

Business Engagement and Compliance

Highway 69 Widening to Start Next Year

A plan in the works since 2013 to widen Highway 69 to six lanes between Gateway Mall and Frontier Village is expected to get underway by fall of 2022.

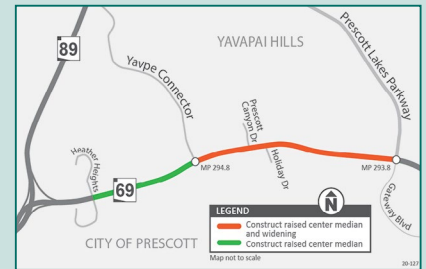
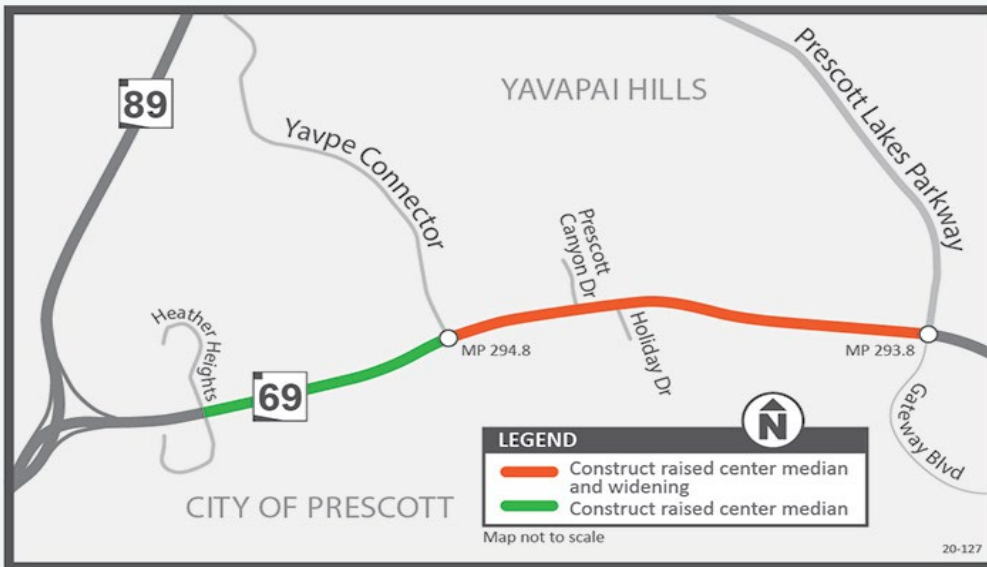
The **Central Yavapai Metropolitan Planning Organization, Yavapai County** and the **City of Prescott** have spent nearly \$1.1M on project design to date. An additional \$350K will be needed to complete the design, which has encountered overruns related to utilities and rights-of-way.

The **Arizona Department of Transportation** plans to spend \$12.3M on the project. The

widening will happen between Prescott Lakes Parkway and the Yavpe Connector. The stretch will have a six-inch raised center median that will also extend to Heather Heights.

Studies put traffic volumes in the area at approximately 37,000 trips-per-day. The number is expected to increase to 42,000 by 2045.

The project is expected to go to bid in summer 2022. Construction should commence in fall 2022 and take approximately 18 months. ([Source](#))



Highway 69 Widening to Start Next Year



Time for Your Mid-Year Maintenance Check-up



Two Light Rail Projects Recommended for Federal Grants



AASHTO and COMTO Sign MOU Supporting Minority Advancement in Transportation

- **EVENTS**
- **OPPORTUNITIES**
- **EXTERNAL LINKS**



NEWLY CERTIFIED DBE FIRMS:

- Hawk Health and Safety
- AllSource Construction Supply
DBA AllSource Construction & Safety Supply
- Dig Studio Inc.
- Empty Cattle Company Inc dba Barney Transport
- Dynamic Installation Group LLC
- End Solution Communications, LLC.
- VHL Technologies Inc
- Diversity Food Brands LLC

Time for Your Mid-Year Maintenance Check-up

How does the rest of 2021 look?

Routine maintenance checks are good for our health, teeth, vehicles, and HVAC systems. When we take care of our resources, we're less likely to suffer dire consequences that could have been avoided with a focused check-in.

The same is true for marketing and business development. And, as we approach the mid-year point, now is a good time to assess your sales, review your goals, and take a hard look at adjustments that will lead to success on December 31, 2021.

Where are you now?

1. You are ahead of the game!

Great news! You are doing what it takes to keep your business on the right course. You are adapting to this year's challenges and opportunities with tactics that are spot on. You have adjusted where needed—maybe they have not been huge changes, but subtle nudges that are proving to be the right moves. Take a moment to reflect on you goals, even in this positive position.

- Were your goals too easy?
- Is profit matching your amazing revenue?
- Are you investing in resources that will directly impact customer satisfaction?
- Has the market provided an unanticipated opportunity in your favor, and how can you build on this advantage?
- Are you investing in marketing and BD resources that you have put on hold in prior years?

2. You are right on track!

Congratulations! You are managing your resources well. No surprises, just good 'ole hard work, right? You anticipated well and have a good handle on operational efficiencies and productivity that keep you on the straight path. You have adjusted well to challenges, and have been cautious about risking too much on opportunities that have arisen. Still....

- What is your Plan B if there is a huge shift (positive or negative) in the last half of the year?
- Are you assessing client satisfaction regularly? Are you asking customers how you are doing and what could you do better? Even their smallest suggestions could lead to changes that could have a major impact on this year's success.
- How focused are you on your employees? Can you provide training to show them you are interested in their career success? Happy employees are less likely to look for greener pastures. Now is not the time to ignore valuable employees.

3. You need to take a hard look to recover.

This is not the best place to be, but at least you are pausing to look at the current situation. The first step toward recovery is awareness. You may not like what you see, and taking proactive steps now are likely to help you meet your original goals, or make prudent adjustments so you do not have complete failure. Now is the time to act:

- How did you get here? Were your projections off-base, or have you encountered unanticipated downturns? Talk with clients to uncover trends that will help you adjust.
- Are you spending marketing and business development dollars where they have the most impact? Are your proposals client-focused? Are your website and brochures current and relevant? Is your signage clean and in good condition?
- Analyze operations. Are you as efficient as possible? Are your systems effective? Is it time to hire a specialist to conduct an audit and provide recommendations to get back on track?
- Is fear starting to drive your focus? When we become overwhelmed and unsure about what steps to take, fear's friends often take over. Take a hard look at the actions below, and if any of them are dominating your mind, it is time to call them what they are: fear. Dig deep and take different route so you get back on track for the rest of the year.
 - Perfectionism
 - Procrastination
 - Self-doubt
 - Self-sabotage
 - Criticism
 - Judgment
 - Self-medication
 - Drama
 - Gossip
 - Anxiety
 - Change
 - Excuses
 - Blame

Routine maintenance checks are necessary to keep machines and bodies humming. A mid-year review can take a few hours or a few days, depending on your current path. No matter what, now is the time to take the pulse of your business, marketing, and business development so you are in the driver's seat for the rest of 2021.

Thinking ahead, what will you do to celebrate 2021?



Two Light Rail Projects Recommended for Federal Grants

Phoenix light rail expansion projects have been recommended for \$158.12M in federal transportation funding, according to a press release from U.S. Transportation Secretary Pete Buttigieg.

Twenty-five transit projects in 12 states were recommended to receive money as part of \$2.5B in competitive funds under the **Federal Transit Administration's Capital Investment Grant Program**.

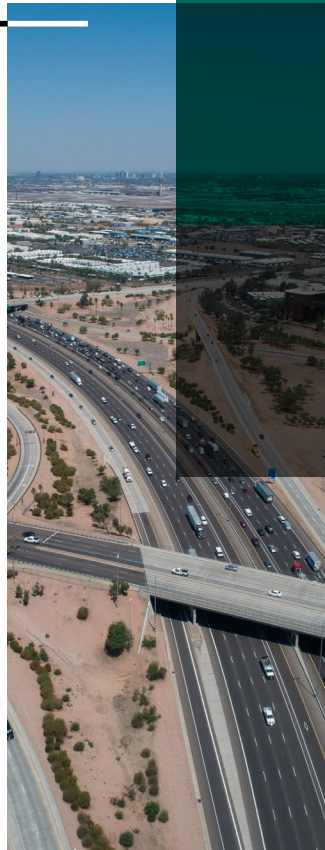
The **Northwest Extension Phase II** project is recommended for \$58.12M, and the **South Central Extension/Downtown Hub** project should receive \$100M. Both have previously received significant federal allocations.

Both projects are included in the **Biden Administration's** Fiscal Year 2022 budget proposal. ([Source](#))



Pulice - FNF - Flatiron Joint Venture I-10 Broadway Curve

DBE
+
SBC
EVENT



Insurance and bonding required when working with ADOT.
Bidding opportunities for subs in the 3rd and 4th quarters of 2021.

[CLICK HERE](#) TO REGISTER



THURSDAY, JULY 8TH, 2021

8:00 AM UNTIL 9:15 AM

8:00 - 8:45 AM PFF JV PRESENTATIONS

8:45 - 9:15 AM Q&A

- ROADWAY CONSTRUCTION MATERIAL SUPPLIERS
- LANDSCAPE MAINTENANCE
- ONSITE FUELING SERVICES
- TEMPORARY AND PERMANENT FENCING
- CUSTOM HANDRAIL (BUILD AND INSTALL)
- PROJECT LITTER CONTROL
- VENDING MACHINES AND CATERING

PULICE ▶ FNF ▶ FLATIRON
JOINT VENTURE

AASHTO and COMTO Sign MOU Supporting Minority Advancement in Transportation

Source: COMTO

The American Association of State Highway and Transportation Officials (AASHTO) and the Conference of Minority Transportation Officials (COMTO) signed a memorandum of understanding (MOU) on May 13, 2021 formalizing their partnership to promote the advancement of minorities in transportation.

The MOU is the first step in a collaboration between AASHTO and COMTO to explore ways to promote the transportation and infrastructure sectors as a rewarding career choice for minorities. Victoria Sheehan, New Hampshire Department of Transportation Commissioner and AASHTO President, and Tara McDaniel, COMTO Interim President & CEO, signed the MOU at a virtual signing ceremony that took place during the AASHTO Spring Meeting.

“This MOU is another example of AASHTO’s commitment to collaborate closely with national, state and regional organizations focused on eliminating social, economic and racial barriers. Last November, the AASHTO Board of Directors unanimously passed a resolution vowing to address issues related to race, equity, diversity and inclusion—this MOU puts those words into action,” said Jim Tymon, AASHTO Executive Director.

The MOU will:

- Promote the advancement of minorities in transportation;
- Promote the transportation and infrastructure sectors as a rewarding career choice for minorities;
- Further the participation, advancement and recognition of minorities in the transportation infrastructure sector, both public and private;
- Provide professional development opportunities to help them advance their skill sets and careers to ensure the sector’s future success;
- Encourage their participation in organizational leadership activities at the national, state and local levels; and
- Cooperate with others who share these objectives to achieve them. ([Source](#))

AASHTO and COMTO Sign MOU Supporting Minority Advancement in Transportation



Credit: COMTO

Business Engagement and Compliance



****ATTENTION TO ALL FIRMS****

Need help preparing DBE Affidavits?
Please see our tutorial video below:

["Preparing DBE Affidavits"](#)



JUNE

- | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>10 AZCREW: 2021 CREW Network Spring Leadership Summit
9:00am - 3:30pm
Location: <i>Online or St. Louis, MO</i></p> | <p>22 NAIOP: Legislative and Political Update Webinar (2021)
11:00am - 11:45am
Location: <i>Online Only</i></p> |
| <p>16 BOMA: Industry Luncheon - Presenter from AZ Department of Health
11:30am - 1:00pm
Location: Arizona Biltmore Grand Ballroom
2400 E. Missouri Ave.
Phoenix, AZ</p> | <p>23 AGC: Are you tired of seeing #REF in your Spreadsheets?
2:00pm - 3:00pm
Location: <i>Online Only</i></p> |
| <p>16 AZ Water Association: Thermoplastic Materials & Equipment for Water & Wastewater Treatment (Webinar)
12:00pm
Location: <i>Online Only</i></p> | <p>28 AZ Water Association: Setting Effective Rates - Free USDA Workshop
9300am - 12:30pm
Location: <i>Online Only</i></p> |
| <p>17 ABA: Webinar Business Planning Basics To Avoid Disasters In Tough Times
9:00am - 10:00am
Location: <i>Online Only</i></p> | |
| <p>22 AZBIZ: AZBIZCON21
2:00pm - 5:00pm
Location: <i>Online Only</i></p> | |

JULY

- | | |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
| <p>23 ASA: 6th Annual Beers and Balls Bowling Tournament
6:00pm - 9:00pm
Location: <i>Let it Roll Bowl</i>
8925 N. 12th St.
Phoenix, AZ</p> | <p>29 BOMA: BOMApalooza
1:00pm
Location: <i>Online Only</i></p> |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|

Featured Federal-Aid Projects

CURRENT OPEN SOLICITATIONS

Due Date	Project Valuation	DBE Goal	Solicitation / Project Number	Type	Project Owner and Description	Contact
6/18/21 11am MST REVISED	\$14.6M	4.34%	010-B(220)T; F023301C	IFB	ADOT - Pavement Rehabilitation, Ehrenberg-Phoenix Hwy (I-10): Avondale Blvd to I-17. The work consists of milling 1 inch & placing AR-ACFC, signs, & pavement marking.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov .
6/25/21 11am MST	\$15.9M	2.14%	160-A(208)T; F014401C	IFB	ADOT - Pavement Rehabilitation, Tuba City-Four Corners Hwy (US 160): Long House Valley to Kayenta. The work consists of milling & replacing existing asphalt concrete pavement, placing chip seal coat, removing & replacing guardrail & guardrail end terminals, constructing cattle guards, excavating, scaling rocks, & signing.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov
6/25/21 11am MST	\$1.8M	6.04%	095-B(212)T; F023501C	IFB	ADOT - Intersection Improvements, US 95 at Dome Valley Road, San Luis-Yuma-Quartzsite Hwy (US 95). The work consists of widening US 95 & adding 2 turn lanes to separate through traffic from turning movements, including overlay existing pavement, installing pipe liner, signing, & replacing pavement markings.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov

External Links:

[ADOT Current Advertisements](#)

[ADOT Advertised Alternative Delivery Projects](#)

[ADOT Engineering Advertisements](#)

[Bidding Opportunities Around the State](#)

[ADOT Public-Private Partnership Initiatives](#)

DBE SUPPORTIVE SERVICES PROGRAM

1801 W. Jefferson, Suite 101, Phoenix AZ

(602) 712-7761

DBESupportiveServices@azdot.gov

ADOT TASK FORCE 2021

MEETING SCHEDULE

JOINT DBE TASK FORCE MEETING:

TUESDAY, JULY 20th | 9:00am

PROJECT UNDERSTANDING & APPROACH

CLICK HERE TO REGISTER

JOINT DBE TASK FORCE WORKSHOP

TUESDAY, AUGUST 3rd | 9:00am

**How To Work On
Committees & Boards To
Build Social Capital for
Business Development**

**CLICK HERE
TO REGISTER**

SAVE THE DATE

MEETINGS

• OCTOBER 19, 2021

Packaging Your Abilities to Respond
and Bid

WORKSHOPS

• NOVEMBER 2, 2021

APDM Contracts – Understanding the Process Tips
and Tricks to be Successful on Design-build,
CMAR, JOC and On-call Type Contracts

FREE to attend • VIRTUAL ONLY until further notice

Pursuant to Title VI of the Civil Rights Act of 1964, the Americans with Disabilities Act (ADA) and other nondiscrimination laws and authorities, ADOT does not discriminate on the basis of race, color, national origin, sex, age, or disability. Persons that require a reasonable accommodation based on language or disability should contact ADOT's Business Engagement and Compliance Office at DBESupportiveServices@azdot.gov. Requests should be made as early as possible to ensure the State has an opportunity to address the accommodation.

De acuerdo con el Título VI de la Ley de Derechos Civiles de 1964, la Ley de Estadounidenses con Discapacidades (ADA por sus siglas en inglés) y otras normas y leyes antidiscriminatorias, el Departamento de Transporte de Arizona (ADOT) no discrimina por motivos de raza, color, origen nacional, sexo, edad o discapacidad. Las personas que requieran asistencia (dentro de lo razonable) ya sea por el idioma o discapacidad deben ponerse en contacto con la Oficina de Business Engagement and Compliance Office ADOT en DBESupportiveServices@azdot.gov. Las solicitudes deben hacerse lo más antes posible para asegurar que el Estado tenga la oportunidad de hacer los arreglos necesarios.



NAVIGATING THE PATH AHEAD

ADOT DBE & SMALL BUSINESS TRANSPORTATION EXPO

August 18-19, 2021 | 7:00am - 10:00am | *Virtual Event*

BROUGHT TO YOU BY:



Arizona Department of Transportation (ADOT) and partner agencies will be holding the virtual Disadvantaged Business Enterprise (DBE) and Small Business Transportation Expo on August 18th & 19th, 2021. This event will allow attendees to learn about project opportunities, network with industry professionals and business owners and hear from transportation leaders including featured speaker ADOT Director John Halikowski. Also participating are the **City of Phoenix Public Transit** and **Street Transportation** Departments, **Valley Metro** and **Phoenix Sky Harbor International Airport**.

EVENT SCHEDULE

Note: Event programming varies each day.

7:00am - 8:00am

Expo Opens,
Virtual Networking Available

8:00am - 9:30am

Stage Programming:
Topics & Speakers TBA

9:30am - 10:00am

Expo Reopens,
Virtual Networking

To register, visit adotdbeexpo.com

SPONSORSHIP OPPORTUNITIES ARE AVAILABLE. VISIT THE WEBSITE ABOVE TO VIEW PACKAGES.



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