal theme routes.



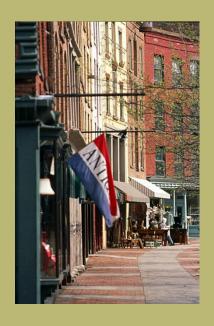


THEME: The Four Lives of Lakes To Locks Passage

- Natural Forces & Native Peoples
- Conflict and Settlement
- Corridor of Commerce
- Magnet for Tourism

14 storylines capture the interrelationship between the natural and human activities that shaped our nation's history.

GATEWAY & WAYPOINT COMMUNITIES PROVIDE A DELIVERY SYSTEM





- A seamless network of cities, villages or hamlets with ability to "meet and greet the visitor."
- Gateway Communities provide a visitor center to introduce regions and thematic experiences.
- Waypoint Communities serve as thematic hub to smaller communities and attractions.
- Four Gateway Communities and 32
 Waypoint Communities in the seven counties
- Lakes to Locks Passage identity throughout the corridor with banners, kiosks, interpretive signage, and Heritage Centers.

ESTABLISH THEMATIC CONNECTIONS

Identify what is unique and distinctive in each of the 32 Waypoint Communities:

- INTERPRETIVE VENUES: EXISTING ASSETS
- INTERPRETIVE VENUES: WISH LIST
- RELATED STORYLINE
- COMMUNITY THEME

Interpretation Scenario for Fort Ann			
THEMES	INTERPRETIVE VENUES : EXISTING ASSETS	INTERPRETIVE VENUES : WISH LIST	RELATED STORY
	Pre-European Influence		
		•	
European Exp	loration, Settlement & Military Con	flicts	
Kane's Falls mills – timber for American fleet (1776)	+		
Battle of Fort Ann (1777): first flying of American Flag	Inaccessible marker on Route 4	Pocket park pull-off	
Kingsbury Cemetery - burial of Burgoyne's casualties			
Good Manor Wray Farm: Underground RR			
Participation in World War II		War memorial with honor roll	
Indu	strial & Commercial Development		
Old Champlain Canal: Combination locks, cable cuts along tow path, site of mule barns & related (11) taverns & bars, boatyard constructing canal boats		Improve towpath as trail, wayside exhibits (historic marker), visitor information re: town services	
Podunk Iron Mines & Mount Hope Furnace – iron for Monitor	Exhibit in NYS Museum		
Kane's Falls Woolen Mills			
Bridgeport Iron Works			
Borden Milk plant & pond for ice harvest	Exhibit at Washington County fair		
1911 Fire that burned half the town			
Silex glass plant			
	Fourism & the Environmental Move	nent	
Lake George hotels (far West Fort Ann): 14-mile Island House, 100-Island House			

IDENTIFY YOUR AUDIENCE BEFORE DEVELOP PRODUCTS

- New market/visitors
- Re-direct existing visitors
- Millenials/Boomers
- Family/Group/Individuals

WEBSITE: THE PORTAL TO DELIVERING YOUR BYWAY



GATEWAY & COMMUNITY HERITAGE CENTERS

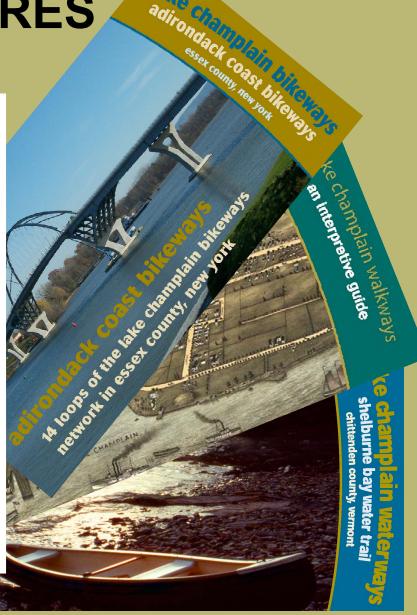




- Partnership with existing organizations and facilities.
- Gateway Visitor Centers direct the traveler to the Waypoint Communities, Heritage Centers and thematic byway experiences.
- Heritage Centers are a Waypoint Community museum, library or environmental center that features the unique qualities of the community.
- More than a visitor center provide access to the LTLP "experience," one-on-one interactions, personalize the travelers needs.
- Direct traveler to other sites, attractions, and Waypoint Communities.

MAPS AND BROCHURES





GUIDEBOOKS

Waterways of War

The Struggle for Empire 1754–1763

A Traveler's Guide to the French & Indian War Forts and Battlefields along America's Byways in New York and Pennsylvania

A History of Agriculture in

New York's Champlain Valley

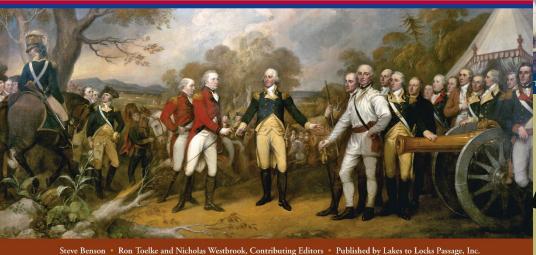
By Andrew Alberti and Anita Derning

Waterways of War The War of 1812

A Travalada Cuida to the War of 1812 Forts, Battlefields,
ways in New York and Pennsylvania

Waterways of War The Turning Point of the American Revolution

A Traveler's Guide to Revolutionary War Forts, Battlefields, and Historic Sites along New York's Lakes to Locks Passage Scenic Byway



- II - - III

ON THE GROUND: HIGHWAY AND DIRECTIONAL SIGNAGE









VISITOR INFORMATION SIGNAGE



Waypoint Kiosk

INTERPRETIVE SIGNAGE (WAYSIDE EXHIBITS)



Fort Hardy Park

The site of an early fort built during the French and Indian War (1755-1759) and the grounds where a British army surrendered their arms in 1777 has served peaceful purposes as a

the crowd. The railroads ran special trains with

shared the morning with a "Slow Horse Race" Baseball has continued in the Park with Little and a baseball game. Faster horses raced in the afternoon. The Victory Cornet Band entertained after World War II. In 1990, a new Youth Center brought new recreation options to the Park.

and that cleaved the crawls enough to see both contests prompted Garney's to develop a



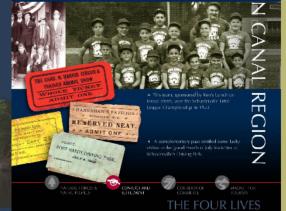
Washington County Covered Bridges

of the Batten Kill necessitated numerous invercessings. Bridge too longer standing) crossed the Batten Kill about - that name, displaying Governed bridges were propular from the 1620s in the two miles south of the Village of Salem. The Resteigh, period machinery, fam

home to a museum by

Route 22 in the early to mid 20th century has bypassed these covered bridges, but they still stand as a testamen









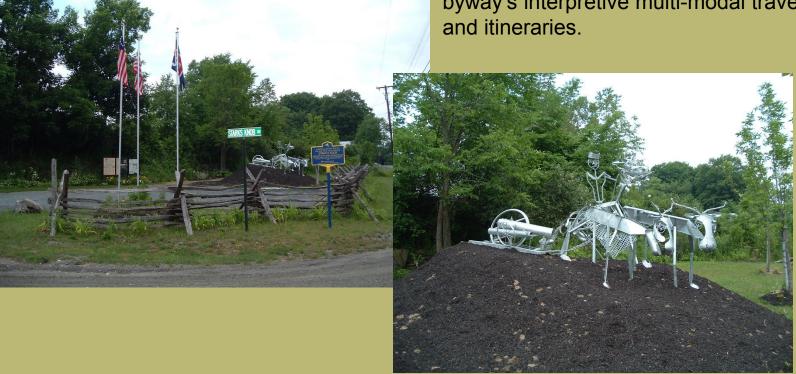
www.lakestolocks.com

POCKET PARKS

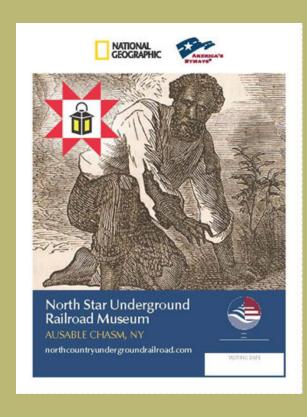
Pocket Parks interpret historic, natural and cultural interest to the byway traveler.

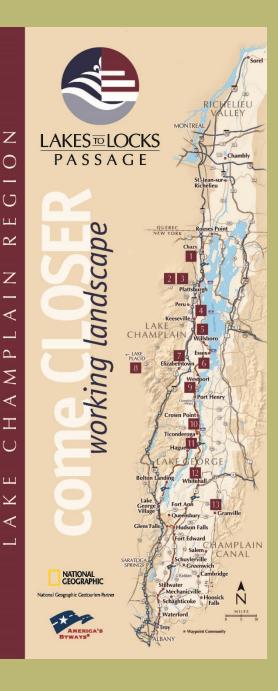
Contain interpretive signs, period flags, and a focal point to draw the visitors' attention, celebrate the community's heritage, contribute to the sense of "place" for the byway traveler.

Collectively, the parks create a "museum without walls" and are key destinations for the byway's interpretive multi-modal travel routes and itineraries.



HERITAGE CENTER ACTIVITY CARDS & THEMATIC ITINERARIES





SHARE comeCLOSER BRANDING



comeCLOSER for QUESTIONS and DISCUSSION