

### Business Engagement and Compliance

## I-10/Houghton Road Interchange Project Reaches Halfway Mark

PHOENIX – Drivers southeast of downtown Tucson will see a major step forward in an interchange reconstruction project next week as crews pour the concrete bridge deck on the new Houghton Road structure at Interstate 10.

The concrete work on the bridge comes as the Arizona Department of Transportation reaches the halfway point of a \$24.4 million project to rebuild the interchange.

While drivers have experienced several temporary ramp and lane shifts during the project, the concrete pour will allow drivers to see the bridge's final driving surface come into view.

This summer, traffic on Houghton Road will move from the existing two-lane bridge to the new six-lane structure. Motorists will cross I-10 in a temporary lane configuration for several months while crews demolish the old bridge and complete building new ramps on the east side of the interchange. Read more [here](#).



### NEWLY CERTIFIED DBE FIRMS:

- Makin' It Move Transport LLC
- Mountain Pacific, Inc.
- Lens Consulting Firm LLC
- KFH Group, Inc.
- Mcknight LLC
- Goar Investigations, LLC
- Canyon State Barricade Service LLC



## I-10/Houghton Road Interchange Project Reaches Halfway Mark



### Listening is a Full-Body Experience



### Gilbert May Seek \$515M Transportation Bond



### Peoria OKs Tentative Budget, CIP

- EVENTS
- OPPORTUNITIES
- EXTERNAL LINKS

## Listening is a Full-Body Experience

*Great listening skills require more than good hearing.*

We have all been there. “Did you hear what I said?” “Listen to me!” “What did that client say?”

Effective communication is part speaking and a lot of listening. When you use your whole body to listen carefully, you get the complete message, which results in a better response, leading to a better relationship, sale, or problem solved.

Excellent listening requires ears, mouth, head, eyes, hands, gut, and feet.

Merriam-Webster defines **hearing** as the “process, function, or power of perceiving sound; specifically: the special sense by which noises and tones are received as stimuli.” **Listening**, on the other hand, means “to pay attention to sound; to **hear** something with thoughtful attention; and to give consideration,” according to [www.healthline.com](http://www.healthline.com).

When you listen with your **ears**, you want to make sure you hear the words correctly to avoid misunderstanding. If you cannot hear the speaker well, consider removing background noise or distractions. If the problem persists, consider a hearing test. If they mumble, are too quiet, or you do not hear a word or two, use your next body part to correct and clarify.

Your **mouth** is actually a listening instrument. When you do not understand the meaning of a word, ask, “what do you mean?” or “can you please clarify that statement?” If the other person has an accent and you do not understand their pronunciation, ask them to repeat the word slowly so you

can interpret correctly. When someone makes a statement and you need them to provide more details, say, “tell me more” or “go on” or other listening prompts. “I understand,” “Uh huh,” and “I get it” are other cues that you are listening correctly. Clarification questions or statements, such as “what do you mean?” “I don’t understand,” or “say that again,” improve conversation clarity. One of the most effective active listening techniques is to repeat what the other person said word for word. If it is correct, they will agree and move on. If they do not agree, they will correct themselves.

Your **head** is a listening apparatus. When you nod your head in agreement, it lets the speaker know you understand or agree. When you move your head side-to-side, you generally are disagreeing. This nonverbal feedback indicates that you have heard their words. You may tilt your head, bow it forward or backward, or even scratch if you do not understand. All of these movements confirm your reaction to what they are saying. Be thoughtful about the message you are sending, and use your words to clarify understanding or confusion.

Listen with your **eyes**. Avoid scanning the room, phone, or computer. Give the speaker your full attention by looking at them. While some people may seem distracted, they may be listening, but you cannot be sure your message is getting through. Be a good listener and stop what you are doing so you can give the other person visual

respect with your eyes. Also, use your eyes to watch their nonverbal behaviors, such as fidgeting, avoiding eye contact, or looking away. Maybe they have an unannounced concern or problem they are not saying.

Take notes for very important discussions. Use your **hands** to jot down key points, terms, and details so you can follow up with questions or concerns. When you take notes of important conversations, it helps you to remember specific details, so your response is more effective.

Your instincts alert you to hidden feelings and facts. Trust your **gut** as a listening tool. When someone speaks and their body language conflicts with their spoken word, your gut tells you that something is amiss. Sometimes clients, employees or vendors say everything is fine, but they avoid eye contact, shift their

stance, or seem vague about details. You know the feeling when someone is not being honest or forthright with you. Take a breath, and ask if there is anything more to share if you detect they are uncomfortable with the situation.

Finally, let your **feet** be a listening tool. Step toward or away from someone if you detect they need more space to discuss a difficult topic. Decide what your response will be to the conversation. Do you need to go do something? What is your next “step” as a result of the conversation?

Listening is more than an ear activity. When you listen with your full body, you are likely to understand the other person’s message and respond accordingly. Great listening skills lead to happy clients, loyal employees, and rewarding relationships. •





## Gilbert May Seek \$515M Transportation Bond

Hoping to address congestion and other transportation and infrastructure concerns, the Town of Gilbert will likely seek a \$515M bond request in November.

A \$465M request had been planned for last year but was shelved because of the pandemic.

Most respondents to a recent survey identified congestion as the town's main transportation challenge for the next 20 years. Like the rest of the Valley, Gilbert has seen significant population growth in recent years, growing from 200,000 residents in 2007 to almost 260,000 currently.

The five areas under the likely request are: **Safety and Congestion, Reconstruction, Redevelopment, Transportation Technology, and Multimodal Investment.**

High-priority projects that would be at least partly funded by the bond would include:

- **Ocotillo Road** from Greenfield to Higley (including Ocotillo Bridge);
- **Guadalupe Road** improvements, and **McQueen and Guadalupe** intersection;
- **Vaughn Ventilator** extension of Vaughn Avenue in the Heritage District;
- **Val Vista Lakes** improvements and pavement reconstruction, and
- A **fiber optic** buildout.

Gilbert expects the projects could take up to 10 years to complete, and the property tax rate is not expected to go up if the measure is approved. The Town is hosting a series of open houses explaining the projects and the request. ([Source](#))



### Peoria OKs Tentative Budget, CIP

Peoria's \$695M Fiscal Year 2022 tentative budget has been approved by City Council. The budget represents a 4.5 percent increase from FY 2021.

Council will likely approve the final budget May 18th.

The City's \$835.6M **Capital Improvement Program** was also approved.

Ongoing and planned major projects included under the CIP include:

- **Paloma Community Park Reclaimed Water Extension;**
- Building a new section of **Jomax Road** from Loop 303 to Vistancia Boulevard;
- Expanding the **Pyramid Peak Water Treatment Plant;**
- **Paloma Community Park Phase II;**
- Drainage improvements on **Pinnacle Peak Road;**
- A new **fire station** in the north part of town;
- **Beardsley Water Treatment Plant** expansion;
- **Jomax Water Treatment Plant** expansion, and
- Reclaimed water infrastructure expansions. ([Source](#))



### SRP Doubling Solar Goals

**Salt River Project** is doubling the amount of solar energy it had planned from large power plants by 2025.

The utility has planned to develop 1,000MW in large plant-generated solar energy. Based on demand and requests from major customers, it has increased its plan to 2,025MW, roughly 18 percent of its total supply. All new plants will be built in Arizona.

At present, SRP has 359MW of solar in operation, with a total of 648MW from large solar plants online or under development. The company brought two 100MW plants in Coolidge online in December. ([Source](#))



### Business Engagement and Compliance



#### **\*\*ATTENTION TO ALL FIRMS\*\***

Need help preparing DBE Affidavits?  
Please see our tutorial video below:

["Preparing DBE Affidavits"](#)



## MAY

- 14** **ABA: Finance In Construction Seminar**  
7:30pm - 3:30pm  
Location: 2552 W. Erie Dr Suite 106  
Tempe, AZ 85282
- 19** **BOMA: Power Outages & Preparations for Monsoon Season**  
11:30am - 1:00pm  
Location: *Online Only*
- 19** **AAED: Post Covid-19 Market Update**  
11:30am  
Location: *Online Only*
- 19** **NAIOP: Lunch & Learn - Construction Costs**  
12:00pm - 1:00pm  
Location: *Online Only*
- 20** **AGC: WebEd - Laying the Right Foundation for Profitability**  
2:00pm - 3:00pm  
Location: *Online Only*
- 21** **SMPS: Building Positive Workplace Culture**  
12:00pm - 1:00pm  
Location: *Online Only*
- 25** **NAIOP: Leveraging State and Local Economic Development Incentives: A Four-Pronged Approach Webinar**  
11:00am  
Location: *Online Only*
- 25** **ASA AZ: Residential Construction Forum (RCF)**  
7:00am - 9:00am  
Location: *Online Only*
- 27** **Leveraging State and Local Economic Development Incentives: A Four-Pronged Approach Webinar**  
5:00pm - 6:15pm  
Location: *Online Only*
- 27** **AZ Green Chamber: Community Networking With Breakout Sessions**  
5:00pm - 6:15pm  
Location: *Online Only*
- 27** **ASHE: Sonoran Scholarship Golf Tournament**  
5:00pm - 6:15pm  
Location: *Online Only*



## Featured Federal-Aid Projects

### CURRENT OPEN SOLICITATIONS

Due Date	Project Valuation	DBE Goal	Solicitation / Project Number	Type	Project Owner and Description	Contact
5/26/21 2pm	\$115M	4.17%	2021-014; F012301D	<a href="#">IFB</a>	ADOT - Design & Environmental Services for Additional General Purpose Lanes, State Route 101L: Princess Drive to Shea Boulevard. The work consists of design & environmental services for the addition of one general purpose lane in each direction, reconfiguring Frank Lloyd Wright Blvd, & modifications to three traffic interchanges.	Engineering Consultants Section at ECSSOQ@azdot.gov
6/4/21 11am MST	\$1.2M	12.67%	PEO-0(225)T; T015701C	<a href="#">IFB</a>	ADOT - Multi-Use Path, New River: Happy Valley Rd to Pinnacle Peak Rd, Peoria. The work consists of constructing new & upgrading existing multi-use paths, grading, placing riprap, & signing.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov
6/18/21 11am MST REVISED	\$14.6M	6.20%	010-B(220)T; F023301C	<a href="#">IFB</a>	ADOT - Pavement Rehabilitation, Ehrenberg-Phoenix Hwy (I-10): Avondale Blvd to I-17. The work consists of milling 1 inch & placing AR-ACFC, signs, & pavement marking.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov

### External Links:

[ADOT Current Advertisements](#)

[ADOT Advertised Alternative Delivery Projects](#)

[ADOT Engineering Advertisements](#)

[Bidding Opportunities Around the State](#)

[ADOT Public-Private Partnership Initiatives](#)

### DBE SUPPORTIVE SERVICES PROGRAM

1801 W. Jefferson, Suite 101, Phoenix AZ

(602) 712-7761

DBESupportiveServices@azdot.gov

# DRAGADOS-PULICE

JOINT VENTURE

**DBE & SMALL  
BUSINESS OPPORTUNITIES**

## **SUBCONTRACTOR AND SUPPLIER OUTREACH EVENT**

**ADOT I-17 ANTHEM WAY TI TO JCT. SR 69  
(CORDES JUNCTION) PROJECT**

**REGISTER AT THE LINK BELOW:**

[HTTPS://REGISTER.GOTOWEBINAR.COM/REGISTER/7343491241674372880](https://register.gotowebinar.com/register/7343491241674372880)

**NETWORK WITH KEY TEAM MEMBERS**

**GAIN PROJECT INSIGHT**

**LEARN TO BID SPECIFIC SCOPE ITEMS**

**ALL SUBCONTRACTORS, VENDORS AND  
SERVICE PROVIDERS ENCOURAGED TO ATTEND**



**JOIN US!**

**MAY 13, 2021  
9 AM TO 10 AM**

[www.i-17flexdpjv.com](http://www.i-17flexdpjv.com)