

Wednesday | October 12, 2022

#### **Business Engagement and Compliance**

## Phoenix Five-year Capital Improvement Plan Nears \$10 Billion

The City of Phoenix's Five-year Capital Improvement Plan has hit a new high-water mark for funding with \$9.78 billion in overall planned expenditures and funding. A wide range of projects across departments and focus areas, including:

- aviation,
- information technology,
- public transit,
- street transportation & drainage,
- water and
- wastewater are planned.

#### State's Biggest Program Gets Bigger

Before 2018, the Arizona Department of Transportation had been the single largest public agency in the state for capital programs and expenditures. Since then, however, Phoenix has absolutely dominated the space, growing from a variety of new funding sources, significant tax revenue growth, as well as federal funds – such as the Coronavirus Aid, Relief, and Economic Security Act. This

most recent **CIP** shows an astounding 18.54% year-over-year increase in the total program.

Before the last recession, the largest the five-year program ever was approximately \$7 billion in 2006. Much like the rest of the economy, public agency budgets were hit hard and saw decreases in their capital programs due to reduced tax revenue and depressed economic conditions. Phoenix's CIP hovered in the \$3 billion range between 2012 and 2016. Only in 2017 did the program start to see sizable increases. At that time the increases could be tied directly to **Proposition 104**. Voter approval of that sales tax measure in 2015 specifically funded transportation and transit projects.

#### **Enterprise Funds See Increases**

Many of the largest departments in the CIP are related to **enterprise funds**. These are departments that have their own dedicated revenue streams, such as public transit, water services, and aviation. These departments traditionally have access to rate increases and similar measures that enable them to raise revenue for capital projects.





## **NEWLY CERTIFIED DBE FIRMS:**

- ElectroTempo Inc
- Beds Service Solutions, LLC
- Mas Creative Marketing
- UE Collective LLC
- Velvette Soul On The Go LLC



The Big-picture Impact of Delivering Excellent Products and Services



Queen Creek Presses
Ahead with Big
Infrastructure Projects



# ADOT Recommends New Interchange at Interstate 10 and State Route 347

- **EVENTS**
- **▶** OPPORTUNITIES
- **EXTERNAL LINKS**



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# Phoenix Five-year Capital Improvement Plan Nears \$10 Billion (Cont'd)

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#### **Notable New Projects Added**

Some notable projects that appear to be new with this year's CIP include:

- \$18.5 million: Workforce Training Center (in partnership with Arizona State University, the Maricopa County Community College District and West-MEC),
- \$35 million: Sky Harbor American Airlines Cargo Site Relocation,

- \$15 million: **Data Center Modernization**, and
- \$159 million: Design & Construction of 100 W.
   Washington Street Building & Parking Garage.

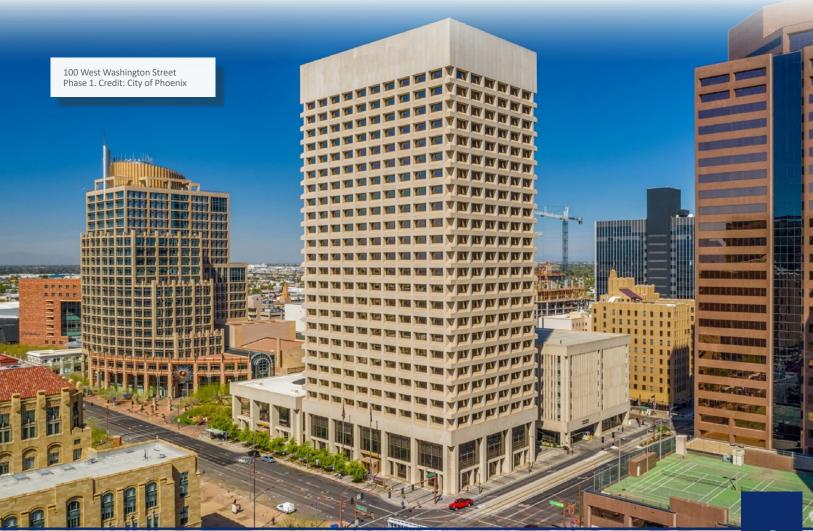
Other projects reflect initiatives important to City Council, such as investment in affordable housing through grants and loans, cool pavement projects and water resiliency projects.

#### GO Bond Planned Will Further Enhance the Capital Program

A citywide general obligation bond is currently planned for November 2023. The City aims to keep property taxes at their current level while securing \$500 million in financing for capital projects.

As of fall 2022, individual departments are finalizing their prioritized list of projects,

knowing that the need far exceeds available funding. The city's Executive Bond Committee is tasked with paring down prioritized lists from departments to meet the overall stated goal of \$500 million. If the city executes this bond program well, the intent is to ask voters to continue approving a similar question on a regular basis to maintain the pace of continuing to deliver capital projects that benefit residents.





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#### There's a scientific benefit to client satisfaction

## The Big-picture Impact of Delivering Excellent Products and Services

Happy people do not just enjoy life; they are likely to live longer, too. A new study has found that those in better moods were 35% less likely to die in the next five years when taking their life situations into account, according to <a href="Science.org">Science.org</a>.

And science plays a major factor in improving a person's happiness, according to Jeff Haden, Contributing Editor at *Inc.* in "Want to Be Happier? Science Says Do These 11 Thing Every Single Day." Here is a quick rundown of the key points:

- 1. Smile more.
- 2. Exercise for seven minutes.
- 3. Sleep more.
- Spend more time with friends and family.
- 5. Go outside more often.
- 6. Help other people.
- 7. Plan a trip (even if you don't ever take it).
- 8. Meditate.
- 9. Move closer to work.
- 10. Practice gratitude.
- 11. And the easiest tip of all: get older.

You might be wondering what all this has to do with your business practices. Serving clients well extends beyond your reputation and bottom line. Here are some ideas:

Consider that one of your priorities is to manage projects well to reduce chaos, clutter, and confusion. You have probably heard horror stories about poor service and abysmal project delivery. Sometimes the work is late or delivered extremely poorly. Incomplete work is another major obstacle, which may require multiple emails, phone calls, and meetings to rectify. Nearly all business transactions experience challenges along the way, and business owners learn quickly how to manage conflict and find equitable solutions with clients. In short, business is not always smooth.

As a result, stress is common, for you and for your clients. Minor hiccups and major headaches cause untold frustration for everyone. When challenges are not handled well, this is definitely not the path to anyone's happiness.

Spend time with your team to brainstorm how to improve project delivery so it is smooth, efficient, and orderly. Embrace a "no surprises" approach so your clients never have to wonder about your service, schedule, or budget. Set standards for clean

offices, vehicles, warehouses, and jobsites. Keep tools and workspaces neat and organized.

So, with this new perspective, imagine how you can help your clients be happier and even live longer. Excellent client services means they will smile more, and even have more time for exercise. They will definitely sleep better knowing their projects are safe and orderly, and they will likely have more time with friends and family (and even time for outdoor activities!). They will not need to manage your teams as much, which gives them time to help other consultants, vendors, and suppliers. And since they will be in such a great place with their business, they can plan (and even go!) on that vacation they have been dreaming of. They may need to determine how they could meditate or move closer to work on their own.

When your clients work with your team, they will definitely experience gratitude for a job well done with minimal issues or delays.

Finally, it is up to them to enjoy getting older. When you step back and look at how you approach client service and excellent business practices, it is interesting to know that you are likely to be contributing the happiness and long life of your clients, at least according to the science.





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## **Queen Creek Presses Ahead with Big Infrastructure Projects**

With nearly 60 active projects on its to do list, the **Town of Queen Creek** is racing to meet its infrastructure needs.

Three major projects have either recently begun or are set to start soon, according to officials.

The first project, currently pending procurement/in negotiations, is widening **Ocotillo Road between Sossamon and Hawes**. Plans include widening the road to two lanes in each direction, adding a middle turn lane, bike lanes, traffic signals, street light installations and other components.

A project in pre-construction involves constructing the **Town Center Streets** of **Aldecoa Drive, Munoz Street and Summers Place** connecting Ellsworth Road with Ellsworth Loop Road. The \$9.8 million project includes paving, sewer and water improvements, drainage improvements, sidewalks, bike paths and other components.

Lastly, construction began last month on the \$67.5 million Frontier Family Park, which will also include water and drainage infrastructure improvements in partnership with the Flood Control District of Maricopa County.

Despite the long list of town projects and the drive to complete them, officials say they are hampered by the same constraints everyone else is facing — namely supply chain constraints and skilled labor availability. While they say those issues are not necessarily slowing progress, the need for precise planning and execution has become paramount. (Source)



# 2022 CONSTRUCTION INCLUSION

CONFERENCE



Because they said so!

Understanding project goals

Are you in the intensity zone?

Good faith efforts that work

**Power Performance** 

Industry workforce demands

**Culture Drives Success** 

Leadership from the top



















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## **ADOT Recommends New Interchange at Interstate 10 and SR 347**

The Arizona Department of Transportation has recommended a diverging-diamond interchange to improve traffic flow at the interchange of State Route 347 and Interstate 10.

Most of the interchange improvements would be concentrated on the alignment at SR 347 and Queen Creek Road. Changes would include reconfiguring the approaches to the interchange, reconstructing ramp terminals and reversing the flow between them, constructing a new bridge to the south for westbound traffic and using the existing bridge for eastbound traffic. The alignment would be split so each half would handle one direction of traffic.

Under the new configuration, there would be four eastbound lanes crossing the existing bridge and three westbound lanes crossing the new bridge. A five-foot bike lane would be included in both directions.

There would be no major structural modifications to the existing bridge. The new bridge would have a width of 60 feet and a minimum clearance of 16.5 feet over the interstate.

ADOT's report says the new bridge and approximately half of the new interchange would be built offline to minimize traffic disruptions. (Source)





## **INDUSTRY EVENTS**

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#### **Business Engagement and Compliance**



ADOT/BECO



#### \*\*ATTENTION TO ALL FIRMS\*\*

Need help preparing DBE Affidavits?
Please see our tutorial video below:
"Preparing DBE Affidavits"





#### **OCTOBER**

**12** AZCREW: Woman Icon Event 11:30 p.m. - 7 p.m.

Location: Arizona Country Club 5668 E. Orange Blossom Lane, Phoenix

BOMA: Energy Saving Solutions for the CRE Industry Seminar

12 p.m. - 1 p.m.

Location: Collier Center

201 E. Washington St., Phoenix

12 Local First: Glendale Business Mixer

6 p.m. - 8 p.m. Location: Heritage at Sportsman's Park, 9600 W. Sportsman's Park South, Glendale

ASA Attorney's Council Presents:
"Updates On Employment Law and
Risk Management: How to Protect Your
Company"

7:30 a.m. - 9 a.m. Location: 4105 N. 20th Street, Phoenix

Local First: Flagstaff Business Mixer 6 p.m. - 8 p.m.

Location: Moonshot at NACET 2201 N. Gemini Drive, Flagstaff

SMPS: 2022 Phelix Awards Gala
6 p.m. - 8 p.m.
Regency Garden

25 N. Robson, Mesa

AAED: Off the Clock with Mike Czechowski, CECD

5 p.m.
Hotel Congress
311 E. Congress St., Tucson

13 APWA: Fall Mixer

4:30 p.m. - 6:30 p.m.
The Porch (Arcadia)
4017 E. Indian School Road,
Phoenix

14 IFMA: 2022 Annual Charity Golf Tournament

7:30 a.m. - 2 a.m.
Arizona Biltmore Golf Club
2400 E. Missouri Ave.,
Phoenix



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## **Featured Federal-Aid Projects**

## **CURRENT OPEN SOLICITATIONS**

Due Date	Project Valuation	DBE Goal	Solicitation / Project Number	Туре	Project Owner and Description	Contact
10/14/22 11 a.m. MST	\$16.3 million	4.81%	010-A(234)T; F026101C	<u>IFB</u>	ADOT - Pavement rehabilitation re-bid, I-10: Milepost 105.95 west of Buckeye to State Route 85. The work consists of milling the existing pavement surface and replacing it with new asphalt concrete, including guardrail installation, drainage work, bridge deck rehabilitation work, pavement marking and traffic control.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov
10/21/22 11 a.m. MST	\$55 million	7.52%	093-8(215)5; F003101C	<u>IFB</u>	ADOT - construct divided highway, Kingman-Wickenburg Highway (US 93): Tegner Road to State Route 89A. The work consists of upgrading a 2-lane roadway to a new 4-lane divided facility with roundabouts, including frontage roads, drainage systems, lighting, signing, striping, landscaping, erosion control and traffic control.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov
10/21/22 11 a.m. MST	\$5.3 million	15%	T024201C; APJ-0-(217)T	<u>IFB</u>	ADOT - Idaho Road and Winchester Road; Old West Highway to 6th Street alignment, Apache Junction. The work consists of constructing a new sidewalk on 2.97 miles of highway.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov

#### **External Links:**

**ADOT Current Advertisements** 

**ADOT Advertised Alternative Delivery Projects** 

**ADOT Engineering Advertisements** 

**Bidding Opportunities Around the State** 

**ADOT Public-Private Partnership Initiatives** 

#### **DBE SUPPORTIVE SERVICES PROGRAM**

1801 W. Jefferson St., Suite 101, Phoenix AZ 602.712.7761

DBESupportiveServices@azdot.gov

## I-17, ANTHEM WAY TI TO JCT. SR 69 (CORDES JUNCTION)





#### **STAY CONNECTED**

For additional information and future event dates, visit our website at: https://www.kiewit.com/business-with-us/dbe-opportunities/l-17-anthem-way-project

DBE participation goal established for this project:

10.16% for Professional Services

10.88%

for Construction Work

#### **OUR TEAM**

The Kiewit-Fann Joint Venture (KFJV) is a strategic partnership between two trusted Arizona firms that have extensive experience working in rural environments, delivering highway projects. KFJV team members have an extensive history together on successful design-build and CMAR projects and have long-standing relationships with ADOT, local jurisdictions, and the community.

#### POTENTIAL SUBCONTRACT OPPORTUNITIES

KFJV is assembling a team to pursue the I-17 Anthem Way project. We are seeking diverse and local firms interested in professional services and construction subcontract opportunities. Scopes of work include, but not limited to:

- · Construction Water
- GGL Pile Testing
- Utilities
- Permanent Barrier
- PVC / HDPE Pipe Materials
- · STS Drill Bits
- Light Plants
- Deep Foundations Drill Shafts
- · Tieback / Rock Anchors Shoring

- · Fence and Handrail
- Powerline Install and ROW
- · Sign Drilled Shafts
- Potholing
- Sound wall footing
- · Furnish & Install Precast Girders
- Bearing Pad Testing
- · Traffic Control

#### TAKE THE FIRST STEPS

Head to https://www.kiewit.com/business-with-us/opportunities/i-17-anthem-way-project/ to complete the Subcontractor Questionnaire and create an account with Building Connected.

INTERSTATE

#### **QUESTIONS? CONTACT US!**

Contact us to learn about anticipated subcontract opportunities on the I-17 Anthem Way project at Flex.Outreach@kiewit.com.

KFJV is committed to meeting or exceeding stated project participation requirements upon award of ongoing and upcoming Arizona Department of Transportation projects; assisting interested DBEs in obtaining bonding, lines of credit or insurance; providing interested DBEs information related to the plans, specifications and requirements for work to be subcontracted or supplied by these DBEs; assisting interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services; sub-dividing bid items into economically feasible work units to DBEs every advantage to quoting the project.

KFJV is an Equal Opportunity Employer.

