

Business Engagement and Compliance

ADOT Seeks DBE Goals & Availability Study Input

The **Arizona Department of Transportation** is seeking public input for its **Disadvantaged Business Enterprise** program as it updates its overall goals for this effort.

ADOT and agencies receiving funds through ADOT award contracts each month for transportation projects throughout the state. As a requirement of receiving **U.S. Department of Transportation** funds, ADOT must operate the **Federal Disadvantaged Business Enterprise Program**.

ADOT is required to set three-year overall goals for DBE participation in **USDOT**-funded contracts. ADOT has developed new overall DBE goals and is seeking public input.

FHWA-funded Contracts

ADOT is proposing an overall DBE goal for **Federal Highway Administration** funded contracts of 12.55% for fiscal year 2024 through 2026, which updates its current goal of 12.89%. In recent years, ADOT has achieved DBE participation very close to this goal.

Based on relative availability of DBEs for these contracts and other factors, ADOT also projects that it will not be able to achieve all of this goal solely through race- and gender-neutral means (ADOT small business programs and other efforts) and that a portion will need to be achieved through continued use of DBE contract goals. ADOT proposes to achieve the overall DBE goal of 12.55% with 7.65% to be achieved through race- and gender-conscious means and 4.90% to be achieved through race- and gender-neutral means. A new overall DBE goal must go into effect on Oct. 1, 2023.

FAA-funded Contracts

ADOT is proposing an overall DBE goal for **Federal Aviation Administration** funded contracts of 9.72% for fiscal year 2025 through 2027, which updates its current goal of 10.69%. ADOT proposes to continue to meet all of these overall DBE goal through race- and gender-neutral means and does not plan to use DBE contract goals for these contracts. A new overall DBE goal must go into effect on Oct. 1, 2024.

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NEWLY CERTIFIED DBE FIRMS:

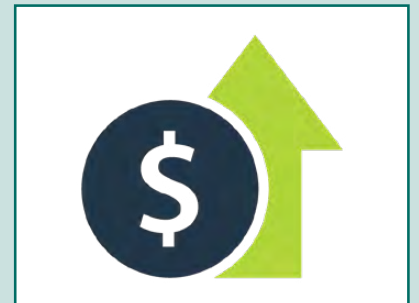
- Montel Technologies LLC
- Brightportal Resources LLC
- D'leon Consulting Engineers Corporation
- drago Vantage LLC
- Tate Consultants DBA Tate Strategies & Insurance Solutions
- Teams By Design Inc
- DRAGO Vantage LLC
- Keleusmatic Technologies Inc
- Mater Inc DBA SBarro
- MC2 Underground
- Moe Acres, LLC DBA Moe Acres Industrial Services



A new look at the 12 Days of Christmas



One Casa Grande Ballot Request Approved



October Input Prices Slightly Higher

- ▶ **EVENTS**
- ▶ **OPPORTUNITIES**
- ▶ **EXTERNAL LINKS**



ADOT Seeks DBE Goals & Availability Study Input (Cont'd)

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FTA-funded Contracts

ADOT is proposing an overall DBE goal for **Federal Transit Administration** funded contracts of 9.85% for fiscal year 2025 through 2027, which updates its current goal of 14.51%. ADOT proposes to continue to meet all of these overall DBE goal through race- and gender-neutral means and does not plan to use DBE contract goals for any of these contracts. A new overall DBE goal must go into effect on Oct. 1, 2024.

Public Comments

ADOT is seeking comments on its proposed overall DBE goals and the recently completed draft **2022 Availability Study Report** that provides information regarding these goals. **Keen Independent Research**, which conducted **ADOT's 2020 Disparity Study**, prepared the 2022 Availability Study. The public is encouraged to comment on the size of the proposed overall DBE goals, the methodology used to develop the goals, the results of the 2022 Availability Study, as well

as suggestions on how to improve contracting opportunities for DBEs and other small businesses, including what ADOT and the industry can do to enhance support of the Federal DBE Program.

All documents related to the proposed goal and methodology and draft availability study will be available for review [here](#). At any time during the public comment period, comments can also be provided in the following ways:

Email: ADOTAvailabilityStudy2022@keenindependent.com

Mail: ADOT Business Engagement and Compliance, 1801 W. Jefferson Ave., MD 154A, Phoenix, AZ 85007.

Fax: 602.712.8429.

The public comment period will close on Dec. 30. All public comments will be reviewed before ADOT submits final DBE goal requests to FHWA, FTA and FAA. ([Source](#))



A new look at the 12 Days of Christmas

How to make the most of holiday social events

If it has not started already, your social calendar is about to fill up with holiday lunches, open houses, and crowded mixers. The invitations will jam your inbox and mailbox which could make you cringe with dread. Ending the year is already a major effort, and now those parties seem like they will drain what energy you have left.

Before you cry bah humbug and retreat to your office to avoid the crowds, think about how you can accomplish business goals AND push through with a positive mindset sprinkled with a touch of holiday cheer.

Here are 12 suggestions to survive and thrive in December.

1. Keep your calendar up-to-date. Make sure to put all the invitations in your calendar so an important event does not fall through the cracks. You will also see when you have multiple events that bump up to each other or overlap.
2. Check your calendar each evening to assess what events you will be attending the next day. Your holiday stress will skyrocket if you realize in the morning that you forgot that you have events to attend in the afternoon or evening.
3. Prepare for your day with comfortable attire. The days can be long, and if your clothing is a little snug or scratchy, you will be uncomfortable all day. Shoes that don't fit or are not "10-hour-shoes" can lead you directly to becoming a snarly Grinch.
4. You do not have to attend an event for the entire scheduled time, so you can attend more than one event in an evening. Show up, see the people you need to see, take a lap around the office or room, be cordial and friendly to other guests, and head out the door to the next event. Let your host know that you are grateful for the invitation and that you have another event to attend so they understand your brief appearance. Above all, be a gracious guest.
5. Keep your business cards in your wallet, purse, and vehicle console. Do not go to an event without your cards. Stash them in an easy-to-access pocket so you can easily hand them out, even as you juggle an hors d'oeuvres plate or beverage container.
6. Set goals to meet new people. It is likely that you will meet new people at these events, and you will probably have something in common because of the organization or host. Introduce yourself to strangers and be curious about their connection to the event. Share your business card, and be sure to follow up the next day. Consider December as an excellent month to expand your network and develop new opportunities for the year to come.
7. Eat and drink wisely. The tables are full of beautiful and delicious treats, and you will undoubtedly be tempted to try all of the goodies. Do not overindulge on sweets and cocktails, especially if you have multiple events to attend. A bite here and there is



fine, and you want to enjoy the festivities. A sleepless night of indigestion or a hangover is not going to help you in the morning, especially if you have more events to attend.

8. Keep track of time. Even in the midst of a wonderful conversation with the host or new friend, stay on top of your schedule so you allow time to depart, travel to the next event, and have adequate time to enjoy the second party. Drive carefully from event to the next; holiday traffic is bad enough, and being in a hurry is not a safe decision.
9. Do not drive if you drink alcohol. Plan wisely and have a designated driver/team member or use a rideshare if you have several events.
10. Smile. Be curious. Relax. Enjoy the event. Wherever you are, be all there. Listen to understand when speaking to people. Do not think about what you are going to say. Even if you do not have a lot of time at an event, stay focused on the people you meet.
11. Keep your exercise routine. It is easy to forgo your workouts when you have a full schedule. Still, keeping fit is one of the best ways to manage your energy and stamina during this busy time. And remember to get as much sleep as you can so your body can rest and recover.
12. Enjoy the season. If you have an event, remember that others are juggling their busy schedules to celebrate with you. Thank people for coming and share a genuine holiday wish with your guests.

The holiday season can test even the most energetic professional. Be prepared, be focused, and be mindful when you attend social events. The new year is around the corner, and you will have new business contacts and opportunities ahead when you focus on building your network during the holiday season. •

One Casa Grande Ballot Request Approved

While three of the four municipal project requests put before Casa Grande voters in the general election failed, Mayor Craig McFarland has expressed his gratitude that a \$51 million street and transit request passed.

Voters denied requests for upgrades to two parks and a public safety request for new fire stations and supporting equipment. The transportation request passed by just 246 votes.

Monies from the transportation bond will go to expand **Fifth Street, Trellis Road** from Rodeo to Val Vista and **McCartney Road** from Pinal to Interstate 10, according to McFarland.

He said the length of the ballot and number of questions – along with the state of the economy and cost of living concerns – may have contributed to the other questions' defeats.

McFarland said Casa Grande will progress with building **Fire Station 503** and upgrading stations **501** and **502**. He noted the timelines will be longer than originally hoped now that the ballot measure has failed. ([Source](#))



October Input Prices Slightly Higher

Construction input prices increased 0.3% in October compared to the previous month, according to an **Associated Builders and Contractors** analysis of **U.S. Bureau of Labor Statistics Producer Price Index** data. Nonresidential construction input prices increased 0.2% for the month.

Construction input prices are up 14.6% from a year ago, while nonresidential construction input prices are 14.2% higher. On a monthly basis, input prices were up in only three of 11 subcategories. Natural gas experienced the largest decline in prices, falling 37.8% in October. Crude petroleum prices increased 2.0%, while unprocessed energy materials prices were down 19.8%.

"Construction input prices inched higher in October, but that was largely due to an

increase in petroleum prices," said **ABC** chief economist Anirban Basu. "Certain categories, like steel mill products and iron and steel, experienced sharp price declines for the month. This is a welcome development for contractors, as just 31% expect profit margins to rise over the next six months, according to Associated Builders and Contractors' **Construction Confidence Index**.

"For weeks, the conventional notion has been that peak inflation is behind us," said Basu. "Today's **PPI** report supports this and gives credence to the idea that the **Federal Reserve** will soon slow interest rate increases. But contractors should take a wait-and-see approach, at least until we have multiple months of data suggesting that peak inflation has in fact been achieved." ([Source](#))



Business Engagement and Compliance

ADOT/BECO Other Associations

ATTENTION TO ALL FIRMS

Need help preparing DBE Affidavits?
Please see our tutorial video below:

["Preparing DBE Affidavits"](#)



DECEMBER

- | | |
|---|---|
| <p>6 NAIOP: The Forces Shaping Office Space Demand Webinar (2022)
2 p.m. - 2:45 p.m.
Location: Online Only</p> <p>6 ATB: Job Order Contracting Workshop
8 a.m. - 12 p.m.
Location: 1411 E. Illinois St., Tucson</p> <p>7 Central AZ CCIM Holiday Party
5:30 p.m. - 8:30 p.m.
Location: The Gladly
2201 E. Camelback Road, Phoenix</p> <p>7 I2SL: Holiday Happy Hour!
4 p.m. - 7 p.m.
Location: DLR Group
6225 N. 24th St. #250, Phoenix</p> <p>7 ACEC Arizona / ADOT December 2022 Liaison
8 a.m. - 9 a.m.
Location: 532 W. McDowell Road, Phoenix</p> <p>8 The Big Thank You 2022- ASBA's Annual Mixer
5 p.m. - 7 p.m.
Location: 11811 N. Tatum Blvd., Phoenix</p> | <p>7 SMPS: Do You Know How To Prep For Your Performance Review?
7:30 a.m. - 8:30 a.m.
Location: Brycon, 6915 W. Frye Road, Chandler</p> <p>8 ASA Annual "Family" Holiday Party & Networking Mixer
5:30 p.m. - 9:30 p.m.
Location: Phoenix Zoo "Zoo Lights"
455 N. Galvin Pkwy., Phoenix</p> <p>8 AAED: Phoenix Holiday Charity Luncheon
11:30 a.m.
Location: Hilton Phoenix Airport
2435 S. 47th St., Phoenix</p> <p>14 ASA of AZ Attorney's Council Presents: "Have You Noticed How Important Notice Provisions Are?"
7:30 a.m. - 9 a.m.
Location: 4105 N. 20th St., #230, Phoenix</p> |
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Featured Federal-Aid Projects

CURRENT OPEN SOLICITATIONS

Due Date	Project Valuation	DBE Goal	Solicitation / Project Number	Type	Project Owner and Description	Contact
12/6/22 2 p.m.	\$5 million - \$10 million	4%	230067	IFB	City of Tucson - fiscal year 23 Road Recovery Prop 101 Rehabilitation Package 8. The work consists of roadway treatments in several locations.	Maritza Felix at 520-837-4107 or maritza.felix@tucsonaz.gov
12/9/22 11 a.m. MST	\$5.5 million	8.71%	010-C(223)T; F023401C	IFB	ADOT - Pavement rehabilitation on the Gila River Indian Community Native American Reservation. The work consists of milling 2.5 inches and replacing existing pavement with 2 inches of asphalt from the milepost 167.10 to the 173.10.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov
12/9/22 11 a.m. MST	\$1.8 million	15.05%	SL69202C; GGI-O-(207)T; T009001C	IFB	ADOT - Main Street US60 to Golden Hill Road, Gila County. The work consists of constructing a new concrete sidewalk, curb and gutter on one side of the roadway.	Iqbal Hossain, Group Manager of Contracts & Specifications, at ihossain@azdot.gov

External Links:

[ADOT Current Advertisements](#)

[ADOT Advertised Alternative Delivery Projects](#)

[ADOT Engineering Advertisements](#)

[Bidding Opportunities Around the State](#)

[ADOT Public-Private Partnership Initiatives](#)

DBE SUPPORTIVE SERVICES PROGRAM

1801 W. Jefferson St., Suite 101, Phoenix AZ

602.712.7761

DBESupportiveServices@azdot.gov

I-17, ANTHEM WAY TO JCT. SR 69 (CORDES JUNCTION)



STAY CONNECTED

For additional information and future event dates, visit our website at:

<https://www.kiewit.com/business-with-us/dbe-opportunities/i-17-anthem-way-project>

DBE participation goal established for this project:

10.16%
for Professional Services

10.88%
for Construction Work

OUR TEAM

The Kiewit-Fann Joint Venture (KFJV) is a strategic partnership between two trusted Arizona firms that have extensive experience working in rural environments, delivering highway projects. KFJV team members have an extensive history together on successful design-build and CMAR projects and have long-standing relationships with ADOT, local jurisdictions, and the community.

POTENTIAL SUBCONTRACT OPPORTUNITIES

KFJV is assembling a team to pursue the I-17 Anthem Way project. We are seeking diverse and local firms interested in professional services and construction subcontract opportunities. Scopes of work include, but not limited to:

- Construction Water
- GGL Pile Testing
- Utilities
- Permanent Barrier
- PVC / HDPE Pipe Materials
- STS Drill Bits
- Light Plants
- Deep Foundations Drill Shafts
- Tieback / Rock Anchors Shoring
- Fence and Handrail
- Powerline Install and ROW
- Sign Drilled Shafts
- Potholing
- Sound wall footing
- Furnish & Install Precast Girders
- Bearing Pad Testing
- Traffic Control

TAKE THE FIRST STEPS

Head to <https://www.kiewit.com/business-with-us/opportunities/i-17-anthem-way-project/> to complete the Subcontractor Questionnaire and create an account with Building Connected.

QUESTIONS? CONTACT US!

Contact us to learn about anticipated subcontract opportunities on the I-17 Anthem Way project at Flex.Outreach@kiewit.com.

KFJV is committed to meeting or exceeding stated project participation requirements upon award of ongoing and upcoming Arizona Department of Transportation projects; assisting interested DBEs in obtaining bonding, lines of credit or insurance; providing interested DBEs information related to the plans, specifications and requirements for work to be subcontracted or supplied by these DBEs; assisting interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services; sub-dividing bid items into economically feasible work units to DBEs every advantage to quoting the project.

KFJV is an Equal Opportunity Employer.

DRIVING BUSINESS EXPANSION

DECEMBER 6-7 VIRTUAL CONFERENCE

IT'S ALMOST TIME!

Here are just a few of the things happening:

- ADOT Leadership Message
- ADOT Updates on the Availability Study
- Doing Business with Utilities Breakout
- Inflation Tips for Small Businesses
- Electric Vehicle Infrastructure Panel
- Over 30 Exhibitors
- Independent Contractor vs Employee Workshop
- Nationally Known Keynote Speaker
- Multiple Networking Opportunities
- Orientation Session for New and Potential DBEs
- Primes Expansion Panel Event
- Speed Appointments with Procuring Agencies and Primes

MORE SPEED APPOINTMENTS AVAILABLE

CLICK HERE

<https://bit.ly/22ADOTConfSpdAppts>



REGISTER TODAY!

CLICK HERE

<https://bit.ly/2022ADOTConference>