

# **DBE NEWSLETTER**

Thursday | Feb. 24, 2022

### **Business Engagement and Compliance**

# Casa Grande Considering Infrastructure Improvements Bond

Casa Grande officials are considering a \$115 million bond request to fund infrastructure improvements in the city.

Potential projects include \$41 million in road improvements, new trail development, a City Hall expansion, renovations and upgrades to three fire stations, multiple parks and recreation projects, improvements to the **Ed Hooper Park/Paul Mason Sports Complex** and to the **Aquatic Center**.

City Council members unanimously expressed support for the plan in a recent study session. A resident survey of park priorities is currently in development. If the plan advances, it would be put out for a vote in this year's general election. (Source)



**Ruff Nex, LLC** 

- Mt. Olympus Concrete Construction LLC
- M.S. Clark Enterprises, Inc.
- Neris LLC
- Anderson Technical Solutions, LLC
- Insight Transportation Consulting, Inc.
- DC Contracting LLC
- Diferente Creative, Inc.
- M Studio Architecture, Inc.



**Public Meeting on Future Loop 101 Widening Project** 



Resumes Are Not Just for Job Interviews



Arizona House Committee
Approves State Route 24
Extension Funding



Lumber Prices Set Records, Even After Adjustment

- **EVENTS**
- **OPPORTUNITIES**
- **EXTERNAL LINKS**



# Feb. 24 Virtual Public Meeting to Focus on Future Loop 101 Widening Project in Northwest Valley

### Plans call for lanes to be added between 75th Avenue and I-17

PHOENIX – A virtual public meeting has been scheduled on Thursday, Feb. 24, to provide information about a future project to widen Loop 101 (Agua Fria Freeway) in the northwest Valley.

The Arizona Department of Transportation will host the virtual meeting about the project to add a fourth general purpose lane in each direction along Loop 101 between 75th Avenue and Interstate 17. Construction of the project, currently in the final design phase, is expected to start in 2023.

Those who are interested can attend the public meeting as follows:

What: Loop 101 Agua Fria Freeway (75th Avenue to I-17) project virtual public meeting

When: Thursday, Feb. 24, from 6 p.m. to 8 p.m.

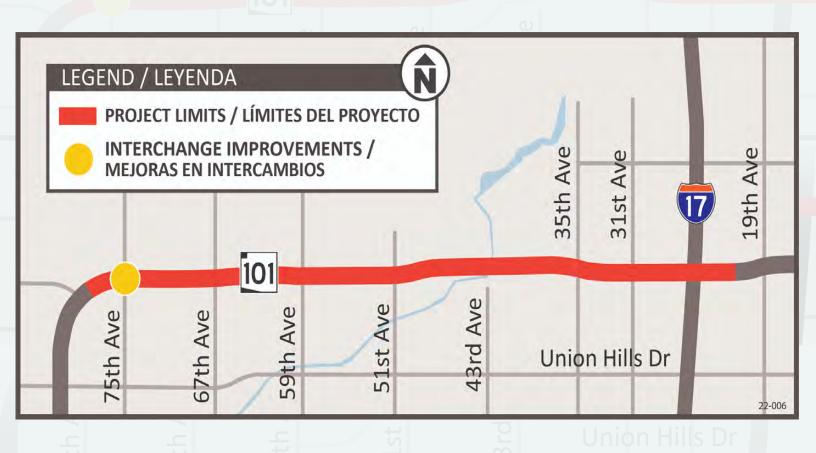
How To Participate: Join on a computer or smartphone at: <a href="http://bit.ly/L101-75-I17PM">http://bit.ly/L101-75-I17PM</a>. The meeting number (access code) will be: 2481 212 3024 with a password of ADOT2022 (The password for those using a smartphone is 23682022).

To listen to the meeting via phone call: 1.408.418.9388 (English language access code is 248 121 23024 while the Spanish language access code is 2499 369 8786).

Information for those who are not able to attend the virtual meeting, how to provide comments or get additional details is available on the project website.

In addition to providing new lanes, the Loop 101 project between 75th Avenue and I-17 also will widen bridges, reconstruct interchange ramps, provide upgraded freeway lighting, add sound walls where warranted and make other improvements.

The project will be funded as part of the Maricopa Association of Governments' Regional Freeway Plan. Projects are funded in part by Proposition 400, a dedicated sales tax approved by Maricopa County voters in 2004.





# **DBE NEWSLETTER**

Thursday | Feb. 24, 2022



# **Resumes Are Not Just for Job Interviews**

### Tips for creating your professional resume to win work

What comes to mind when you hear the word, "resume?" Do memories flood back when you had to create your first resume for that first job, and you did not have any experience? It was literally proof that it is difficult to get a job when you never had one.

Or what about when you had many work experiences in your career, and it was challenging to show a pattern of skills and knowledge for the specific opportunity you were considering?

While resumes are usually a formal document that a job applicant creates to itemize their qualifications for a position, they also serve other purposes, especially for business owners in the design and construction industry.

Instead, resumes are part of the procurement process, and it is good business to review your resumes to make sure they are helping you win work and grow your company. Consider the following four elements of the resume, and update yours as needed.

Bio resume. The bio resume is a very brief overview of your expertise, and is often a paragraph with a few relevant project examples. This type of resume is generally used when there are space limitations; if you are a subconsultant or a subcontractor, your professional credentials are important, but the prime firm may not have the space for your complete resume. Ask your contact at the prime firm what length of resume they would like you to provide.

When you have only a paragraph to show your significant experience as it relates to an upcoming project, think about what is important for the reader to know. For example, when space is limited your years of experience are less important than the number of relevant projects that you have done. You should also mention the types of challenges that could be encountered on the proposed project and provide examples of how you have addressed similar situations in the past. Make sure your descriptive paragraph and project examples are relevant.

Resume overview paragraph. Many firms have a bad habit of providing a summary that has nothing to do with the proposed project. Instead, they are full of general information that leaves the reader annoyed because it is not focused. Rewrite the introduction so it describes why this person is

on the team, what their role is, what special expertise they bring, and what have been significant accomplishments that relate to the proposed project. Avoid mentioning how many years of experience or when they joined the firm. Add those details in the credential section as quick facts. Use this part of the resume to explain why **this** person is well-suited for **this** project.

Relevant Experience. Note the section title is relevant, which means it is similar to the project being proposed. Avoid projects that are not similar. If the person does not have truly relevant experience, then explain in detail how the projects being listed are relevant. Do not leave it up to the reader to guess why the project is listed.

Provide a descriptive name of the project, location, and the person's role. Do not include a full project description; the purpose of the relevant experience list is to show the person has done similar projects before, which means they can anticipate challenges, bring lessons learned, and will not be "in training" for the proposed project. The goal is to show many relevant project examples, as space allows.







# **DBE NEWSLETTER**

Thursday | Feb. 24, 2022



# Resumes Are Not Just for Job Interviews (Cont'd)

3 4 4 4 4

Credentials. This is often a sidebar on the resume, and provides a quick overview of education, certifications, training, organizational involvement, speaking topics, and years of experience, both with the firm and in total. This section builds the person's authority and tends to be a list items that the reader can quickly read and know that the person has the appropriate credentials needed for the role.

Photos and graphics. Many firm leaders wonder if photos should be used on resumes, which requires a strategic mindset. Will the photo show team diversity and hint

to experience and superior capabilities? Ask your client or prime firm if they prefer photos or not. If you use a photo, be sure it is professionally done. Avoid stiff and impersonal studio shots and consider showing person as they look every day—in the office, at work, in a casual stance, in usual work attire (or at least business casual). Think of this photo as a way to make a human connection; use poses that show a warm smile and a professional who loves their job.

Depending on space limitations and proposal requirements, you may also want to use project photos or other active photos, such as the person speaking or doing their job. Make sure the photos are professional and do not have inappropriate attire, backgrounds, or safety concerns. Be sure to include your company logo on the resume, and double check with a prime firm about a layout template, if they are adjusting all the resumes to look alike.

When firms spend time to tailor their resumes for the specific project and provide relevant, succinct writing, then their credibility and authority rise, which means their reader will respect and trust them more. Respect and trust lead to project wins.

# **Arizona House Committee Approves State Route 24 Extension Funding**

A bill sponsored by State Representative David Cook of Globe that will appropriate \$15 million to fund an extension of State Route 24 and develop a connector that extends from **State** Route 24 along the Central Arizona Project canal alignment has won unanimous approval from the House Transportation Committee.

The money, which equals roughly half the estimated project cost, will be taken from the **General Fund** next year and issued to the Arizona Department of Transportation for distribution to Pinal County. The County will acquire the right of way for the State Route 24 extension and develop the connector route. (Source)







# Lumber Prices Set Records, Even After Adjustment

Even after adjusting for inflation, softwood lumber prices in both 2020 and 2021 were record-setting, according to a report from the **National Association of Homebuilders**.

The industry benchmark **Random Lengths Framing Lumber Composite Price** and the **lumber futures price** – the two most common price quote outlets – do not adjust for inflation.

The **FLCP** price was more than \$1,500 per thousand board feet in May of last year, almost tripling its pre-pandemic record. The framing lumber price averaged \$550 in 2020 and \$850 in 2021, both of which were records.

Even after adjusting prices for inflation, framing lumber in 2021 was 17% more than its 25-year average and broke the previous record from 1996.

The report calls the 2020 and 2021 price increases "unprecedented." The FLCP has more than tripled since last August, and lumber futures have approximately doubled. Even though mill prices have fallen slightly in the last two weeks, relief will depend on a longer-term downward trend.

Increased sawmill output is the only solution for rising prices, the report states, and U.S. softwood output in the last 18 months has been "negligible." (Source)





# **INDUSTRY EVENTS**

Thursday | Feb. 24, 2022

### \*\*ATTENTION TO ALL FIRMS\*\*

Need help preparing DBE Affidavits?
Please see our tutorial video below:
"Preparing DBE Affidavits"

### **Business Engagement and Compliance**









### **FEBRUARY**



PMI-T Virtual Event: The Six Keys to Confident Change Management

7:30 a.m. - 9 a.m. Location: *Online Only* 



Valley Partnership: February Friday Morning Breakfast

7 a.m. - 9 a.m. Location: *Phoenix Country Club* 2901 N. 7th St., *Phoenix* 

### **MARCH**

PMI: Lessons Learned in Project
Management from the World's
Greatest Explorers

5:30 p.m. - 7 p.m. Location: *Online Only* 



**BOMA: 2022 Golf Tournament** 

8 a.m. - 10 a.m.

Location: *Biltmore Golf Club* 2400 E. *Missouri Ave., Phoenix* 

9

**ULI Arizona 17th Annual Trends Day** 

7 a.m. - 5 p.m.

Location: JW Marriott Phoenix Desert Ridge 5350 E. Marriott Dr., Phoenix 18

AAED: Stroke Of Luck Golf Tournament

6 a.m.

Location: Legacy Golf Club 6808 S. 32nd St., Phoenix

16

AZ Water Association: AZ Water Operator Virtual Roundtable

10 a.m.

Location: Online Only

18

ABA: 2022 Women In Leadership Program

8 a.m. - 3:30pm

Location: 2552 W. Erie Dr., Ste. 106,

Tempe

16

NAIOP: Coffee with Candidates Series: AZ Governor Election

8 a.m. - 9:30 a.m.

Location: 2325 E. Camelback Road,

Ste. 120, Phoenix



## **Featured Federal-Aid Projects**

#### **CURRENT OPEN SOLICITATIONS Due Date Project** DBE Solicitation / Contact Type **Project Owner and Description** Valuation Goal **Project Number** 3/1/22 4.27% \$25 2022-004; F047601L IFB ADOT - SR 347 Riggs Road Traffic **Engineering Consultants** 2 p.m. MST million Interchange Design Concept Report at ecssoq@azdot.gov. (DCR) and Environmental Document. The work consists of preparation of a Design Concept Report and Environmental Documents for the SR347 & Riggs Road Traffic Interchange construction project. 3/1/22 N/A 13.42% 6000001177; **IFB** City of Phoenix - 35th Avenue and Harrison Heather Roye, Contract 2 p.m. ST85100339 Street UPRR Railroad Crossing. The project Specialist, at Heather. includes new curbs, gutters, sidewalks, ramps, Roye@phoenix.gov. and pavement restoration in addition to upgrading traffic signals at the intersection and installing new cantilevers with gate arms. 3/4/22 \$1.27 4.25% A89-A(211)T; F040901C ADOT - Pavement Preservation, Prescott Iqbal Hossain, Group Manager **IFB** 11 a.m. MST million - Ashfork Hwy (SR 89A), Glassford Hill of Contracts & Specifications, Rd - Coyote Springs Rd, Yavapai County. at ihossain@azdot.gov. The work includes milling the existing asphaltic concrete and replacing it with new asphaltic concrete friction course,

pavement marking and other related work.

### **External Links:**

**ADOT Current Advertisements ADOT Advertised Alternative Delivery Projects** 

**Bidding Opportunities Around the State ADOT Engineering Advertisements** 

**ADOT Public-Private Partnership Initiatives** 

### **DBE SUPPORTIVE SERVICES PROGRAM**

1801 W. Jefferson St., Suite 101, Phoenix AZ 602.712.7761

DBESupportiveServices@azdot.gov





The DBE/SBC Resource Center is available for firms that are looking for instructive guidance for bidding work; technical assistance with prompt payment and certified payroll reporting requirements; and most other questions about working under the I-10 Broadway Curve Improvement Project Agreement.

The appointments will be available once weekly for 60 minutes in 20-minute increments.

Due to the COVID 19 protocols currently in place at the collocated offices, these sessions with staff from Broadway Curve Constructors (a joint venture of Pulice Construction Inc., FNF Construction Inc. and FlatIron Constructors, Inc.) will be conducted via virtual platform or conference calls.

Subcontractors may schedule an appointment by sending their areas of interest to rmoore@pffjv.com

Tuesday morning appointments: 7:20/7:45/8:10 – February 8, 15, 22 Tuesday morning appointments: 7:20/7:45/8:10 – March 8, 15, 22 Tuesday morning appointments: 7:20/7:45/8:10 – April 5, 12, 19