

How Do We Know We are Winning? Measuring Success

Delivery Metrics

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ADOT Delivery Goals

- Problem Identified
 - 2014 ADOT delivered 84% of the projects (State and Local) in the last 6 months of the fiscal year. 63% was in the 4th Quarter
 - Created tremendous stress and effort for staff and consultant community
 - Too many project being out on the street affects quality of the bids

ADOT Delivery Goals

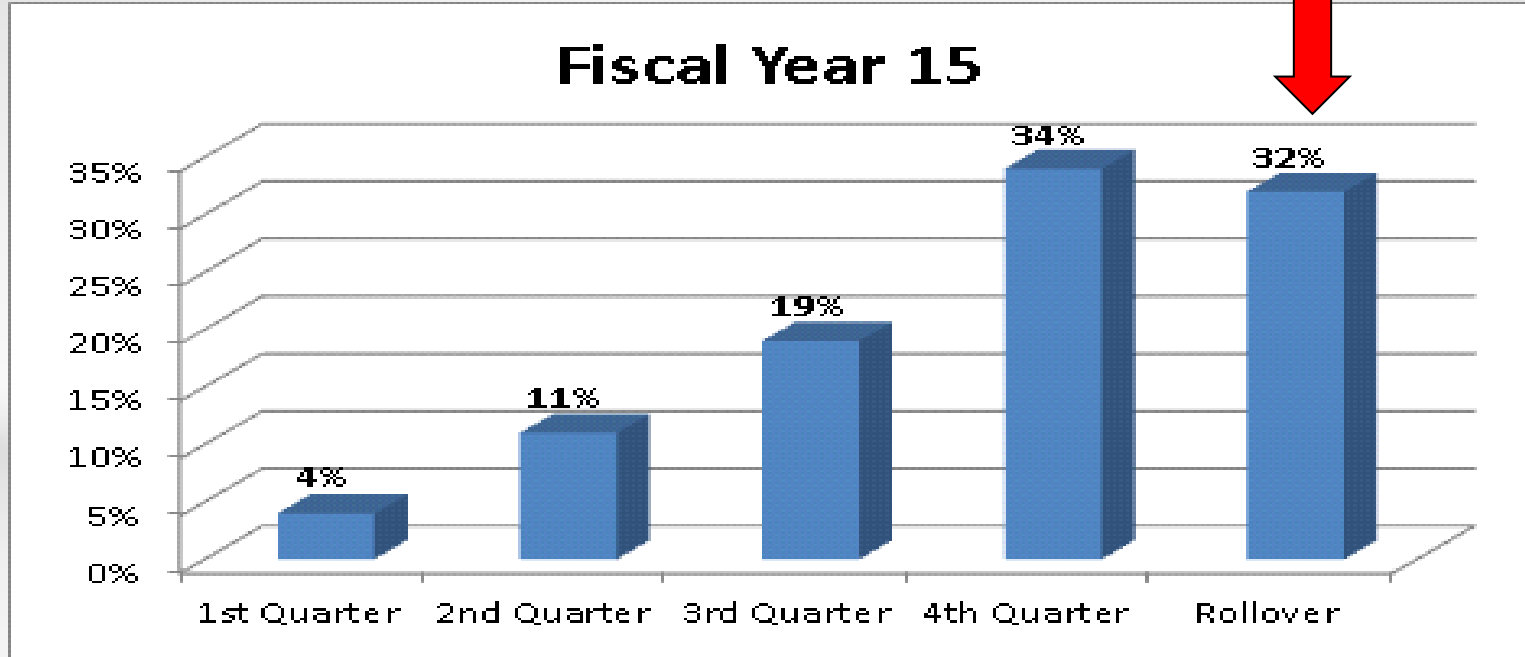
20-30-30-20

- Goal was implemented in 2015
- Even out the delivery of State and Local projects administered by ADOT

Challenge:

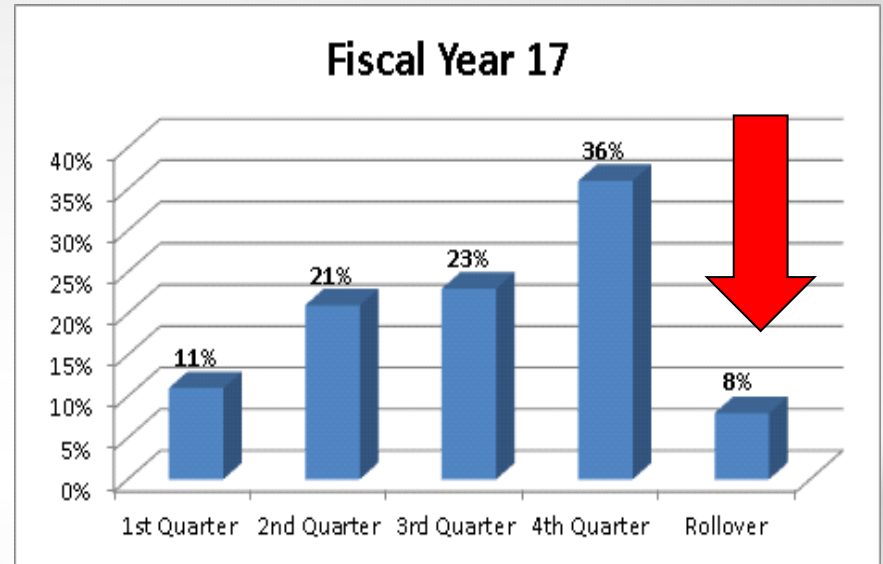
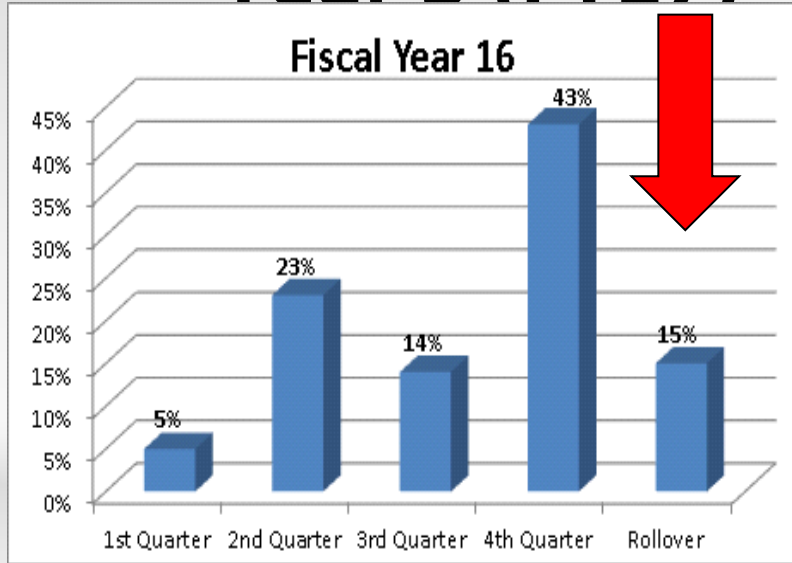
- **Delivery of projects that take 6-18 months for development is like a freight train - can not make a sharp turn - it is a slow curve to change directions**

Where We Started - Year 1



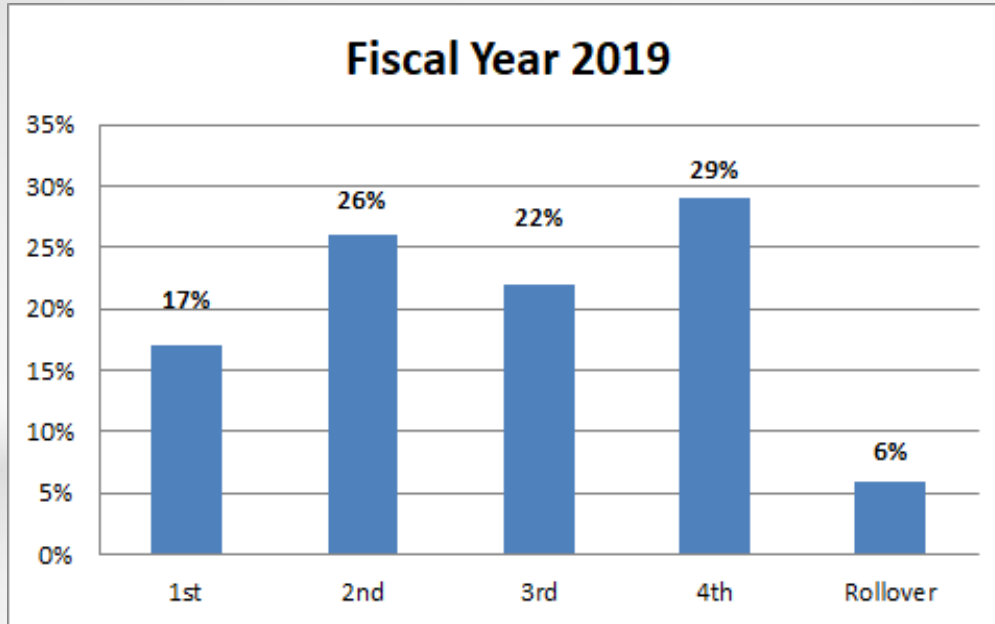
Year 2 (FY 16)

Year 3 (FY17)

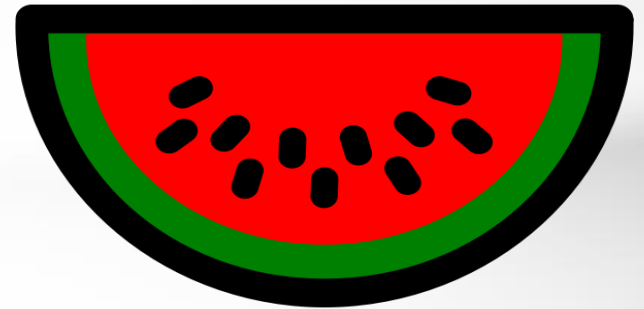


We started to show improvement with our “5th” Quarter

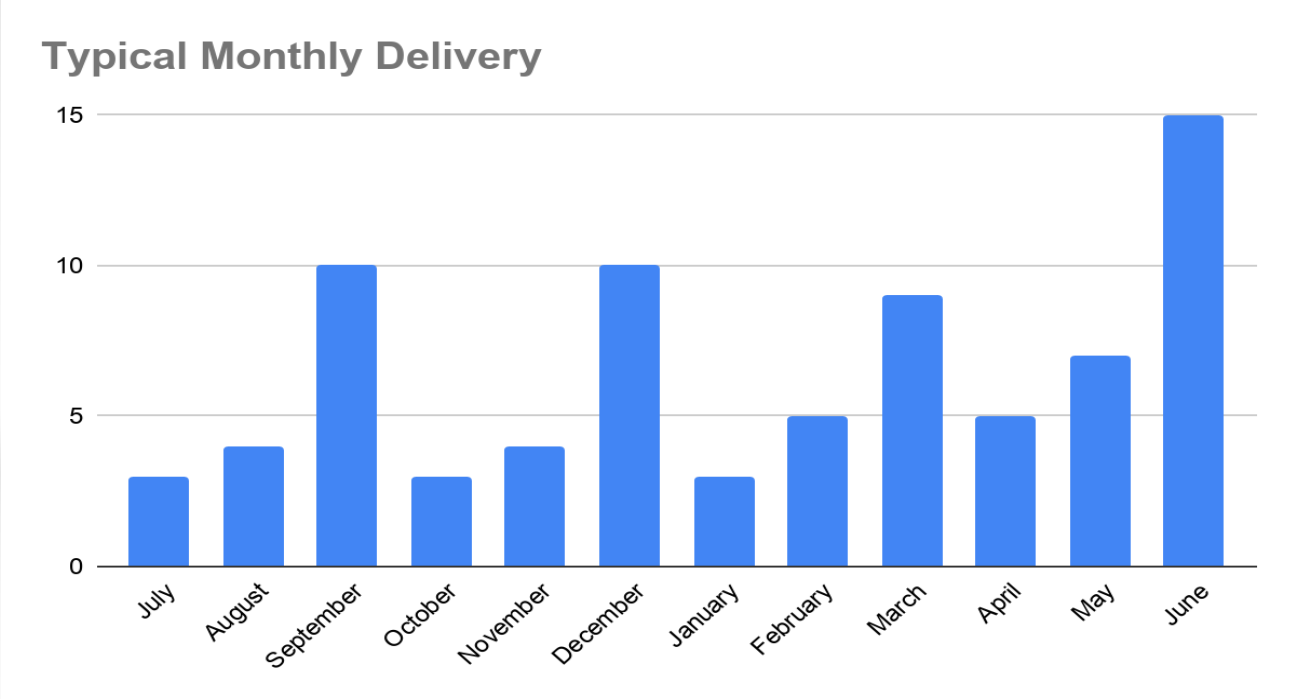
5th Year Progress



- Flattened out Delivery
- Success?
- Actually the result was a Watermelon



Quarterly Hockey Sticks



Next Metric...

Monthly Delivery

Advertise 80% of Projects Baselined in the Month Committed

Have we been successful?

Not Totally

Why?

Tracking **LAG** measures and not **LEAD** Measures

Countermeasures:

- Meet weekly to discuss project deliverables and any barriers to delivery
- Track federal authorizations from request to advertisement
- Track on-time Stage 3 Deliverables - **Lead Measure**
- Track project initiation to NTP - **Lead Measure**

Federal Considerations

In-Active Projects

**Will be discussed in depth in Module 2

Possible Countermeasures:

- In-Active Project Reports
- Percentage of Each Agencies In-Active funding
- Track from authorization to advertisement
- Track from authorization to receipt of AZ2PRX

New Metric...

25 - 35 - 25 - 15

Goal:

Deliver 60% of the projects in the first 6 months of the year.

How Does Your Agency Measure Success?