



Welcome!

The Electric Vehicle Charging Infrastructure Deployment Pre-proposal Conference will begin shortly.

We invite you to complete a voluntary one-question survey to help us understand who attends our meetings and how ADOT can improve participation.

Te invitamos a completar una encuesta voluntaria para ayudarnos comprender quién asiste a nuestras reuniones y cómo ADOT puede mejorar la participación.

English



Español



https://azdot.gov/AZEVselfid

https://azdot.gov/AZEVselfidspanish



ADOT'S NONDISCRIMINATION NOTICE TO THE PUBLIC

The Arizona Department of Transportation (ADOT) hereby gives public notice that it is the Agency's policy to assure full compliance with Title VI of the Civil Rights Act of 1964, Title II of the Americans with Disabilities Act of 1990 (ADA), and other related authorities in all of its programs and activities.

ADOT's Title VI and ADA Programs require that no person shall, on the grounds of race, color, national origin, or disability, be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity.

Any person, who believes his/her Title VI or ADA rights have been violated, may file a complaint. Any such complaint must be in writing and filed with the ADOT External Civil Rights within one hundred eighty (180) days following the date of the alleged discriminatory occurrence. For additional information about ADOT's External Civil Rights programs and the procedures to file a complaint contact ADOT External Civil Rights via the information listed below:

ADOT External Civil Rights

1801 W. Jefferson St., Phoenix, AZ 85007

PHONE: 602.712.8946

EMAIL: CivilRightsOffice@azdot.gov

Danielle Valentine Title VI Coordinator

EMAIL: DValentine@azdot.gov

Krystal Smith ADA/504 Coordinator

EMAIL: KSmith2@azdot.gov





AVISO PÚBLICO DE LA LEY DE NO-DISCRIMINACIÓN DE ADOT

El Departamento de Transporte del Estado de Arizona (ADOT) informa al público que la agencia tiene como regla asegurar el cumplimiento de el Título VI de la Ley de los Derechos Civiles de 1964, del Título II de la Ley de ciudadanos Americanos con Discapacidades de 1990 (ADA) y otras normas relacionadas con todos sus programas y actividades.

Los programas del Título VI y ADA de ADOT exigen que a ninguna persona se le excluya de participar, se le nieguen beneficios o de ninguna otra manera sea sujeta a discriminación en ningún programa o actividad de ADOT por motivo de raza, color, país de origen, o discapacidad.

Cualquier persona que crea que se han violado sus derechos bajo el Título VI o el ADA, puede presentar una queja. Esta queja debe presentarse por escrito a la Oficina de Derechos Civiles de ADOT dentro de ciento ochenta (180) días a partir de la fecha en que se alega que ocurrió la discriminación. Para recibir más información sobre los programas de Derechos Civiles de ADOT y los procedimientos para presentar una queja, por favor póngase en contacto con la Oficina de Derechos Civiles de ADOT con la información que aparece abajo:

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AUXILIARY AIDS AND SERVICES

In compliance with Title II of the Americans with Disabilities Act (ADA), Section 504 of the Rehabilitation Act of 1973, the Arizona Department of Transportation (ADOT) does not discriminate against qualified individuals with disabilities on the basis of disability in its programs, services, and activities.

ADOT will make reasonable accommodations to ensure that individuals with disabilities have an equal opportunity to enjoy ADOT's programs, services, and activities.

If you require an accommodation please notify an ADOT staff member.

For additional information or questions about ADOT's External ADA Program, please contact the External Civil Rights Programs at 602.712.8946.



Pre-Proposal Conference Housekeeping Items

- All participants have been muted to avoid background noise.
- This meeting is being recorded.
- Following the meeting presentation, we will take questions online and by phone.
- Instructions will be provided after the presentation on how to participate.



Electric Vehicle Charging Infrastructure Deployment Pre-proposal Conference Sign-In

We ask that you please fill out our online sign-in sheet.



https://azdot.gov/EVsignin



Closed Captioning

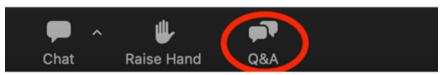


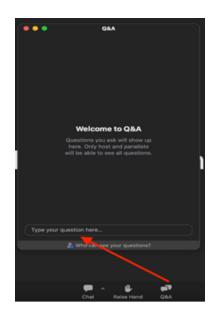
Please note: This meeting is being recorded. The recording will be posted to the project website.

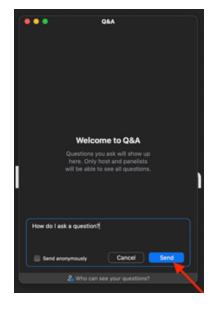


We Welcome Your Questions! How to Participate:

- Use the Q&A function on Zoom to submit questions during the presentation.
- We will respond to questions following the presentation.
- We will also have an opportunity for participants online or joining by phone to ask verbal questions during the Q&A period.









Introductions



Arizona Department of Transportation

- Emily Christ
- Jesse Schneider



Purpose of the Pre-proposal Conference

- Provide an overview of the EV Infrastructure Implementation plan
- 2. Review key aspects of the Instruction to Proposers
- Provide clarifications based on initial round of questions received
- 4. Answer questions from attendees

- Communication
- Sites
- Agreement
- Utility coordination
- Submittal documents
- Scoring
- Submittal platform







National Electric Vehicle Infrastructure (NEVI) Program Overview

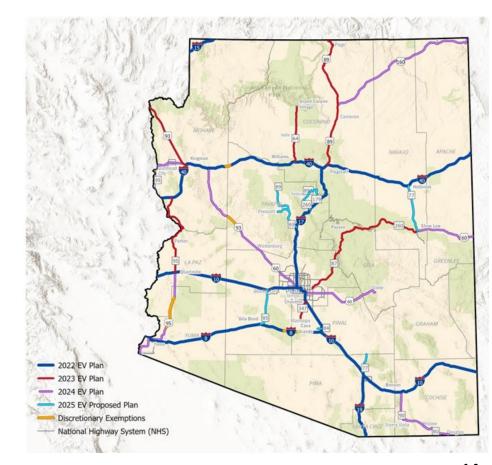
- \$5 billion available to states under the NEVI program to fund publicly accessible EV chargers along Alternative Fuel Corridors (AFCs).
- Arizona is eligible for up to \$76.5 million of this funding across five years.
- This federal funding can only be used to construct or upgrade EV fast charging stations along designated highways.





ADOT's EV Plan Phased Approach

- Phase 1 2022 EV Plan stations along interstate highways
- Phase 2 2023 and 2024 EV
 Plans stations on state
 highways
- Phase 3 (future) 2025 EV Plan stations on other state highways

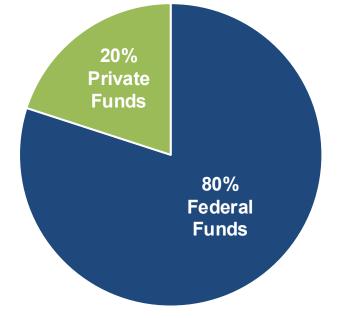




Public-Private Partnership Structure

- Stations in Arizona will be privately owned, constructed, maintained, and operated.
- State funds will not be used to build or maintain stations in Arizona.
- The private site developers will set the charging fee and the State will not receive any proceeds from the generated revenue.







Scope of Work and Contract Term

Design and construction of NEVIcompliant EV chargers within one mile of the exits identified by ADOT

- Property interest assurance
- Permitting
- Purchase and installation of EV charger
- Minimum of four networkconnected 150kW DCFC ports with permanently attached CCS1 and NACS connectors

5-year operations and maintenance starting at service commencement

- Up-time service reporting
- Maintenance per project specifications

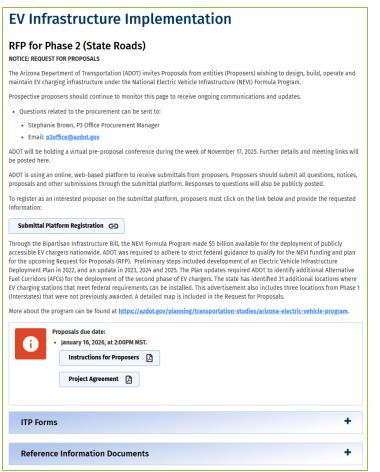
At the end of the O&M period, the private Developer will take on full responsibility for the site and public oversight will end.





Project Website

- Visit the project website: azdot.gov/evplan
- View RFP documents
- Monitor project website for updates
- Register for submittal platform





Communication Protocols

Rules of contact described in Section 1.5 of the ITP

Standards of conduct and conflict of interest described in Section 1.6 of the ITP

Submittal Platform in place for Proposal questions and submittals

Other general inquiries to: p3office@azdot.gov

Proposers must NOT contact other **ADOT** personnel, or any personnel of:

- Mayer Brown LLP
- Nossaman LLP
- HDR, Inc.
- KPMG LLC
- CDM Smith Inc.
- Sperry Capital Inc.
- Kenneth A. Smith Consulting LLC
- AECOM



NEVI Zone (site) Locations

- 34 total NEVI Zones
 - Three from Phase 1
 - 31 new sites from 2023 and 2024 EV Plan update



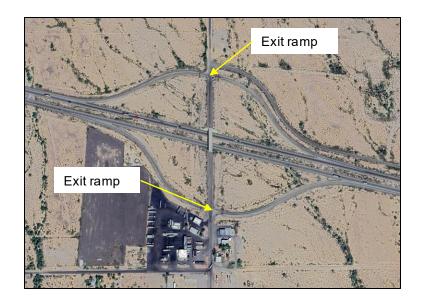




Zone Number	Location	Route	Exit Number/Crossroad	
2	Tonopah	I-10	194	
18	Petrified Forest National Park	I-40	311, 325	
19	Sanders	I-40	333, 339, 341, 351	
101	Page	US 89	Haul Road	
102	The Gap	US 89	Coppermine Road (UX089)	
103	Cameron	US 89	County Highway 395 to Cameron Bridge Bypass Road	
104	Fort McDowell	SR 87	Fort McDowell Road	
105	Rye	SR 87	Gisela Road	
106	Forest Lakes Estates	SR 260	Highway Loop	
107	Heber/Overgaard	SR 260	Mainline Road to Bison Ranch	
108	Maricopa	SR 347	West Smith Enke Road (SR 238)	
109	Valle	SR 64	US 180	
110	Lake Havasu City	SR 95	McCulloch Boulevard North	
111	Parker	SR 95	West Riverside Drive & S. California Avenue	
112	White Hills	US 93	White Hills Road (CR145)	
113	Show Low	SR 260	SR 60 to SR 77	
114	Payson	SR 260	East Granite Dells Rd	
115	Grand Canyon Village/ Tusayan	SR 64	Canyon Plaza Lane/Long Jim Loop	
116	Moenkopi	US 160	AZ 264 E, Moenkopi	
117	Tonalea	US 160	BIA Route 21/2121 to SR 98	
118	Kayenta	US 160	US 163	
119	Mexican Water/ Dennehotso	US 160	Chapter Road to US 191(N)	
120	Red Mesa/ Teec Nos Pos	US 160	BIA Route 35 to US 162	
121	Golden Valley	SR 68	Verde Road to US 93	
122	Bullhead City	SR 68	Bullhead Parkway	
123	Wikieup	US 93	Chicken Springs Road	
124	Wickenburg	US 93	Vulture Mine Road to Wickenburg Way	
125	Surprise	US 60	Reems Road to Dysart Road	
126	Springerville	US-60	Becker Lake Road to US 191	
127	Superior	US-60	Main Street	
128	Miami/Claypool/ Globe	US-60	South Miami Avenue to US 70	
129	Mesa	US-60	AZ 87 (exit 179)	
130	Sierra Vista	SR-90	North Buffalo Soldier Trail to SR 92/ East Fry Blvd	
131	Bisbee/ Douglas	SR-80	Tombstone Canyon Rd to Pan American Ave (US 191)	



Topic – Station Location (one-mile from AFC)



Access-controlled interstate or highways (with ramps, exit numbers)

 One-mile traveled path starts at the intersection of the exit ramp and the crossroad nearest the charging station



Topic – Station Location (one-mile from AFC)





State highways with open access (intersecting road or roads)

- For Zones with a single intersection, the onemile distance is from the intersection
- For Zones with a start/finish intersecting road, the one-mile distance starts at the AFC at any point between the two intersecting roads



Topic – Project Agreement

- By submitting a Proposal, <u>Proposer agrees to execute the form</u> of the Project Agreement.
- Proposers should submit any comments or questions related to the Project Agreement during the question period.
- The only anticipated updates after conditional award will be related to identification of the Developer and project-specific information.



Topic – Utility Coordination (ITP Form 3)

- Proposers will fill out the first part of Form 3 and then send to the applicable Utility
 Company to fill out the second part of Form 3
- Please start early and provide the Utility Company plenty of time to respond
- APS has provided specific directions in the RIDs
- If you are having issues or are not receiving feedback from a specific Utility Company, please NOTIFY ADOT ASAP – do not wait until January
- ADOT will reach out to the Utility Company to determine how we can help
- If you ultimately do not receive the second half of Form 3 from the Utility Company,
 submit Form 3 as is; include a record of your correspondence with the Utility Company
- ADOT will consider all circumstances in the evaluation process





Request for Proposal – Key Milestones

- RFP was released October 17
- Written Questions on RFP were due November 7
- Pre-proposal Conference November 21
- Proposals due January 16, 2:00PM MST
- Notice of Conditional Award Announcements in May
- Execution of Project Agreements in July



Submittal – Proposer Technical Package

Submit **ONE** Technical Package per Proposer

Fill out information in the Word versions provided in Forms A through M

Create PDFs of each form and compile into a single PDF file for submittal (upload)

Where to find information on the Technical Package requirements:

- ITP Exhibit 2
- ITP Exhibit 6
- Form "Instructions"



Submittal – NEVI Zone Site Information Package

Submit **ONE** NEVI Zone Site Information Package per NEVI Zone Site

Fill out information in the Word versions provided in Forms 1 through 5

Create PDFs of each form (plus any plans or other attachments) and compile into a single PDF file for submittal (upload)

Where to find information on the NEVI Zone Site Information Package requirements:

- ITP Exhibit 3
- ITP Exhibit 6
- Form "Instructions"



Submittal – NEVI Zone Pricing Package

Submit **ONE** NEVI Zone Pricing Package per NEVI Zone Site

Fill out information in the Excel versions provided in Forms 6 and 7

Submit/upload the completed Form 6 in Excel format

Create PDF of Form 7 and submit (upload)

Where to find information on the NEVI Zone Pricing Package requirements:

- ITP Exhibit 4
- ITP Exhibit 6
- Form "Instructions"



Score – Best Value Determination

Proposer Technical Score ~ 45% of Final Score

NEVI Zone Site Score ~ 45% of Final Score

NEVI Zone Price Score ~ 10% of Final Score

Score Component	Example Proposer 1 Score	Example Proposer 2 Score
Proposer Technical Score	39.69	38.61
NEVI Zone X Site Score	45.00	42.87
NEVI Zone X Price Score	10	9.38
Total	94.69	90.86

- Each component of the Proposal will be evaluated independently by ADOT's evaluation committee
- Scores will be compared at the NEVI Zone level and conditional awardee identified for each NEVI Zone



Score – Proposer Technical Package

Element	Total Points	Example Proposer 1 Points	Example Proposer 2 Points
Proposer Organization and Management	100	90	85
Proposer Experience	200	174	160
Key Staff Experience	200	160	185
Approach to Project Development	200	180	168
Approach to Operations and Maintenance	200	190	175
Approach to Data Interface and Cybersecurity	60	55	50
Approach to Safety, Training and Workforce Development	40	33	35
Total	1000	882	858

Example Proposer 1 Points = 882

Example Proposer 1
Technical Score = 882 * 0.045 = **39.69**

Example Proposer 2 Points = 858

Example Proposer 2 Technical Score = 858 * 0.045 = **38.61**

Score – NEVI Zone X Site Information Package

Element	Points	Example Proposer 1 Points	Example Proposer 2 Points
Access and Site Layout	500	460	430
Power Availability	125	115	112
Communications	125	110	120
Innovation and Resiliency	200	180	165
Schedule	50	45	40
Total	1000	910	867

Proposer 1 and 2 are the only Proposers on NEVI Zone X

Example Proposer 1 Score = (910/910) x 45 = **45**

Example Proposer 2 Score = (867/910) x 45 = **42.87**



Score – NEVI Zone X Pricing Package

Proposer 1 and 2 are the only Proposers on NEVI Zone X and both proposed 4 ports.

ITP Form 6-1 Price Summary Row 6 "Requested Total Federal Share"

Example Proposer 1 = \$750,000

Example Proposer 2 = \$800,000

Example Proposer 1 NEVI Zone Price Score = $(187,500/187,500) \times 10 = 10$

Example Proposer 2 NEVI Zone Price Score = (187,500/200,000) x 10 = **9.38**

ITP Form 6-1

PRICE SUMMARY

Row	Category	
1	Total Eligible Capital Costs	A from Form 2
2	Total Eligible O&M Costs	C from Form 3
3	Requested Federal Capital Cost Match	B from Form 2
4	Requested Federal O&M Match	D from Form 3
5	Total Eligible Project Costs	Row 1 + Row 2
6	Requested Total Federal Share*	Row 3 + Row 4

*Requested Total Federal Share (Row 6) must be no more than the Project Payment Cap.



Submittal Platform Registration

Proposers Register on **Ansarada** platform

ADOT EVII - Proposal Management Registration

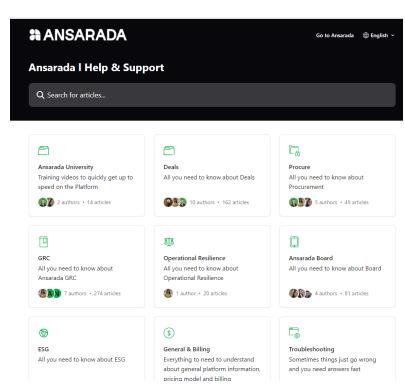
- Link is posted on the project website and in the ITP
- PDF versions will continue to be posted to the project website



Submittal Platform

Benefits to the Bidders

- Single location to access contract documents
- Submit questions and comments directly into form
- Receive email notifications when questions are answered
- Submit final Proposer Technical Package and any NEVI Zone Packages in specific folders
- Submittal documents can be managed in the platform up to the submittal due date



Contact Us - Global Support 24/7, 365 Days A Year | Ansarada





Topic – Confidential and Proprietary Details

- ITP Section 1.7 outlines the process for designating information as confidential, trade secrets, proprietary, etc.
- Do not make blanket statements; be specific and provide justification for why the information is confidential, trade secrets, proprietary, etc.
- ADOT will determine whether to redact or withhold information exempt from disclosure under the Public Records Act, such as trade secrets and proprietary information in proposals, but only if the Proposer has fully complied with A.R.S. § 28-7707(A) and any other applicable laws.



Topic – Pre-Proposal Review of Pass/Fail Items

Proposers may use a Confidential Question for early pass/fail response:

- If a pass/fail component of your NEVI Zone Site proposal (distance to nearest off-ramp, for example) is in doubt, submit a confidential question and ADOT will provide a response.
- ADOT would rather provide the determination now and not have you work through a proposal that doesn't meet the pass/fail criterion.

Topic – Business Plan (ITP Form 6-4)

Under 23 CFR Section 680 106(m) Use of Program Income:

(2) (ii) states that revenues received from the operation of the EV charging stations can include "a reasonable return on investment of any private person financing the EV charging station project, as determined by the State or other direct recipient."

- The Business Plan Financial Summary (ITP Form 6-4) includes an Internal Rate of Return, or IRR, that will be reviewed and used as a component of the pass/fail determination, as required by the NEVI Formula Program.
- ADOT is not capping or scoring the IRR



Topic – Davis-Bacon Prevailing Wages

- The Davis-Bacon prevailing wage rates can be accessed at SAM.gov
- ADOT will provide the final wage determinations 10 days before the proposal due date for use in proposals

Topic – You are awarded a site, now what?

- ITP Section 3.7.2 and PA Section 3.2 confirm you can provide these items:
 - Register at SAM.gov, AZ UTRACS, ADOT DOORS
 - Arizona business (TPT) license, AZ contractor's license (ROC.az.gov)
 - Insurance (self-insured or third-party certifications) Article 11
 - ADOT License (access to the site) Exhibit 8
 - Host Site Agreement including the HSA Key Terms
 - Payment and Performance Bonds (value = Total Capital Cost, Form 6-2 Row 12)

Topic – Host Site Agreement (ITP Form 4)

- Proposers must use Attachment 1 or Attachment 2, as applicable
- ADOT wants to ensure there is a strong commitment from the Site Host and the Proposer to move forward as proposed if awarded the contract
- ADOT will select a Proposer based on the site proposed and would like to avoid needing to re-procure if that site is not used due to the lack of a Site Host Agreement
- Lease agreements, letters of intent, etc. may not include a similar commitment as to what's required in Form 4; also, the review of these documents could take time and cause unnecessary delays

Topic – We've executed the Contract but something changed...

- ADOT will work with you to consider changes to site layout or location of EV chargers on the site
- Potential for shifts in location within the zone as long as change is equal or better than the original proposed site
- Changes require ADOT approval, environmental clearance, new forms, as applicable
- Do your due diligence... Liquidated Damages of \$200,000 (per site) apply to Termination for Developer Default, including Abandonment of a Project (see Section 14 of the PA)

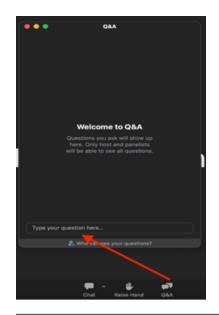


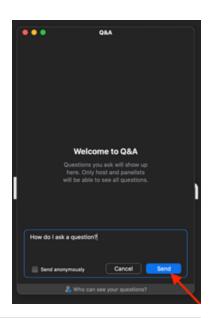


Q&A

- The Q&A session will be open to comments in writing through the Q&A feature or verbally by using the raise hand function or *9 for phone-only attendees.
- Due to time constraints, we will answer as many questions as we can.
- Verbal answers during this conference are not binding on ADOT. Proposers may only rely on revisions to the RFP documents that are issued by ADOT in writing.

Write Your Questions









Contact Us!

Submit questions to the **Ansarada** platform here:



dataroom.ansarada.com/_mvc/SelfRegistration/41143D3A-8055-41CC-B0E8-C4E1A2180813?DataroomProjectName=nevip2

Email: p3office@azdot.gov

