

Business Engagement and Compliance

ADOT Launches 2050 Planning Survey

The Arizona Department of Transportation has begun updating its 2050 Long-Range Transportation Plan, which provides a blueprint and vision for the state's future transportation system over the next 25 years.

As part of the plan, ADOT has launched a survey to seek the public's input on priorities

for how ADOT should invest limited resources to meet future transportation needs across the state

The survey is available [here](#) and the plan on the website at www.ADOT2050plan.com.

The Long-Range Transportation Plan is not project-specific. Instead,

it will establish strategic priorities, goals and objectives that will guide ADOT's transportation investments based on anticipated funding levels. The plan will also identify projected funding gaps to meet transportation system needs.

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NEWLY CERTIFIED DBE FIRMS:

- After Hours Documents LLC DBA After Hours Documents Mobile Notary
- Rubio Enterprises, LLC DBA Renata Rubio 92.5
- A & N Family Trucking LLC
- Abel Equipment Rentals
- Bracey Consulting LLC. DBA Four Rivers Recruiting
- Elite Civil Construction LLC



Funding Announced for Air Pollution Monitoring



Do Not Let A Proposal Disaster Keep You From Winning Work



September Construction Job Openings Up by 36,000

- ▶ EVENTS
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ADOT Launches 2050 Planning Survey (Cont'd)

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The plan will include recommended investment choices, which will define how ADOT intends to allocate future resources across three major investment types:

- **Preservation:** Activities to maintain the current state highway system, such as replacing, repairing or maintaining pavement and repairing or replacing aging bridges.

- **Modernization:** Activities to improve safety and operations of the existing state highway system, such as adding shoulders and implementing smart road technologies.

- **Expansion:** Activities to add new highways, add lanes to existing highways or add interchanges.

The survey will be open through Dec. 21, 2022. The Long-Range Transportation Plan is expected to be finalized in May 2023. ([Source](#))

Funding Announced for Air Pollution Monitoring

By The U.S. Environmental Protection Agency

The U.S. Environmental Protection Agency has selected 28 entities to receive more than \$11 million in grant funding to conduct community air quality monitoring in Arizona, California and Nevada.

The grants are among 132 air monitoring projects in 37 states that will receive \$53.4 million from President Biden's Inflation Reduction Act and American Rescue Plan to enhance air quality monitoring in communities across the United States. The projects are focused on communities that are underserved, historically marginalized, and overburdened by pollution, supporting President Biden's Justice40 Initiative.

The air pollution monitoring projects are made possible by more than \$30 million in Inflation Reduction Act funds, which supplemented \$20 million from the American Rescue Plan and enabled EPA to support 77 additional projects, more than twice the number of projects initially proposed by community-based nonprofit organizations, state and local governments, and tribal governments.

These grant selections further the goals of President Biden's Justice40 Initiative and Executive Order, "Tackling the Climate Crisis at Home and Abroad," which directed that 40% of the overall benefits of certain federal

investments flow to overburdened communities that face disproportionately high and adverse health and environmental impacts. By enhancing air monitoring and encouraging partnerships with communities, EPA is investing in efforts to better protect people's health, particularly those in underserved communities.

EPA will start the process to award the funding by the end of 2022, once the grant applicants have met all legal and administrative requirements. Grantees will have three years to spend the funds from the time EPA awards the grants. •



What is your worst proposal experience?

Do Not Let A Proposal Disaster Keep You From Winning Work

Pursuing work in the design and construction industry takes dedication, commitment, and endurance. You spend many hours developing the right strategies and messages to convey your qualifications and expertise. You do all the right things to understand client needs, create sound project approaches, research alternatives, and build a compelling team. You write proposal responses, tweak details, and make sure the document is delivered or uploaded on time.

Then you take a breath and update all the files so your proposal process is ready for the next pursuit. You wait for the email or phone call to let you know you have been shortlisted or even selected.

Ping! There it is! The thumbs up notification for the next step has arrived.

Alas, no. You cannot believe your eyes or ears when you discover that you have been disqualified for noncompliance. You did not submit the correct forms as required by the request for proposal (RFP).

Your shoulders slump with disappointment. You thought you had every “i” dotted and “t” crossed.

While most business owners say there’s nothing as exciting as winning work, many know that there is nothing as bad as finding out you have been disqualified for an oversight or error. It’s either the thrill of victory or the agony of defeat, as the saying goes.

Before you submit your next proposal, here are three tips to avoid the disqualification call.

1. After reading the RFP thoroughly, set aside time to review the required forms and documents that must be submitted. Some of them will be in the RFP, and others will be forms that you will supply, such as insurance certificates, financial statements, and licenses. Also confirm if addenda must be acknowledged (which they probably will), and make sure you are aware of all these compliance requirements.

2. Assign a team member to be responsible for this important proposal task. Create a digital or hard copy checklist of the required documents so you can track when they have been received, verified, and saved for the final proposal document. You might want to consider listing all the required documents in the Appendix item on the Table of Contents. This serves as a quick way for the final proposal review to double check that the forms are included in the same order as required in the RFP.

3. If you use online proposal organization systems, make a folder called “required documents” and place all the digital documents there. Distribute them to those who need to provide details, such as data or signatures. Set up required documents meeting invites to make sure your team members know the deadline for their action at least three days before the proposal due date. Make sure that all proposal status meetings have the required documents task item so the team can track

their progress. If delays pop up, then assign the follow-through to the responsible team member.

4. In the final review process, which should be 2-3 days before the deadline, make sure your team member has the documents ready for the final proposal. Have another set of eyes review the documents and make sure all the information is provided. When this item is complete, move the final documents to the final proposal directory. The entire proposal team should be aware of these forms, and the final review before submittal should be a quick check that all the forms are properly executed and included.

Being disqualified for missing a form is one of the most disheartening errors that firms experience. Rules are rules, and administrative regulations require an eagle eye for compliance. Be prepared with a reliable process to manage required forms to avoid the terror of a disqualification notice. •



September Construction Job Openings Up by 36,000

By Associated Builders and Contractors

The construction industry had 422,000 job openings in September, according to an Associated Builders and Contractors' analysis of data from the U.S. Bureau of Labor Statistics' Job Openings and Labor Turnover Survey. JOLTS defines a job opening as any unfilled position for which an employer is actively recruiting. Industry job openings increased by 36,000 last month and are up 74,000 from a year ago.

Construction workers quit their jobs at a lower rate than they were laid off or discharged for the first time since February 2021.

"Given healthy construction backlog indicator levels and elevated construction confidence index readings, it is not surprising that the number of available, unfilled construction jobs openings increased

in September," said ABC chief economist Anirban Basu. "The No. 1 challenge for contractors continues to be securing sufficient numbers of skilled, motivated construction workers.

"Job openings across all industries increased in September, which means that the Federal Reserve won't pivot away from its hawkish stance on inflation anytime soon," said Basu. "Rather, interest rates are likely to continue to rise as the Fed battles inflation. Firms focusing on infrastructure projects may continue to remain busy even if the economy ends up in a deep recession next year, due to a combination of current backlog and the expectation of major public infrastructure spending." ([Source](#))



Business Engagement and Compliance

ADOT/BECO Other Associations

ATTENTION TO ALL FIRMS

Need help preparing DBE Affidavits?
Please see our tutorial video below:

["Preparing DBE Affidavits"](#)



NOVEMBER

22 NAIOP: Signature Speaker Series
featuring Michael Crow, President of
ASU
4 p.m. - 6 p.m.
Location: 4949 E. Lincoln Drive,
Scottsdale

23 ASA AZ: Residential Construction Forum
7 a.m. - 8 a.m.
Location: Online Only

DECEMBER

1 Bisnow: Scottsdale State of the Market
8 a.m. - 10:45 a.m.
Location: 7500 E. Doubletree Ranch
Road, Scottsdale

6 NAIOP: The Forces Shaping Office Space
Demand Webinar (2022)
2 p.m. - 2:45 p.m.
Location: Online Only

1 REIAC SW Holiday Party
4 p.m. - 6 p.m.
Location: Lon's on the Hermosa Inn
5532 N. Pao Cristi Road,
Paradise Valley

6 ATB: Job Order Contracting Workshop
8 a.m. - 12 p.m.
Location: 1411 E. Illinois St., Tucson

2 ABA: Twas the Golfers Night BeFORE
Christmas Golf Tournament
8:30 a.m.
Location: Talking Stick Resort

7 Central AZ CCIM Holiday Party
5:30 p.m. - 8:30 p.m.
Location: The Gladly
2201 E. Camelback Road, Phoenix

2 ULI Arizona - Arizona's Statewide Success
Stories: Infill & Adaptive Reuse Projects
Making a BIG Impact
10 a.m. - 2:30 p.m.
Location: 424 N. Central Ave., Phoenix

7 I2SL: Holiday Happy Hour!
4 p.m. - 7 p.m.
Location: DLR Group
6225 N. 24th St. #250, Phoenix

2 AZCREW: Holiday Party
5 p.m. - 7 p.m.
Location: Atmosphere Commercial
Interiors - 815 N. Central Ave.,
Phoenix



Featured Federal-Aid Projects

CURRENT OPEN SOLICITATIONS

Due Date	Project Valuation	DBE Goal	Solicitation / Project Number	Type	Project Owner and Description	Contact
11/22/22 2 p.m. MST	N/A	10.33%	2023-009	IFB	ADOT - Statewide on-call services for geotechnical investigations. The work consists of performing geotechnical investigations.	Engineering Consultants Section at ECSSOQ@azdot.gov
12/9/22 11 a.m. MST	\$5.5 million	8.71%	010-C(223)T; F023401C	IFB	ADOT - Pavement Rehabilitation on The Gila River Indian Community Native American Reservation. The work consists of milling 2.5 inches and replacing existing pavement with 2 inches of asphalt from the milepost 167.10 to the 173.10.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov
12/9/22 11 a.m. MST	\$1.8 million	15.05%	SL69202C; GGI-O-(207)T; T009001C	IFB	ADOT - Main Street US60 to Golden Hill Road, Gila County. The work consists of constructing a new concrete sidewalk, curb and gutter on one side of the roadway.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov

External Links:

[ADOT Current Advertisements](#)

[ADOT Advertised Alternative Delivery Projects](#)

[ADOT Engineering Advertisements](#)

[Bidding Opportunities Around the State](#)

[ADOT Public-Private Partnership Initiatives](#)

DBE SUPPORTIVE SERVICES PROGRAM

1801 W. Jefferson St., Suite 101, Phoenix AZ

602.712.7761

DBESupportiveServices@azdot.gov

I-17, ANTHEM WAY TO JCT. SR 69 (CORDES JUNCTION)



STAY CONNECTED

For additional information and future event dates, visit our website at:
<https://www.kiewit.com/business-with-us/dbe-opportunities/i-17-anthem-way-project>

DBE participation goal established for this project:

10.16%

for Professional Services

10.88%

for Construction Work

OUR TEAM

The Kiewit-Fann Joint Venture (KFJV) is a strategic partnership between two trusted Arizona firms that have extensive experience working in rural environments, delivering highway projects. KFJV team members have an extensive history together on successful design-build and CMAR projects and have long-standing relationships with ADOT, local jurisdictions, and the community.

POTENTIAL SUBCONTRACT OPPORTUNITIES

KFJV is assembling a team to pursue the I-17 Anthem Way project. We are seeking diverse and local firms interested in professional services and construction subcontract opportunities. Scopes of work include, but not limited to:

- Construction Water
- GGL Pile Testing
- Utilities
- Permanent Barrier
- PVC / HDPE Pipe Materials
- STS Drill Bits
- Light Plants
- Deep Foundations Drill Shafts
- Tieback / Rock Anchors Shoring
- Fence and Handrail
- Powerline Install and ROW
- Sign Drilled Shafts
- Potholing
- Sound wall footing
- Furnish & Install Precast Girders
- Bearing Pad Testing
- Traffic Control

TAKE THE FIRST STEPS

Head to <https://www.kiewit.com/business-with-us/opportunities/i-17-anthem-way-project/> to complete the Subcontractor Questionnaire and create an account with Building Connected.

QUESTIONS? CONTACT US!

Contact us to learn about anticipated subcontract opportunities on the I-17 Anthem Way project at Flex.Outreach@kiewit.com.

KFJV is committed to meeting or exceeding stated project participation requirements upon award of ongoing and upcoming Arizona Department of Transportation projects; assisting interested DBEs in obtaining bonding, lines of credit or insurance; providing interested DBEs information related to the plans, specifications and requirements for work to be subcontracted or supplied by these DBEs; assisting interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services; sub-dividing bid items into economically feasible work units to DBEs every advantage to quoting the project.

KFJV is an Equal Opportunity Employer.

DRIVING BUSINESS EXPANSION

DECEMBER 6-7 VIRTUAL CONFERENCE

REGISTRATION IS OPEN!

Are You Ready to Drive Business Expansion? Attending this year's conference is a great way to start!

- Network through Dynamic Business Engagement
- Attend breakouts to Develop Business Education
- Learn from Distinguished Business Experts
- Visit Dedicated Business Exhibitors
- Prepare to Drive Business Earnings



CLICK HERE TO REGISTER OR SPONSOR

CLICK HERE

<https://bit.ly/2022ADOTConference>

ADOT